

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

(Mark One)

(X) ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 1995

OR

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission file number 0-16668

WSFS FINANCIAL CORPORATION

Delaware

22-2866913

(State or other jurisdiction
of incorporation or organization)

(I.R.S. Employer
Identification Number)

838 Market Street, Wilmington, Delaware

19899

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (302) 792-6000

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, par value \$.01
(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding twelve months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days. YES X NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item
405 of Regulation S-K is not contained herein, and will not be contained, to the
best of registrant's knowledge, in definitive proxy or information statements
incorporated by reference in Part III of this Form 10-K or any amendment to this
Form 10-K. ()

The aggregate market value of the voting stock held by nonaffiliates of the
registrant, based on the closing prices of the registrant's common stock as
quoted on the National Association of Securities Dealers Automated Quotation
System as of March 15, 1996 was \$67,170,429. For purposes of this calculation
only, affiliates are deemed to be directors, executive officers and certain
beneficial owners.

As of March 15, 1996, there were issued and outstanding 14,386,598 shares of
the registrant's common stock.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's Proxy Statement for the Annual Meeting of
Stockholders to be held on April 25, 1996 are incorporated by reference in Part
III hereof.

WSFS FINANCIAL CORPORATION
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PART I

Item 1. Business

GENERAL

WSFS Financial Corporation ("Company" or "Corporation") is a thrift holding company whose principal subsidiary is Wilmington Savings Fund Society, FSB (the "Bank" or "WSFS") which operates 14 branches in the Wilmington and Dover, Delaware area. Founded in 1832, the Bank is the largest thrift institution headquartered in Delaware. Reflecting its long history, the Bank estimates that it has customer relationships with almost 51,000 households, or 24%, in its principal market area of New Castle County, Delaware.

The Company has no business operations independent of WSFS and its subsidiaries. Through WSFS and its subsidiaries, the Company is currently engaged in a variety of lending services, including residential, consumer and commercial lending primarily in Delaware. The principal business of the Bank consist of the solicitation of deposits through its branch networks to provide funds for lending and investment activities. In connection with its conversion to a federal savings bank in 1983, the Bank retained its then-authorized powers as a Delaware-chartered mutual savings bank. Under the Office of Thrift Supervision ("OTS") regulations, the Bank may exercise any authority it was allowed to exercise as a mutual savings bank under state laws and regulations at the time of its conversion to a federal savings bank. In exercising such "grandfathered" powers, the Bank may continue to comply with applicable state laws and regulations in effect at the time of its conversion to a federal charter except as otherwise determined by the OTS. The Bank, however, may not use its grandfathered powers to engage in activities to a greater degree than would be allowed under the most liberal construction of either state or federal law or regulation. The Bank's grandfathered powers could be assumed by any other institution that acquires the Bank by consolidation or merger. The Bank has previously used its grandfathered powers to authorize investments above otherwise applicable limits in subsidiaries engaged in activities such as real estate and insurance brokerage. The Bank has divested certain of these subsidiaries in order to focus on the traditional savings bank businesses of lending to consumers and small businesses in its primary market area.

As a federally chartered savings institution, the Bank is subject to extensive regulation by the OTS. The lending activities and other investments of the Bank must comply with various federal regulatory requirements. The OTS periodically examines the Bank for compliance with various regulatory requirements. The FDIC also has the authority to conduct special examinations of the Bank as insurer of its deposits. The Bank is also subject to certain reserve requirements promulgated by the Federal Reserve Board. This supervision and regulation is intended primarily for the protection of depositors. See "Regulation" for a further discussion of certain of these regulatory requirements.

During the 1980's, the Bank pursued an aggressive growth and diversification strategy acquiring the largest real estate brokerage business in Delaware, B. Gary Scott, Inc. in 1985, a Maryland automobile fleet leasing company, Anderson Leasing, Inc. in 1988 and Fidelity Federal Savings and Loan Association ("Fidelity Federal" or "Association") in 1990. In addition, the Bank significantly increased its exposure to commercial real estate, both as a lender and as an equity participant through its real estate development subsidiary. As a result of operating losses related to deterioration in the Company's loan portfolios, real estate investments and acquisitions, the Bank failed to meet certain regulatory capital requirements and the Board of Directors reorganized management by terminating several executive officers and appointing a new chairman of the board who was directed to head a search committee for new management. The Company took a number of steps to address the asset quality and capital problems that resulted from this previous business strategy.

Consistent with these goals, the Company undertook an extensive restructuring during 1991. This included the sales of loans, investment securities, mortgage servicing rights, certain real estate, subsidiary operations and the deposit accounts of eight branches. These sales combined with expense reduction initiatives resulted in net earnings of \$11.3 million in 1991, the highest in the Company's history at the time. During 1992 and 1993, the Company's earnings stabilized as the economy began to improve and interest rates decreased. In 1992, the Company completed an offering of convertible preferred stock which increased capital by \$11.8 million. Such funds were utilized to recapitalize the Bank. In December 1993, the Company completed a private placement of \$32.0 million in 11% Senior Notes to provide funds for an additional capital infusion into the Bank. As a result of this capital infusion, the Bank was in compliance with all currently applicable capital requirements and it was released from the Capital Directive on December 29, 1993. The Bank's improved capital position has also allowed the Company to undertake an expansion of its business activities. During 1994, the Bank formed a new consumer finance subsidiary specializing in second mortgage lending and acquired Providential Home Income Plan, Inc. an originator of reverse annuity mortgages. During 1994, the Corporation reported operating income of \$8.1 million, which was at that time the highest operating earnings in the Corporation's history. Rising interest rates combined with investment growth strategies contributed significantly to earnings during 1994.

During 1995, the Corporation's subsidiary, Fidelity Federal, completed the sale of its deposits and certain real estate of four branches which allowed the Corporation to further focus on its primary market area and continue to enhance capital. As a result, the Bank recognized a gain of \$12.4 million, net of taxes and a supplemental contribution to the Corporation's 401(k) Plan. The Association's remaining operations were merged into the Bank in November 1995. The Corporation recorded total earnings of \$27.0 million in 1995 of which \$14.6 million was from operations. Both amounts represent new record earnings levels in the Corporation's 164-year history.

These continued improvements in income from operations are the results of earnings and operational strategies the Corporation has undertaken over the last several years. For these reasons, as well as the significant changes and ongoing consolidation in the financial services industry, the Corporation's Board of Directors selected a financial advisor to assist the Board in considering strategic alternatives, including a possible sale of the Corporation. On March 4, 1996, the Board of Directors announced its intention to operate the Corporation as an independent financial institution.

DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY

Condensed average balance sheets for each of the last three years and analyses of net interest income and changes in net interest income due to changes in volume and rate are presented in "Results of Operations" included in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MDA"), incorporated herein by reference.

INVESTMENT ACTIVITIES

The Bank is able to invest in various securities, including U.S. Treasury obligations and securities of various government agencies, municipal and state obligations, corporate debt obligations, short-term money market instruments and preferred stock. The primary purposes of the Company's short-term investment portfolio are to provide collateral for borrowings and to meet liquidity requirements. Book values of investment securities and short-term investments by category, stated in dollar amounts and as a percent of total assets, follow:

December 31,					
1995		1994		1993	
Amount	Percent	Amount	Percent	Amount	Percent
(Dollars In Thousands)					

Held-to-Maturity:

Corporate bonds.....	\$ 16,748	1.4%	\$ 19,077	1.6%	\$ 23,054	2.3%
U.S. Government and agencies.....			10,000	0.9		
State and political subdivisions.....	5,542	0.4	6,075	0.5	11,175	1.1
Other investments.....	88				5,216	0.5

	22,378	1.8	35,152	3.0	39,445	3.9
Available-for-Sale:						
U.S. Government and agencies.....			23,028	1.9	14,901	1.5
State and Political subdivisions.....	891	0.1	761	0.1		
Other investments.....	5,503	0.4	5,203	0.4		
	6,394	0.5	28,992	2.4	14,901	1.5
Short-term investments:						
Federal funds sold and securities purchased under agreements to resell.....	31,500	2.6	23,098	1.9	78,599	7.9
Interest-bearing deposits in other banks (1).....	4,568	0.4	9,536	0.8	25,836	2.6
	36,068	3.0	32,634	2.7	104,435	10.5
	\$ 64,840	5.3%	\$ 96,778	8.1%	\$158,781	15.9%

(1) Interest-bearing deposits in other banks does not include deposits with a maturity greater than one year.

During the 1980's, the Bank began restructuring its balance sheet to reduce sensitivity to interest-rate fluctuations. Consequently, long-term investment securities have gradually been reduced. In 1995, U.S. Government securities available-for-sale were sold, and an FHLB step-up bond (held-to-maturity) was called. The reduction of corporate and state and political subdivision bonds were due to maturities and calls. In 1994, an FHLB step-up bond was purchased in the amount of \$10 million and U.S. Government securities were purchased in the amount of \$15 million. During 1993, the corporate and municipal bond portfolios were reduced primarily as a result of early redemptions or calls. Certain of the proceeds were reinvested into treasury securities and also into a fund which invests in adjustable rate mortgage-backed securities issued by governmental agencies.

The following table sets forth the terms to maturity and related weighted average yields of investment securities and short-term investments at December 31, 1995. Substantially all of the related interest and dividends represent taxable income. Yields on tax-exempt obligations are calculated on the basis of actual yields and not on a tax-equivalent basis.

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At December 31, 1995		
	Amount	Yield
(Dollars in Thousands)		
Held-to-Maturity:		
Corporate bonds:		
Within one year.....	\$ 200	5.75%
After one but within five years.....	3,471	5.93
After five but within ten years.....	6,224	7.27
After ten years.....	6,853	7.20
	16,748	6.94
State and political subdivisions (1):		
Within one year.....	805	4.87
After one but within five years.....	4,688	4.97
After ten years.....	49	6.75
	5,542	4.97
Other.....	88	6.55
Total debt securities, held-to-maturity.....	22,378	6.45
Available-for-Sale:		

U.S. Government and agencies:		
Within one year.....	5,503	4.96

State and political subdivisions (1):		
After ten years.....	891	5.35

Total debt securities, available-for-sale.....	6,394	5.01

Short-term investments:		

Deposits with other banks.....	4,568	5.65
Federal funds sold and securities		
purchased under agreements to resell.....	31,500	5.30

	36,068	5.34

	\$ 64,840	6.23%
	=====	

(1) Yields on state and political subdivisions are not calculated on a tax-equivalent basis since substantially all bonds are taxable and pledged to a municipal bond unit trust.

In addition to the foregoing investment securities, the Company has maintained an investment portfolio of mortgage-backed securities. The portfolio of CMO's decreased dramatically during 1993 as a result of the high rate of prepayments of the underlying mortgages. Certain of these proceeds were utilized to purchase approximately \$22.1 million of GNMA mortgage-backed securities with adjustable rates. These securities were classified as held-for-sale at December 31, 1993 and subsequently reclassified to available-for-sale in 1994 in accordance with SFAS No. 115. During 1995, the reduction in the mortgage-backed securities was due to principal repayments.

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The following table sets forth the book values of mortgage-backed securities and their related weighted average stated rates at the end of the last three fiscal years.

	December 31,					
	1995		1994		1993	
	Stated Amount	Rate	Stated Amount	Rate	Stated Amount	Rate
	(Dollars in Thousands)					
Held-to-Maturity:						

Collateralized mortgage obligations.....	\$72,222	7.72%	\$ 78,847	7.82%	\$ 19,370	6.53%
GNMA.....	1,718	7.11	1,941	6.40	2,276	6.74
FHLMC.....	73,197	6.22	81,864	6.28	536	5.01
FNMA.....	72,590	6.30	81,513	6.34		
.....	-----		-----		-----	
.....	\$219,727	6.75%	\$244,165	6.80%	\$ 22,182	6.52%
	=====		=====		=====	
Available-for-Sale:						

GNMA.....	\$ 17,405	6.44%	\$ 18,583	6.41%	\$ 21,568	4.68%
	=====		=====		=====	

LENDING ACTIVITIES

Traditionally, the majority of a thrift institution's loan portfolio has consisted of first mortgage loans on residential properties. However, as a result of various legislative and regulatory changes since 1980, the commercial and consumer lending powers of the Bank increased substantially. Consequently, the Bank initiated a diversification strategy in fiscal year 1984 which included a significant increase in commercial real estate lending. Commercial real estate lending was discontinued in 1990 and only originations required by previous funding commitments were made. In 1994, however, the Bank began to originate small business commercial real estate loans in its primary market area. The Bank's current lending activity is concentrated on lending to consumers and

small businesses in the Mid-Atlantic Region of the United States, which has traditionally been the Bank's principal market area.

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The following table sets forth the composition of the Corporation's loan portfolio by type of loan at each of the dates indicated. Other than as disclosed below, the Company had no concentrations of loans exceeding 10% of total loans at December 31, 1995:

	December 31,			
	1995		1994	
	Amount	Percent	Amount	Percent
	(Dollars in Thousands)			
Residential real estate (1).....	\$276,926	35.0%	\$260,442	36.6%
Commercial real estate:				
Commercial mortgage.....	293,979	37.1	259,112	36.6
Construction.....	29,959	3.8	25,603	3.6
Total commercial real estate.....	323,938	40.9	284,715	40.2
Commercial.....	23,894	3.0	25,188	3.5
Consumer.....	114,265	14.4	91,182	12.8
Lease financings.....	98,840	12.5	89,095	12.5
Gross loans.....	837,863	105.8	750,622	105.6
Less:				
Unearned income.....	21,512	2.7	18,146	2.6
Allowance for loan losses.....	24,167	3.1	21,700	3.0
Net loans.....	\$792,184	100.0%	\$710,776	100.0%

	December 31,					
	1993		1992		1991	
	Amount	Percent	Amount	Percent	Amount	Percent
	(Dollars in Thousands)					
Residential real estate (1).....	\$235,213	34.2%	\$254,936	33.4%	\$257,109	31.0%
Commercial real estate:						
Commercial mortgage.....	273,375	39.8	288,248	37.7	298,820	36.1
Construction.....	28,978	4.2	40,528	5.3	56,915	6.9
Total commercial real estate.....	302,353	44.0	328,776	43.0	355,735	43.0
Commercial.....	21,276	3.0	33,891	4.4	41,487	5.0
Consumer.....	93,845	13.7	123,924	16.2	155,958	18.8
Lease financings.....	72,941	10.6	61,750	8.1	58,516	7.1
Gross loans.....	725,628	105.5	803,277	105.1	868,805	104.9
Less:						
Unearned income.....	14,523	2.1	13,215	1.7	13,239	1.6
Allowance for loan losses.....	23,613	3.4	26,263	3.4	26,975	3.3
Net loans.....	\$687,492	100.0%	\$763,799	100.0%	\$828,591	100.0%

(1) Includes \$4,401, \$257, \$1,965, \$2,994 and \$4,046 of residential mortgage loans held-for-sale at December 31, 1995, 1994, 1993, 1992 and 1991, respectively.

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The following table sets forth information as of December 31, 1995 regarding the dollar amount of loans maturing in the Company's loan portfolio, including scheduled repayments of principal, based on contractual terms to maturity. In addition, the table sets forth the dollar amount of loans maturing during the indicated periods, based on whether the loan has a fixed- or adjustable-rate. Loans having no stated maturity or repayment schedule are reported in the one year or less category.

	Less than One Year -----	One to Five Years -----	Over Five Years -----	Total -----
	(In Thousands)			
Real estate loans (1).....	\$ 60,165	\$205,512	\$300,827	\$566,504
Construction loans.....	21,395	7,622	942	29,959
Commercial loans.....	10,217	10,708	2,969	23,894
Consumer loans.....	55,081	36,336	22,848	114,265
Lease financings.....	21,998	76,842	--	98,840
	-----	-----	-----	-----
	\$168,856	\$337,020	\$327,586	\$833,462
	-----	-----	-----	-----
Rate sensitivity:				
Fixed.....	\$ 51,158	\$189,730	\$ 88,229	\$329,117
Adjustable.....	117,698	147,290	239,357	504,345
	-----	-----	-----	-----
	\$168,856	\$337,020	\$327,586	\$833,462
	-----	-----	-----	-----

(1) Includes commercial mortgage loans.

The above schedule does not include any prepayment assumptions. Although prepayments tend to be highly dependent upon the current interest rate environment, management believes that the actual repricing and maturity of the loan portfolio is significantly shorter as a result of prepayments than is reflected in the above table.

Residential Real Estate Lending. WSFS originates residential mortgage loans with loan-to-value ratios up to 95%; however, the Bank generally requires private mortgage insurance for up to 25% of the mortgage amount on mortgage loans whose loan-to-value ratio exceeds 80%. The Bank does not have any significant concentrations of such insurance with any one insurer. On a limited basis, the Bank originates loans with loan-to-value ratios exceeding 80% without a private mortgage insurance requirement. At December 31, 1995, the balance of all such loans was approximately \$15.0 million of which \$4.8 million related to lending intended to satisfy the requirements of the Community Reinvestment Act. Generally, residential mortgage loans originated or purchased are underwritten and documented in accordance with standard underwriting criteria published by FNMA and/or FHLMC to assure maximum eligibility for subsequent sale in the secondary market; however, unless loans are specifically designated for sale, the Company holds newly originated loans in portfolio for long-term investment. Among other things, the institution requires title insurance, insuring the priority of its lien and fire and extended coverage casualty insurance for the properties securing the residential loans. All properties securing residential loans made by the Bank are appraised by independent appraisers selected by the Bank and subject to review in accordance with Bank standards.

The majority of adjustable-rate loans currently originated have interest rates that adjust every year, with the change in rate limited to two percent at any adjustment date. The adjustments are generally based upon a margin (currently 2.75 percent) over the weekly average yield on U.S. Treasury securities adjusted to a constant maturity, as published by the Federal Reserve Board. Generally, the maximum rate on these loans is up to six percent above the initial interest rate. The Bank generally underwrites adjustable-rate loans under standards consistent with private mortgage insurance and secondary market criteria. The Bank does not originate adjustable-rate mortgages with payment limitations that could produce negative amortization.

Consistent with industry practice in its market area, the Bank has originated adjustable-rate mortgage loans with initially discounted interest rates that generally adjust to the fully indexed rate at the first adjustment period. All such loans are underwritten at the fully-indexed rate.

The retention of adjustable-rate mortgage loans in the Bank's loan portfolio helps mitigate the Bank's exposure to changes in interest rates.

However, there are unquantifiable credit risks resulting from potential increased costs to the borrower as a result of the repricing of adjustable-rate mortgage loans. It is possible that during periods of rising interest rates, the risk of default on adjustable-rate mortgage loans may increase due to the upward adjustment of interest costs to the borrower. Further, although adjustable-rate mortgage loans allow the Bank to increase the sensitivity of its asset base to changes in interest rates, the extent of this interest sensitivity is limited by the periodic and lifetime interest rate adjustment limitations. Accordingly, there can be no assurance that yields on the Bank's adjustable-rate mortgages will adjust sufficiently to compensate for increases in the Bank's cost of funds during periods of extreme interest rate increases.

The original contractual loan payment period for residential loans originated is normally 10 to 30 years. Because borrowers may refinance or prepay their loans without penalty, such loans normally remain outstanding for a substantially shorter period of time. First mortgage loans customarily include "due-on-sale" clauses on adjustable- and fixed-rate loans, which are provisions giving the institutions the right to declare a loan immediately due and payable in the event the borrower sells or otherwise disposes of the real property subject to the mortgage and the loan is not repaid. Due-on-sale clauses are an important means of adjusting the rate on existing fixed-rate mortgage loans to current market rates. The Bank enforces due-on-sale clauses through foreclosure and other legal proceedings to the extent available under applicable laws.

Commercial Real Estate and Commercial Lending. As a federal savings bank, the Bank is permitted to invest up to 400% of its consolidated capital in nonresidential real estate loans and up to 10% of its assets in commercial loans. Prior to 1994, the Bank had been operating under a Capital Plan and was subject to the terms and conditions of a Capital Directive. Consequently, WSFS had discontinued the origination of commercial real estate loans other than renewal of performing loans or funding outstanding commitments. Beginning in 1994, however, the Bank began to originate small business commercial real estate loans in its primary market area.

WSFS has offered commercial real estate mortgage loans on multi-family and other commercial real estate. Generally, loan-to-value ratios for such loans do not exceed 80% of appraised value. Due to softening of the commercial real estate market in the early 1990's; however, current loan-to-value ratios may effectively be in excess of 80%.

Prior to the restrictions noted above, the Bank offered commercial construction loans to developers. These loans were made as "construction/permanent" loans, which provided for disbursement of loan funds during construction and automatic conversion to permanent loans upon completion of construction. Such construction loans were made on a short-term basis, usually not exceeding two years, with interest rates indexed to the WSFS prime rate and adjusted periodically as the Bank's prime rate changed. The loan appraisal process includes the same criteria as required for permanent mortgage loans as well as completed plans, specifications, comparables and cost estimates. These items are used, prior to approval of the credit, as a basis to determine the appraised value of the subject property when completed. Policy requires that all appraisals are to be reviewed independent of the commercial lending area. Generally, the loan-to-value ratio for construction loans does

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not exceed 80%. The initial interest rate on the permanent portion of the financing is determined based upon the prevailing market rate at the time of conversion to the permanent loan. At December 31, 1995, \$35.3 million was committed for construction loans, of which \$24.8 million had been disbursed.

The Bank's commercial lending, excluding real estate loans, includes loans for the purpose of financing equipment acquisitions, expansion, working capital and other business purposes. These loans generally range in amounts up to approximately \$1.5 million, and their terms range from less than one year to ten years. The loans generally carry variable interest rates indexed to the Bank's prime rate at the time of closing. The Bank intends to continue originating commercial loans to small businesses in its primary market area.

Commercial, commercial mortgages and construction lending entails significant risk as compared with residential mortgage lending. These loans typically involve larger loan balances concentrated in single borrowers or groups of related borrowers. In addition, the payment experience on loans secured by income-producing properties is typically dependent on the successful operation of the related real estate project and thus may be subject to a greater extent to adverse conditions in the commercial real estate market or in the economy generally. The majority of the Bank's commercial and commercial real estate loans are concentrated in Delaware and surrounding areas. Construction loans involve risks attributable to the fact that loan funds are advanced upon the security of the project under construction, which, due to various factors,

is of uncertain value prior to the completion of construction. Moreover, because of the uncertainties inherent in estimating construction costs, delays arising from labor problems, material shortages and other unpredictable contingencies, it is relatively difficult to accurately estimate the total loan funds required to complete a project and or determine the related loan-to-value ratios.

Federal law limits the extensions of credit to any one borrower to 15% of unimpaired capital, or 25%, if the additional incremental 10% is secured by readily marketable collateral having a market value that can be determined by reliable and continually available pricing. One large extension of credit by the Bank is limited by this 15% of capital restriction. Extensions of credit include outstanding loans as well as contractual commitments to advance funds, such as standby letters of credit, but do not include unfunded loan commitments. At December 31, 1995, no borrower had collective outstandings exceeding the above limits; however, an existing loan that exceed these limits does not have to be terminated or divested since the legality of a loan is determined when it is made and is not affected by subsequent legislative events.

Consumer Lending. Consumer loans (not including certain consumer loans such as home equity lines of credit and other residential real estate secured loans) may be made in an amount up to 35% of the Bank's assets. The Company intends to emphasize consumer lending in the future as a means of enhancing portfolio yields and capitalizing on existing customer relationships.

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The table below sets forth consumer loans by type and lease financings outstanding, in dollar amounts and percentages, at the dates indicated.

	December 31,			
	1995		1994	
	Amount	Percent	Amount	Percent
	(Dollars in Thousands)			
Equity secured installment loans.....	\$52,793	24.8%	\$34,088	18.9%
Home equity lines of credit.....	36,817	17.3	40,727	22.6
Automobile.....	12,701	6.0	1,951	1.1
Unsecured lines of credit.....	7,017	3.3	3,683	2.0
Other.....	4,937	2.3	10,733	6.0
	114,265	53.7	91,182	50.6
Lease financings	98,840	46.3	89,095	49.4
Total consumer loans and lease financings.....	\$213,105	100.0%	\$180,277	100.0%

	December 31,					
	1993		1992		1991	
	Amount	Percent	Amount	Percent	Amount	Percent
	(Dollars in Thousands)					
Equity secured installment loans.....	\$24,485	14.7%	\$46,715	25.1%	\$56,312	26.3%
Home equity lines of credit.....	47,060	28.2	58,104	31.3	71,009	33.1
Automobile.....	2,567	1.5	4,313	2.3	6,636	3.1
Unsecured lines of credit.....	4,070	2.5	4,409	2.4	5,014	2.3
Other.....	15,663	9.4	10,383	5.6	16,987	7.9
	93,845	56.3	123,924	66.7	155,958	72.7
Lease financings	72,941	43.7	61,750	33.3	58,516	27.3
Total consumer loans and lease financings.....	\$166,786	100.0%	\$185,674	100.0%	\$214,474	100.0%

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The primary consumer loan products of the Company are equity secured installment loans and home equity lines of credit. With a home equity line of

credit the borrower is granted a line of credit up to 75% of the appraised value (net of any senior mortgages) of the residence. This line of credit is secured by a mortgage on the borrower's property and can be drawn upon at any time. At December 31, 1995, the Bank had extended a total of \$93.1 million in home equity lines of credit, of which \$36.8 million had been drawn at that date. Home equity lines of credit offer federal income tax advantages (in certain circumstances, the interest paid on a home equity loan remains deductible) and the convenience of their checkbook access and revolving credit features. Over the past few years, however, home equity lines of credit have decreased as low interest rates offered on mortgage loans have enabled consumers to refinance their mortgages and consolidate debt. Although home equity lines of credit expose the Company to the risk that falling collateral values may leave it inadequately secured, the Company has not had any adverse experience to date.

Beginning in 1988, the focus of WSFS Credit Corporation ("WCC"), formerly Star States Leasing Corporation, has been to originate finance type leases. These leases are secured by motor vehicles and originated through automobile dealerships. During 1995, WCC originated more than 1,400 leases which approximated \$33.6 million in new assets. Such leases have been a growing component of the consumer loan portfolio.

Loan Originations, Purchase and Sales. WSFS has traditionally engaged in lending activities primarily in Delaware and contiguous areas of neighboring states although, as a federal savings bank, the Bank may originate, purchase and sell loans throughout the United States. WSFS has also purchased limited amounts of loans from outside its normal lending area when such purchases are deemed appropriate and consistent with the Bank's overall policies. The Bank originates fixed- and adjustable-rate residential real estate loans through banking offices. In addition, WSFS has established relationships with correspondent banks, mortgage brokers and real estate developers for loan referrals.

During 1995, WSFS originated \$87 million of residential real estate loans compared to 1994 originations of \$68 million. From time to time, the Bank has purchased whole loans and loan participations in accordance with its ongoing asset and liability management objectives. Purchases of residential real estate loans from correspondents and brokers primarily in the northeast region of the United States totalled \$14 million and \$6 million while residential real estate loan sales totaled \$38 million and \$13 million for the years ended December 31, 1995 and 1994, respectively. While the Bank generally intends to hold loans for the foreseeable future, WSFS, beginning in 1989, has undertaken to sell newly originated fixed-rate mortgage loans in the secondary market to control the interest sensitivity of its balance sheet. During the second half of 1993 the Corporation began to hold for investment certain of its fixed-rate mortgage loans, with terms under 30 years, originated in accordance with current asset/liability management strategies.

The Bank serviced for others approximately \$229 million of residential loans at December 31, 1995 compared to \$180 million at December 31, 1994. The Company also services residential loans for its portfolio totalling \$187 million and \$246 million at December 31, 1995 and 1994.

The Bank originates commercial real estate and commercial loans through the Bank's commercial lending department. Commercial loans are made for the purpose of financing equipment acquisitions, expansion, working capital and other business purposes and also include business loans secured by nonresidential real estate. During 1995, the Bank originated \$91 million of commercial and commercial real estate loans compared to \$50 million in 1994. These amounts represent gross contract amounts and do not reflect amounts outstanding on such loans. Also during 1995, the Bank purchased a \$47.5 million portfolio of discounted commercial loans and commercial mortgages.

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The Bank's consumer lending is conducted primarily through the branch offices and is supported by a consumer credit department credit investigation unit. WSFS originates a variety of consumer credit products, including home improvement loans, home equity lines of credit, automobile loans, unsecured lines of credit and other secured and unsecured personal installment loans. During 1995, such consumer loan originations aggregated \$72 million compared to \$55 million in 1994. See "Consumer Lending" for discussion regarding consumer loan originations.

All loans to one borrower exceeding \$500,000 in aggregate must be approved by a management loan committee. Minutes of the management loan committee meetings and individual loans exceeding \$1.0 million approved by the management loan committee are subsequently reviewed by the Executive Committee and Board of Directors of WSFS, with separate approval needed for all loans to any borrower who has direct or indirect outstanding commitments in excess of \$1.5 million or for any additional advances or extensions on loans previously classified by the Bank's regulatory authorities or the Bank's Asset Review Department. Officers of the Bank have authority to approve smaller loans in graduated amounts, depending upon their experience and management position.

Fee Income from Lending Activities. The Bank realizes interest and loan fee income from lending activities, including fees for originating loans and for servicing loans and loan participations sold. The institutions also receive commitment fees for making commitments to originate construction, residential and commercial real estate loans. Additionally, each entity receives loan fees related to existing loans, which include prepayment charges, late charges and assumption fees.

The Bank offers a range of loan commitments for which fees are charged depending on lengths of the commitment periods. As part of the loan application, the borrower also pays the Bank for out-of-pocket costs in reviewing the application, whether or not the loan is closed. The interest rate charged on the mortgage loan is normally the prevailing rate at the time the loan application is approved.

Loan fees that are considered adjustments of yield in accordance with generally accepted accounting principles are reflected in interest income and represented an immaterial amount of interest income during the three years ended December 31, 1995. Loan fees other than those considered adjustments of yield are reported as loan fee income, a component of other income.

LOAN LOSS EXPERIENCE, PROBLEM ASSETS AND DELINQUENCIES

The Company's results of operations are negatively impacted by nonperforming assets, which include nonaccruing loans, nonperforming real estate investments and assets acquired through foreclosure. Nonaccruing loans are those on which the accrual of interest has ceased. Loans are placed on nonaccrual status immediately if, in the opinion of management, collection is doubtful, or when principal or interest is past due 90 days or more and collateral is insufficient to cover principal and interest. Interest accrued, but not collected at the date a loan is placed on nonaccrual status, is reversed and charged against interest income. In addition, the amortization of net deferred loan fees is suspended when a loan is placed on nonaccrual status. Subsequent cash receipts are applied either to the outstanding principal balance or recorded as interest income, depending on management's assessment of ultimate collectibility of principal and interest.

The Company endeavors to manage its loan portfolio to identify problem loans as promptly as possible and take actions immediately which will minimize losses. To accomplish this, the Bank's Asset Review Department monitors the asset quality of the Company's loan and investment in real estate portfolios and reports such information to the Chief Financial Officer and the Executive Committee of the Board of Directors.

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SUBSIDIARIES

During the 1980's, the Company sought to expand its sources of noninterest income and its market area primarily through its investments in subsidiaries. The Company's policy was to exercise the Bank's generally broad investment authority to invest in subsidiaries which were considered complementary to its traditional savings bank activities. As a result of the Bank's failure to comply with minimum regulatory capital requirements in 1990, it became subject to restrictions on asset growth, lending and capital distributions, among other things. Consequently, the Company consolidated and/or divested of certain subsidiary operations, thereby restructuring its balance sheet and focusing on its core banking businesses.

At December 31, 1995, WSFS had five wholly owned, first-tier subsidiaries which were engaged in leasing, real estate development, reverse mortgages, consumer finance and insurance brokerage. WSFS is the sole investor in and primary lender to its non-bank subsidiaries. At December 31, 1995, it had \$9.0 million invested in the equity of these companies and had lent them an additional \$115.1 million.

WSFS Credit Corporation, formerly Star States Leasing Corporation, which commenced operations in 1974, provides leasing for consumer and business motor vehicles and equipment as well as consumer loans. Prior to 1988, its business had been concentrated in the northern Delaware area, but in 1988 it began expanding its motor vehicle leasing base by originating direct financing leases through automobile dealerships in Pennsylvania, New Jersey and Maryland as well as Delaware. WSFS Credit Corporation underwrites all leases originated through automobile dealers in accordance with underwriting criteria generally consistent with those of the Bank and the leasing industry. WSFS Credit Corporation's total assets at December 31, 1995 and 1994 were \$96.0 million and \$76.7 million, respectively.

Star States Development Company was formed in March 1985 with the objective of engaging in residential real estate projects through either wholly owned subsidiaries or investments in joint ventures. Star States Development Company's investments in the projects are in the form of nonrecourse, first mortgage loans, in return for which Star States Development Company is entitled

to receive repayment of principal and interest, and to share, at an agreed upon percentage, in the profits of the project. The activities of Star States Development Company are currently limited to the phase down of its existing real estate investments and projects.

838 Investment Group, Inc. (formerly Star States Financial Services, Inc.) was formed in 1989. This subsidiary markets various insurance products, such as single-premium annuities and whole life policies, and mutual funds to Bank customers through the Bank's branch system.

Community Credit Corporation (CCC), a consumer finance subsidiary, was formed in June 1994 to provide fixed- and adjustable-rate consumer loans secured by first and second mortgages. Loans made by CCC are most often used by the borrower to consolidate debt, including an existing mortgage, or fund home improvements. The type of borrower targeted by CCC has a credit history that may limit their access to credit, given the relatively rigid lending guidelines used by most financial institutions. The first office of CCC was opened August 1994 in Delaware.

Providential Home Income Plan, Inc. (Providential) is a San Francisco-based reverse mortgage lender. The Bank acquired Providential in November 1994 for approximately \$24.4 million. The acquisition was accounted for by the purchase method of accounting; accordingly, Providential's results are included in the Corporation's consolidated statement of operations for the period in which Providential was owned. See Note 17 of the Consolidated Financial Statements for a further discussion of reverse mortgages.

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On July 28, 1995, the Corporation's wholly-owned subsidiary, Fidelity Federal completed the sale of deposits and certain real estate at four of its branches to Commonwealth Savings Bank. In November, the remaining operations of Fidelity Federal and its holding company, Star States Pennsylvania, Inc. were merged into WSFS.

SOURCES OF FUNDS

The Bank funds operations through deposit growth and various borrowing services, including repurchase agreements, federal funds purchased and advances from the Federal Home Loan Bank ("FHLB") of Pittsburgh. Loan repayments and investment maturities also provide sources of funds. Loan repayments and investment maturities provide a relatively stable source of funds while certain deposit flows tend to be more susceptible to market conditions. Borrowings are used either for short-term funding of lending activities when loan demand exceeds projections or when deposit inflows or outflows are less than or greater than expected. On a long-term basis, borrowings may be used to match against specific loans or to ultimately support business expansion.

Deposits. The Bank offers various deposit programs to its customers, including passbook and statement savings accounts, demand deposits, interest-bearing demand deposits, money market deposit accounts and certificates of deposits. The Bank also offers Christmas clubs, Individual Retirement Accounts and Keogh Accounts. In addition, the Bank accepts negotiable rate certificates with balances in excess of \$100,000 from individuals, businesses and municipalities in Delaware.

The Bank is the second largest independent banking institution headquartered and operating in Delaware. It primarily attracts deposits through its system of 14 branches. Thirteen of these branches are located in northern Delaware's New Castle County, the Bank's primary market. These maintain approximately 147,000 total account relationships with approximately 51,000 total households, or 24% of all households in New Castle County, Delaware. The fourteenth and newest branch is in the state capital, Dover, located in central Delaware's Kent County.

One of the most successful deposit related products developed by the Bank is the WSFS Plan Card, a debit card product. The Plan Card, initiated in 1972, allowed customers to charge purchases made within a proprietary network of merchants. These purchases were then debited to the customers' checking account and a cash rebate was earned on each purchase. In 1991, the Plan Card became a VISA(R) Check Card and as a result, WSFS depositors can now use the Plan Card at all 12 million acceptance locations in the worldwide VISA(R) network.

The following table sets forth the amount of certificates of deposit of \$100,000 or more by time remaining until maturity at the period indicated.

	December 31, 1995
Maturity Period	----- (In Thousands)
Less than 3 months.....	\$ 14,186
Over 3 months to 6 months.....	9,046

Over 6 months to 12 months.....	4,178
Over 12 months.....	10,110

	\$ 37,520
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Borrowings. The Company utilizes several sources of borrowings to fund operations. As members of the FHLB of Pittsburgh, the Bank is authorized to apply for advances on the security of their capital stock in the FHLB and certain of their residential mortgages and other assets (principally securities which are obligations of or guaranteed by the United States Government) provided certain standards related to creditworthiness have been met. As a member institution, the Bank is required to hold capital stock in the FHLB of Pittsburgh in an amount at least equal to 1% of the aggregate unpaid principal of their home mortgage loans, home purchase contracts, and similar obligations at the beginning of each year, or 1/20th of their advances, whichever is greater.

On December 29, 1993, the Company issued \$32.0 million in 11% Senior Notes due December 31, 2005 ("Notes") to certain institutional and accredited investors in a private placement. See Note 9 of the Consolidated Financial Statements for a further discussion of the Notes.

In December 1984, WSFS conveyed municipal bonds with a book value of \$29.0 million to a unit investment trust in exchange for \$22.6 million. At December 31, 1995, the outstanding amount on this borrowing was \$2.7 million. See Note 9 to the Consolidated Financial Statements for a further discussion of this borrowing.

The Bank also has access to the federal funds market through member banks of the Federal Reserve. Federal funds are excess reserves (reserves at the federal reserve bank in excess of legal requirements) of member banks. Federal funds are purchased through correspondent banks which act as intermediaries. These transactions are of a short-term nature, generally overnight. The Bank purchases federal funds as needed to meet liquidity requirements. In addition, in December 1993, the Bank secured open end lines of credit with three different brokerage firms, of which none was outstanding at December 31, 1995. Advances on these open end lines of credit can be secured by investments, mortgages or mortgage related securities. There were no federal funds purchased outstanding at December 31, 1995, 1994 or 1993. Federal funds were not purchased during 1995, 1994 and 1993.

The Company also periodically sells reverse repurchase agreements, which represent indebtedness of the Company arising from the sale of U.S. Treasury and other government agency securities or mortgage-backed securities to commercial banks and securities firms that the Company is obligated to repurchase at specified prices and dates. For regulatory and financial reporting purposes, repurchase agreements are classified as borrowings which are collateralized by the security sold. These agreements have also been used as short-term funding sources to maintain adequate liquidity levels. At December 31, 1995, \$56.2 million of these borrowings were outstanding with a weighted average rate of 5.97%. \$16.2 million matures in 80 days and \$40 million mature in 3 years. The average outstanding during the year was \$67.4 million with a weighted average interest rate of 6.24%. The maximum outstanding at any month-end during 1995 was \$87.0 million. At December 31, 1994, \$56.7 million of these borrowings were outstanding with a weighted average interest rate of 6.35% and maturities of 180 days or less. The average outstanding during 1994 was \$29.4 million with a weighted average interest rate of 5.33%. The maximum outstanding at any month-end during 1994 was \$80.1 million. The Corporation did not utilize this type of borrowing in 1993.

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EMPLOYEES

At December 31, 1995, the Company and its subsidiaries had 350

full-time equivalent employees, none of whom were represented by a collective bargaining group. Management considers its relations with employees to be satisfactory. The Company currently maintains a comprehensive employee benefit program providing, among other benefits, a 401(k) plan, hospitalization and major medical and dental insurance, paid sick leave, long-term disability insurance and life insurance.

COMPETITION

The Bank is subject to intense competition in attracting and retaining deposits and in lending funds from commercial banks and, to a lesser extent, other savings banks, savings and loan associations and credit unions. The Bank also competes with other providers of financial services, such as money market and mutual funds, brokerage firms, investment companies, credit companies and insurance companies. The Bank competes for deposits and loans by focusing on customer service and offering a variety of products with competitive interest rates and fees.

REGULATION

Regulation of the Company

General. The Company is a registered as savings and loan holding company and is subject to OTS regulation, examination, supervision and reporting requirements. As a subsidiary of a holding company, the Bank is subject to certain restrictions in its dealings with the Company and other affiliates.

Regulatory Capital Maintenance/Dividend Agreements. As a condition to obtaining regulatory approval of their acquisitions of the Bank and Fidelity Federal, respectively, the Company and the Bank were required to execute agreements with the predecessor to the OTS with respect to the receipt of dividends from the Bank respectively, and, in the case of the Bank, the maintenance of its regulatory capital. Under the Regulatory Capital Maintenance/Dividend Agreement between the Company and the predecessors to the OTS, the Company agreed to cause the regulatory capital of the Bank to be maintained at a level at or above the Bank's regulatory capital requirement and to infuse sufficient capital to effect compliance with such requirement during the first quarter after which the Bank fails to meet its regulatory capital requirement. The Company further agreed that, without regulatory approval, it would not accept dividends in excess of 50% of the institution's net income for the fiscal year. The Company is permitted to accept dividends of up to 75% of net income if the Bank's ratio of regulatory capital to liabilities would equal 7% or more after payment of the dividend and may accept dividends equal to 100% of net income if such ratio would be 8% or more after the dividend payment. Dividends permitted under the agreement may be deferred and paid in a subsequent year provided that no dividend or repurchase of stock may reduce the Bank's regulatory capital below its regulatory capital requirement. After notice of default, the Company is prohibited from conveying its ownership of the Bank by gift, sale, exchange or otherwise without regulatory approval. If a default is not cured within 90 days and not waived, the predecessor to the OTS was entitled to seek any available remedy and the Company must pay its attorney fees and other reasonable expenses.

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The Company had previously been given notice that it was in default with respect to the Regulatory Capital Maintenance/Dividend Agreement. However, no further action has been taken by the OTS and all such defaults were cured as of December 31, 1993 when the Bank came into compliance with all minimum regulatory capital requirements of the OTS. Because such defaults have been cured, the Company does not anticipate that the OTS will seek any remedies under the Regulatory Capital/Maintenance Dividend Agreement.

Activities Restrictions. The Board of Directors of the Company has operated the Company as a multiple savings and loan holding company subject to certain activity limitations. Among other things, no multiple savings and loan holding company or subsidiary thereof which is not a savings association may commence, or continue after a limited period of time after becoming a multiple savings and loan holding company or subsidiary thereof, any business activity other than: (i) furnishing or performing management services for a subsidiary savings association; (ii) conducting an insurance agency or escrow business; (iii) holding, managing, or liquidating assets owned by or acquired from a subsidiary savings institution; (iv) holding or managing properties used or occupied by a subsidiary savings institution; (v) acting as trustee under deeds of trust; (vi) those activities authorized by regulation as of March 5, 1987 to be engaged in by multiple holding companies; or (vii) unless the Director of OTS by regulation prohibits or limits such activities for savings and loan holding companies, those activities authorized by the Federal Reserve Board as permissible for bank holding companies. Those activities described in (vii)

above also must be approved by the Director of OTS prior to being engaged in by a multiple savings and loan holding company. Upon the merger of Fidelity Federal into the Bank in November 1995, the Corporation became a unitary savings and loan holding company.

Transactions with Affiliates. Transactions between savings associations and any affiliate are governed by Sections 23A and 23B of the Federal Reserve Act. An affiliate of a savings association is any company or entity which controls, is controlled by or is under common control with the savings association. In a holding company context, the parent holding company of a savings association (such as the Company) and any companies which are controlled by such parent holding company are affiliates of the savings association. Generally, Sections 23A and 23B (i) limit the extent to which the savings institution or its subsidiaries may engage in "covered transactions" with any one affiliate to an amount equal to 10% of such institution's capital stock and surplus, and limit the aggregate of all such transactions with all affiliates to an amount equal to 20% of such capital stock and surplus and (ii) require that all such transactions be on terms substantially the same, or at least as favorable, to the institution or subsidiary as those provided to a non-affiliate. The term "covered transaction" includes the making of loans, purchase of assets, issuance of a guarantee and similar types of transactions. In addition to the restrictions imposed by Sections 23A and 23B, no savings association may (i) lend or otherwise extend credit to an affiliate, except for any affiliate which engages only in activities which are permissible for bank holding companies, or (ii) purchase or invest in any stocks, bonds, debentures, notes or similar obligations of any affiliate, except for affiliates which are subsidiaries of the savings association.

Savings associations are also subject to the restrictions contained in Section 22(h) of the Federal Reserve Act on loans to executive officers, directors and principal stockholders. Under Section 22(h), as amended by FIRREA and FDICIA, loans to an executive officer or director or to a greater than 10% stockholder of a savings association and certain affiliated interests of either, may not exceed, together with all other outstanding loans to such person and affiliated interests, the association's loans to one borrower limit (generally equal to 15% of the institution's unimpaired capital and surplus) and all loans to such persons may not exceed the institution's unimpaired capital and unimpaired surplus. Section 22(h) also prohibits loans, above amounts

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prescribed by the appropriate federal banking agency, to directors, executive officers and greater than 10% stockholders of a savings association, and their respective affiliates, unless such loan is approved in advance by a majority of the board of directors of the association with any "interested" director not participating in the voting. The Federal Reserve Board has prescribed the loan amount (which includes all other outstanding loans to such person), as to which such prior board of director approval if required, as being the greater of \$25,000 or 5% of capital and surplus (up to \$500,000). Further, the Federal Reserve Board pursuant to Section 22(h) requires that loans to directors, executive officers and principal stockholders be made on terms substantially the same as offered in comparable transactions to other persons. Section 22(h) also prohibits a depository institution from paying the overdrafts of any of its executive officers or directors.

Savings associations are subject to the requirements and restrictions of Section 22(g) of the Federal Reserve Act on loans to executive officers and the restrictions of 12 U.S.C. ss. 1972 on certain tying arrangements and extensions of credit by correspondent banks. Section 22(g) of the Federal Reserve Act requires that loans to executive officers of depository institutions not be made on terms more favorable than those afforded to other borrowers, requires approval for such extensions of credit by the board of directors of the institution, and imposes reporting requirements for and additional restrictions on the type, amount and terms of credits to such officers. Section 1972 (i) prohibits a depository institution from extending credit to or offering any other services, or fixing or varying the consideration for such extension of credit or service, on the condition that the customer obtain some additional service from the institution or certain of its affiliates or not obtain services of a competitor of the institution, subject to certain exceptions, and (ii) prohibits extensions of credit to executive officers, directors, and greater than 10% stockholders of a depository institution by any other institution which has a correspondent banking relationship with the institution, unless such extension of credit is on substantially the same terms as those prevailing at the time for comparable transactions with other persons and does not involve more than the normal risk of repayment or present other unfavorable features.

Restrictions on Acquisitions. Savings and loan holding companies are prohibited from acquiring, without prior approval of the Director of OTS, (i) control of any other savings association or savings and loan holding company or substantially all the assets thereof, or (ii) more than 5% of the voting shares of a savings association or holding company thereof which is not a subsidiary. Under certain circumstances, a savings and loan holding company is permitted to acquire, with the approval of the Director of OTS, up to 15% of the voting

shares of an under-capitalized savings association pursuant to a "qualified stock issuance" without that savings association being deemed controlled by the holding company. Except with the prior approval of the Director of OTS, no director or officer of a savings and loan holding company or person owning or controlling by proxy or otherwise more than 25% of such company's stock, may also acquire control of any savings association, other than a subsidiary savings association, or of any other savings and loan holding company.

The Director of OTS may only approve acquisitions resulting in the formation of a multiple savings and loan holding company which controls savings associations in more than one state if: (i) the multiple savings and loan holding company involved controls a savings institution which operated a home or branch office in the state of the association to be acquired as of March 5, 1987; (ii) the acquiror is authorized to acquire control of the savings association pursuant to the emergency acquisition provisions of the Federal Deposit Insurance Act; or (iii) the statutes of the state in which the association to be acquired is located specifically permit institutions to be acquired by state-chartered associations or savings and loan holding companies located in the state where the acquiring entity is located (or by a holding company that controls such state-chartered savings institutions).

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OTS regulations permit federal associations to branch in any state or states of the United States and its territories. Except in supervisory cases or when interstate branching is otherwise permitted by state law or other statutory provision, a federal association may not establish an out-of-state branch unless (i) the federal association qualifies as a "domestic building and loan association" under ss.7701(a)(19) of the Internal Revenue Code and the total assets attributable to all branches of the association in the state would qualify such branches taken as a whole for treatment as a domestic building and loan association and (ii) such branch would not result in the formation of a prohibited multi-state multiple savings and loan holding company. Federal associations generally may not establish new branches unless the association meets or exceeds minimum regulatory capital requirements. The OTS will also consider the association's record of compliance with the Community Reinvestment Act of 1977 in connection with any branch application.

The Bank Holding Company Act of 1956 has been amended to specifically authorize the Federal Reserve Board to approve an application by a bank holding company to acquire control of any savings association. Pursuant to rules promulgated by the Federal Reserve Board, owning, controlling or operating a savings association is a permissible activity for bank holding companies, if the savings association engages only in deposit-taking activities and lending and other activities that are permissible for bank holding companies. In approving such an application, the Federal Reserve Board may not impose any restriction on transactions between the savings association and its holding company affiliates except as required by Sections 23A and 23B of the Federal Reserve Act.

A bank holding company that controls a savings association may merge or consolidate the assets and liabilities of the savings association with, or transfer assets and liabilities to, any subsidiary bank which is a BIF member with the approval of the appropriate federal banking agency and the Federal Reserve Board. The resulting bank will be required to continue to pay assessments to the SAIF at the rates prescribed for SAIF members on the deposits attributable to the merged savings association plus an annual growth increment. In addition, the transaction must comply with the restrictions on interstate acquisitions of commercial banks under the Bank Holding Company Act.

Regulation of the Bank

General. As a federally chartered savings institution, the Bank is subject to extensive regulation by the OTS. The lending activities and other investments of the Bank and the Association must comply with various federal regulatory requirements. The OTS periodically examines the Bank for compliance with regulatory requirements. The FDIC also has the authority to conduct special examinations of the Bank as the insurer of deposits. The Bank must file reports with OTS describing its activities and financial condition. The Bank is also subject to certain reserve requirements promulgated by the Federal Reserve Board. This supervision and regulation is intended primarily for the protection of depositors. Certain of these regulatory requirements are referred to below or appear elsewhere herein.

Regulatory Capital Requirements. Under OTS capital regulations, savings institutions must maintain "tangible" capital equal to 1.5% of adjusted total assets, "core" capital equal to 3% of adjusted total assets and "total" capital (a combination of core and "supplementary" capital) equal to 8% of risk-weighted assets. In addition, the OTS has recently adopted regulations which impose certain restrictions on savings associations that have a total risk-based capital ratio that is less than 8.0%, a ratio of Tier 1 capital to risk-weighted assets of less than 4.0% or a ratio of Tier 1 capital to adjusted total assets of less than 4.0% (or 3.0% if the institution is rated Composite 1 under the OTS examination rating system). For purposes of these regulations, Tier 1 capital

has the same definition as core capital. The OTS capital rule defines core capital as common stockholders' equity (including retained earnings), noncumulative perpetual preferred stock and related surplus, minority interests in the equity accounts of fully consolidated subsidiaries, certain nonwithdrawable accounts and pledged deposits and "qualifying supervisory goodwill," less intangible assets other than certain qualifying supervisory goodwill and certain purchased mortgage servicing rights. Tangible capital is given the same definition as core capital but does not include qualifying supervisory goodwill and is reduced by the amount of all the savings institution's intangible assets except for certain purchased mortgage servicing rights. The OTS capital rule requires that core and tangible capital be reduced by an amount equal to a savings institution's debt and equity investments in subsidiaries engaged in activities not permissible to national banks, other than subsidiaries engaged in activities undertaken as agent for customers or in mortgage banking activities and subsidiary depository institutions or their holding companies ("nonincludable subsidiaries"). As of December 31, 1995, the Bank had no investments in or extensions of credit to nonincludable subsidiaries.

Adjusted total assets for purposes of the core and tangible capital requirements are a savings institution's total assets as determined under generally accepted accounting principles, increased by certain goodwill amounts and by a prorated portion of the assets of subsidiaries in which the savings institution holds a minority interest and which are not engaged in activities for which the capital rules require the savings institution to net its debt and equity investments in such subsidiaries against capital. Adjusted total assets are reduced by the amount of assets that have been deducted from capital, the portion of savings institution's investments in subsidiaries that must be netted against capital under the capital rules and, for purposes of the core capital requirement, qualifying supervisory goodwill. At December 31, 1995, the Bank's adjusted total assets for purposes of both the core and tangible capital requirements were \$1,217.8 million.

In determining compliance with the risk-based capital requirement, a savings institution is allowed to include both core capital and supplementary capital in its total capital, provided the amount of supplementary capital included does not exceed the savings institution's core capital. Supplementary capital is defined to include certain preferred stock issues, nonwithdrawable accounts and pledged deposits that do not qualify as core capital, certain approved subordinated debt, certain other capital instruments and a portion of the savings institution's general loan and lease loss allowances.

The risk-based capital requirement is measured against risk-weighted assets, which equal the sum of each on-balance-sheet asset and the credit-equivalent amount of each off-balance-sheet item after being multiplied by an assigned risk weight. Under the OTS risk-weighting system, cash and securities backed by the full faith and credit of the U.S. government are given a 0% risk weight. Mortgage-backed securities that qualify under the Secondary Mortgage Enhancement Act, including those issued, or fully guaranteed as to principal and interest, by the FNMA or FHLMC, are assigned a 20% risk weight. Single-family first mortgages not more than 90 days past due with loan-to-value ratios under 80%, multi-family mortgages (maximum 36 dwelling units) with loan-to-value ratios under 80% and average annual occupancy rates over 80%, and certain qualifying loans for the construction of one- to four-family residences pre-sold to home purchasers are assigned a risk weight of 50%. Consumer loans, non-qualifying residential construction loans and commercial real estate loans, repossessed assets and assets more than 90 days past due, as well as all other assets not specifically categorized, are assigned a risk weight of 100%. The portion of equity investments not deducted from core or supplementary capital is assigned a 100% risk-weight. OTS capital regulations require savings institutions to maintain minimum total capital, consisting of core capital plus supplemental capital, equal to 8.0% of risk-weighted assets. The Bank was in compliance with all such standards as of December 31, 1995.

The OTS has recently adopted an amendment to its risk-based capital requirements that will require savings institutions with more than a "normal" level of interest rate risk to maintain additional total capital. A savings institution's interest rate risk will be measured in terms of the sensitivity of its "net portfolio value" to changes in interest rates. The OTS notified the Bank in 1995 that this proposal has been delayed indefinitely. The Bank has determined that, on the basis of current financial data, it would not be deemed to have more than normal level of interest rate risk under the proposed rule and

believes that it will not be required to increase its total capital as a result of the rule.

Dividend Restrictions. OTS regulations impose additional limitations on the payment of dividends and other capital distributions (including stock repurchases and cash mergers) by the Bank. Under these regulations, a savings institution that, immediately prior to, and on a pro forma basis after giving effect to, a proposed capital distribution, has total capital (as defined by OTS regulation) that is equal to or greater than the amount of its fully phased-in capital requirements (a "Tier 1 Association") is generally permitted, after notice, to make capital distributions during a calendar year in the amount equal to the greater of: (a) 75% of its net income for the previous four quarters; or (b) up to 100% of its net income to date during the calendar year plus an amount that would reduce by one-half the amount by which its ratio of total capital to assets exceeded its fully phased-in risk-based capital ratio requirement at the beginning of the calendar year. A savings institution with total capital in excess of current minimum capital ratio requirements but not in excess of the fully phased-in requirements (a "Tier 2 Association") is permitted, after notice, to make capital distributions without OTS approval of up to 75% of its net income for the previous four quarters, less dividends already paid for such period. A savings institution that fails to meet current minimum capital requirements (a "Tier 3 Association") is prohibited from making any capital distributions without the prior approval of the OTS. A Tier 1 Association that has been notified by the OTS that it is in need of more than normal supervision will be treated as either a Tier 2 or Tier 3 Association. At December 31, 1994, the Bank and the Association were Tier 1 Associations. Despite the above authority, the OTS may prohibit any savings institution from making a capital distribution that would otherwise be permitted by the regulation, if the OTS determines that the distribution would constitute an unsafe or unsound practice.

In response to the Company's request, by letter dated December 3, 1993, the Regional Director of the Northeast Region of the OTS approved the payment of dividends by the Bank in support of the Company's obligations under the Notes, so long as, with respect to each such dividend (i) the Bank would not be "undercapitalized" under the prompt corrective action provisions of the FDI Act and would meet its minimum regulatory capital requirements after payment of such dividend, (ii) dividends are limited to an amount which, when taken together with other capital distributions, does not exceed the lesser of net income earned in the most recent four fiscal quarters or net income earned to date during the calendar year plus the amount that would reduce by one-half its surplus capital ratio at the beginning of the calendar year, (iii) continued progress is made by the Bank in the disposition and reduction of classified assets, and (iv) at least thirty days prior notice (and such other notices as may be required by law or regulation) of the declaration of such dividend is provided to the OTS. This letter also notes that the approval contained therein does not constrain the OTS in the future from taking any appropriate action, including, without limitation, restricting future dividend payments based upon safety and soundness concerns.

Deposit Insurance. The Bank is charged an annual premium by the BIF for federal insurance on its respective insurable deposit accounts up to applicable regulatory limits. The FDIC may establish an assessment rate for deposit insurance premiums which protects the insurance fund and considers the fund's operating expenses, case resolution expenditures, income and effect of the assessment rate on the earnings and capital of members.

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The FDIC has established a risk-based assessment system for insured depository institutions which became effective January 1, 1994. The assessment rate for an insured depository institution depends on the assessment risk classification assigned to the institution by the FDIC which is determined by the institution's capital level and supervisory evaluations. Based on the data reported to regulators for the date closest to the last day of the seventh month preceding the semi-annual assessment period using the same percentage criteria as in the prompt corrective action regulations. See "-- Prompt Corrective Action." Institutions are assigned to one of three capital groups -- well capitalized, adequately capitalized or undercapitalized. Undercapitalized institutions consist of institutions that do not qualify as either "well capitalized" or "adequately capitalized." Within each capital group, institutions will be assigned to one of three subgroups on the basis of supervisory evaluations by the institution's primary supervisory authority and such other information as the FDIC determines to be relevant to the institution's financial condition and the risk posed to the deposit insurance fund. Subgroup A consists of financially sound institutions with only a few minor weaknesses. Subgroup B consists of institutions that demonstrate weaknesses which, if not corrected, could result in significant deterioration of the institution and increased risk of loss to the deposit insurance fund. Subgroup C consists of institutions that pose a substantial probability of loss to the deposit insurance fund unless effective corrective action is taken. Current law prohibits the BIF and SAIF insurance premiums from being lowered until their respective reserve ratios equal 1.25%. Furthermore, current law prohibits SAIF members from converting to BIF membership, and vice versa, until

the SAIF has achieved its designated reserve ratio of 1.25%. In 1995, the FDIC reduced insurance premiums for members of BIF, resulting in members of the SAIF paying premiums that are substantially higher than those charged to members of BIF. The FDIC stated that a premium differential might reduce earnings and impair the ability to raise funds in the capital markets for members of SAIF. It cannot be determined when or how long such increased premiums would continue. The effect of such a reduction should be favorable to WSFS because its deposits are insured by BIF. In 1995, Congress began discussing various proposals designed to alleviate the insurance premium disparity between BIF and SAIF. Included in these proposals is a one-time charge for SAIF deposits which would bring the SAIF reserve levels to the levels at BIF. The effect of this legislation, if any, has not been determined, however, since WSFS is BIF insured it is not expected to result in any material affect on results of operations.

Prompt Corrective Action. Federal banking regulators are required to take prompt corrective action if an institution fails to satisfy certain minimum capital requirements, including a leverage limit, a risk-based capital requirement, and any other measure deemed appropriate by the federal banking regulators for measuring the capital adequacy of an insured depository institution. All institutions, regardless of their capital levels, are restricted from making any capital distribution or paying any management fees that would cause the institution to become undercapitalized. An institution that fails to meet the minimum level for any relevant capital measure (an "undercapitalized institution") generally is: (i) subject to increased monitoring by the appropriate federal banking regulator; (ii) required to submit an acceptable capital restoration plan within 45 days; (iii) subject to asset growth limits; and (iv) required to obtain prior regulatory approval for acquisitions, branching and new lines of businesses.

The OTS adopted regulations, effective December 19, 1992, implementing the prompt corrective action provisions of FDICIA. Under the regulations, the OTS measures a savings institution's capital adequacy on the basis of its total risk-based capital ratio (the ratio of its total capital to risk-weighted assets), Tier 1 risk-based capital ratio (the ratio of its core capital to risk-weighted assets) and leverage ratio (the ratio of its core capital to adjusted total assets). A savings institution that is not subject to an order or written directive to meet or maintain a specific capital level is deemed "well capitalized" if it also has: (i) a total risk-based capital ratio of 10% or greater; (ii) a Tier 1 risk-based capital ratio of 6.0% or greater; and (iii) a leverage ratio of 5.0% or greater. An "adequately capitalized" savings institution is a savings institution that does not meet the definition of well capitalized and has: (i) a total risk-based capital ratio of 8.0% or greater;

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(ii) a Tier 1 capital risk-based ratio of 4.0% or greater; and (iii) a leverage ratio of 4.0% or greater (or 3.0% or greater if the savings institution has a composite 1 CAMEL rating). An "undercapitalized institution" is a savings institution that has (i) a total risk-based capital ratio less than 8.0%; or (ii) a Tier 1 risk-based capital ratio of less than 4.0%; or (iii) a leverage ratio of less than 4.0% (or 3.0% if the institution has a composite 1 CAMEL rating). A "significantly undercapitalized" institution is defined as a savings institution that has: (i) a total risk-based capital ratio of less than 6.0%; or (ii) a Tier 1 risk-based capital ratio of less than 3.0%; or (iii) a leverage ratio of less than 3.0%. A "critically undercapitalized" savings institution is defined as a savings institution that has a ratio of tangible equity to total assets of less than 2.0%.

Proposed Standards for Safety and Soundness. Each federal banking agency is required to establish non-capital safety and soundness standards for institutions under its authority. The federal banking agencies, including the OTS, have established standards covering internal controls, information systems and internal audit systems, loan documentation, credit underwriting, asset growth and compensation, fees, and benefits, and have proposed standards for asset quality and earnings sufficiency. An institution which fails to meet any of these standards, would be required to develop a plan acceptable to the agency, specifying the steps that the institution will take to meet the standards. Failure to submit or implement such a plan may subject the institution to regulatory sanctions.

Federal Home Loan Bank System. The Bank is a member of the FHLB System, which consists of 12 district FHLBs subject to supervision and regulation by the Federal Housing Finance Board ("FHFB"). The FHLBs provide a central credit facility primarily for member institutions. As a member of the FHLB of Pittsburgh, the Bank is required to acquire and hold shares of capital stock in the FHLB of Pittsburgh in an amount at least equal to 1% of the aggregate unpaid principal of its home mortgage loans, home purchase contracts, and similar obligations at the beginning of each year, or 1/20 of its advances (borrowings) from the FHLB of Pittsburgh, whichever is greater. WSFS was in compliance with this requirement with an investment in FHLB of Pittsburgh stock at December 31, 1995, of \$15.9 million. The FHLB of Pittsburgh offers advances to members in accordance with policies and procedures established by the FHFB and the Board of Directors of the FHLB of Pittsburgh. Long term advances may only be made for the purpose of providing funds for residential housing finance. At December 31,

1995, the Bank had advances outstanding from the FHLB of \$307.2 million.

Liquidity Requirements. The Bank is required to maintain average daily balances of liquid assets (cash, certain time deposits, bankers' acceptances, highly rated corporate debt and commercial paper, securities of certain mutual funds, and specified United States government, state or federal agency obligations) equal to the monthly average of not less than a specified percentage (currently 5%) of its net withdrawable savings deposits plus short-term borrowings. The Bank is also required to maintain average daily balances of short-term liquid assets at a specified percentage (currently 1%) of the total of its net withdrawable savings accounts and borrowings payable in one year or less. Monetary penalties may be imposed for failure to meet liquidity requirements. The Bank was in compliance with applicable liquidity requirements at December 31, 1995.

Federal Reserve System. Pursuant to regulations of the Federal Reserve Board, a savings institution must maintain average daily reserves equal to 3% on the first \$54.0 million of transaction accounts, plus 10% on the remainder. This percentage is subject to adjustment by the Federal Reserve Board. Because required reserves must be maintained in the form of vault cash or in a non-interest bearing account at a Federal Reserve Bank, the effect of the reserve requirement is to reduce the amount of the institution's interest-earning assets. As of December 31, 1995, the Bank met its reserve requirements.

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TAXATION

Federal Income Taxation

The Company and its subsidiaries, as an affiliated group, file a consolidated corporate income tax return each year for federal income tax purposes. Among other things, a consolidated return allows the affiliated group to avoid or defer tax on certain intercompany distributions and transfers and, under certain circumstances, to reduce the taxable income of one member of the group using the loss generated by another member.

Thrift institutions such as the Bank are generally subject to the provisions of the Internal Revenue Code of 1986, as amended (the "Code"), in the same general manner as other corporations. Further, thrift institutions which satisfy certain conditions, including the asset composition test under Section 7701(a)(19) of the Code, may determine their bad debt deduction based upon an annual addition to a bad debt reserve (the "reserve method") rather than upon the actual amount of worthless debts arising during the year (the "specific charge-off method"). The Bank maintained a bad debt reserve for tax purposes through 1986 but failed to satisfy the asset composition test in fiscal year 1987 and therefore could not continue to use the thrift bad debt reserve method. Moreover, because the Bank at the time had total assets in excess of \$500 million, it could not use the reserve method available to commercial banks but instead was required to switch to the specific charge-off method. As a result of the change to the specific charge-off method, the Bank recaptured into income in 1987 the entire balance of its bad debt reserve.

For taxable years beginning after December 31, 1986, the Code imposes an alternative minimum tax at a rate of 20%. The alternative minimum tax generally applies to a base of regular taxable income plus certain tax preferences ("alternative minimum taxable income" or "AMTI") and is payable to the extent such AMTI is in excess of an exemption amount. The Code provides that an item of tax preference is the excess of the bad debt deduction allowable for a taxable year pursuant to the percentage of taxable income method over the amount allowable under the experience method. The other items of tax preference that constitute AMTI include (a) tax-exempt interest on newly-issued (generally, issued on or after August 8, 1986) private activity bonds other than certain qualified bonds and (b) for taxable years beginning after 1989, 75% of the excess (if any) of (i) 75% of adjusted current earnings as defined in the Code, over (ii) AMTI (determined without regard to this preference and prior to reduction by net operating losses). Net operating losses can offset no more than 90% of AMTI. Certain payments of alternative minimum taxes may be used as credits against regular tax liabilities in future years. In addition, for taxable years after 1986 and before 1996, corporations, including thrift institutions, are also subject to an environmental tax equal to 0.12% of the excess of AMTI for the taxable year (determined without regard to net operating losses and the deduction for the environmental tax) over \$2.0 million.

As of December 31, 1995, the Company had available net operating loss ("NOL") carryforwards for federal and state tax purposes of approximately \$17.1 million and \$7.8 million, respectively, which may be used to reduce future income taxes. There are restrictions applicable to approximately \$17.1 million of the NOL carryforwards attributable to Providential Home Income Plan, Inc., a 100% wholly owned subsidiary of WSFS which may only be used to offset future taxable income generated on a separate return limitation year ("SRLY") basis. These SRLY losses are additionally limited to two separate changes in control of

Provisional. Because the restrictions imposed under Section 382 of the Code restrict the annual amount of NOL carryforwards available for use, it could result in the loss of a substantial portion of Providential's NOL due to expiration.

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The Company's federal income tax returns have not been audited. At present, the Company is not aware of any present or pending federal or state tax examinations nor any notice that would materially change the reported amount of tax due.

See Note 12 to the Consolidated Financial Statements, incorporated herein by reference, for further information regarding taxation.

State Income Taxation

As a Delaware corporation, the Company is subject to an annual franchise tax based on the number of shares of common and preferred stock authorized under its Certificate of Incorporation. The Bank and its subsidiaries each file separate state tax returns. The Bank is also subject to annual franchise taxes in Delaware based on its pretax net income.

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Item 2. Properties

The following table sets forth the location and certain additional information regarding the Company's offices and other material properties at December 31, 1995.

Location	Owned/ Leased	Date Lease Expires	Net Book Value of Property or Leasehold Improvements (2)	Deposits
(In Thousands)				
WSFS (3):				

Main Office (1)*	Owned		\$ 1,963	\$174,559
9th & Market Streets Wilmington, DE 19899				
Union Street Branch*	Leased	1998	68	52,926
3rd & Union Streets Wilmington, DE 19805				
Trolley Square Branch*	Leased	1998	49	19,865
1711 Delaware Avenue Wilmington, DE 19806				
Fairfax Shopping Center Branch*	Leased	1998	29	71,379
2005 Concord Pike Wilmington, DE 19803				
Branmar Plaza Shopping Center Branch*	Leased	1998	20	59,155
1812 Marsh Road Wilmington, DE 19810				
Prices Corner Shopping Center Branch*	Leased	1998	40	89,093
3202 Kirkwood Highway Wilmington, DE 19808				
Pike Creek Shopping Center Branch*	Leased	2000	16	51,345
New Linden Hill & Limestone Roads Wilmington, DE 19808				
Tri-State Mall Branch	Leased	1996	5	19,054
I-95 & Naamans Road Claymont, DE 19803				
Claymont Branch	Owned		73	24,337
3512 Philadelphia Pike Claymont, DE 19703				
University Plaza Shopping Center Branch*	Leased	1998	17	34,847
I-95 & Route 273 Newark, DE 19720				
College Square Shopping Center Branch*	Leased	2007	132	57,345
Route 273 & Liberty Avenue Newark, DE 19711				
Airport Plaza Shopping Center Branch*	Leased	2013	157	59,656
Route 13 New Castle, DE 19720				
Middletown Square Shopping Center	Leased	2015	168	10,295
Inside Parkers Thriftway 701 N. Broad St. Middletown, DE 19720				
Dover	Leased	2000	108	174
Inside Metro Food Market Rt 13 & White Oak Road Dover, DE 19901				

Operations Center
2400 Philadelphia Pike
Wilmington, DE 19703

Owned

1,160

na

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Location	Owned/ Leased	Date Lease Expires	Net Book Value of Property or Leasehold Improvements (2)	Deposits
(In Thousands)				
WSFS (3):				

Community Credit Corporation	Leased	1996	13	na

10 Penn Mart Shopping Center New Castle, DE 19720				
Providential Home Income Plan, Inc.	Leased	1997	0	na

475 Sansome Street Suite 540 San Francisco, CA 94111				-----
Total at the Bank				\$724,030 =====

* Represents ATM locations.

- (1) Includes location of executive offices and approximately \$63.8 million in brokered deposits.
- (2) The net book value of all the Company's investment in premises and equipment totalled \$6.4 million at December 31, 1995.
- (3) In March 1995, the Bank acquired \$8.1 million of deposits of a branch in Middletown, DE from another savings institution.
- (4) On July 28, 1995, the Bank sold/transferred the deposits at four Fidelity Federal branches to Commonwealth Savings Bank of Valley Forge, Pennsylvania.
- (5) In February 1996, the Bank acquired \$10.5 million of deposits from another financial institution located in Dover, Delaware. These deposits were transferred to the Bank's branch located inside the Metro Food Market in Dover.

Item 3. Legal Proceedings

There are no material legal proceedings to which the Company or the Bank is a party or to which any of its property is subject except as discussed in Note 14 to the Consolidated Financial Statements for the year ended December 31, 1995.

Item 4. Submissions of Matters To a Vote of Security Holders

No matter was submitted to a vote of the stockholders during the fourth quarter of the fiscal year ended December 31, 1995 through the solicitation of proxies or otherwise.

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PART II

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

WSFS Financial Corporation's Common Stock is traded on the NASDAQ National Market System under the symbol WSFS. At December 31, 1995, the Corporation had 2,733 common stockholders of record. The following table sets forth the range of high and low sales prices for the Common Stock for each full quarterly period within the two most recent fiscal years. There have been no dividends declared or paid on the Common Stock since the first quarter of 1990. Payment of dividends by the Bank is subject to regulatory restrictions and the covenants of the Senior Notes. For additional information regarding such restrictions, see Note 9 to the Consolidated Financial Statements.

The closing market price of the common stock at December 31, 1995 was \$9.

Stock Price Range

		----- Low ---	----- High -----
1995	1st	\$ 3 1/2	\$ 4 1/4
	2nd	4	5 7/8
	3rd	5 5/8	8 5/8
	4th	7 3/8	10
1994	1st	\$ 3 1/4	\$ 4 3/8
	2nd	3 1/4	4 1/8
	3rd	3 3/8	4 1/8
	4th	3 3/8	4 1/8

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Item 6. Selected Financial Data

	----- 1995 -----	----- 1994 -----	----- 1993 -----	----- 1992 -----	----- 1991 -----
	(Dollars in Thousands, except per share data)				
At December 31,					

Total assets.....	\$1,218,826	\$1,195,686	\$ 994,692	\$1,010,079	\$1,146,533
Net loans (1).....	792,184	710,776	687,492	763,799	828,591
Investment securities (2).....	28,772	64,144	54,346	59,585	105,686
Investment in reverse mortgages, net.....	35,614	32,172	24,913		
Securities purchased under agreements to resell.....		7,098	45,599		
Mortgage-backed securities (2).....	237,132	262,748	43,750	40,898	12,152
Deposits.....	724,030	809,707	806,605	859,147	987,373
Borrowings (3).....	370,795	295,244	107,864	110,673	128,329
Senior Notes.....	29,850	32,000	32,000		
Stockholders' equity.....	73,546	45,274	38,693	32,267	15,572
Number of full-service branches (4).....	14	16	16	16	18
For the Year Ended December 31,					

Interest income.....	\$ 99,936	\$ 80,666	\$ 72,320	\$ 85,711	\$ 117,241
Interest expense.....	58,067	44,652	38,508	55,039	86,166
Income before extraordinary item.....	27,008	8,070	6,359	4,822	7,185
Net income.....	27,008	8,070	6,359	4,822	11,255
Earnings per share					
Primary:					
Income before extraordinary item.....	1.84	.55	.88	.89	1.49
Net income.....	1.84	.55	.88	.89	2.33
Fully diluted:					
Income before extraordinary item.....	1.84	.55	.44	.64	1.49
Net income.....	1.84	.55	.44	.64	2.33
Interest rate spread.....	3.14%	3.11%	3.39%	2.88%	2.45%
Net interest margin.....	3.57	3.39	3.64	3.02	2.50
Return on average equity.....	45.68	19.64	18.12	23.15	127.25
Return on average assets.....	2.21	.73	.65	.44	.84
Average equity to average assets.....	4.84	3.69	3.57	1.92	.66

- (1) Includes loans held-for-sale.
- (2) Includes securities available-for-sale.
- (3) Borrowings consist of FHLB advances, securities sold under agreements to repurchase and municipal bond repurchase obligations.
- (4) During 1992, WSFS and Fidelity Federal each closed and consolidated the operations of one branch into other branches. During 1995, WSFS's wholly-owned subsidiary, Fidelity Federal, sold the deposits of four branches. The remaining assets, liabilities and equity were merged into WSFS. Additionally, WSFS opened a new branch and acquired a branch from another institution in 1995.

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Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

GENERAL

WSFS Financial Corporation (the "Corporation") is a savings and loan holding company headquartered in Wilmington, Delaware. Substantially, all of the Corporation's assets are held by its subsidiary, Wilmington Savings Fund Society, FSB (the "Bank" or "WSFS"), the largest thrift institution headquartered in Delaware and among the five largest financial institutions in the state on the basis of total deposits. The Corporation's market area is the Mid-Atlantic region of the United States which is characterized by a diversified manufacturing and service economy. The banking operations of WSFS are presently conducted from 14 retail banking offices located in the Wilmington and Dover, Delaware area. The Bank provides residential real estate, commercial real estate, commercial and consumer lending services and funds these activities primarily by attracting retail deposits and borrowings. Deposits are insured by the Federal Deposit Insurance Corporation.

Additional subsidiaries of the Bank include WSFS Credit Corporation ("WCC"), which is engaged primarily in motor vehicle leasing, and 838 Investment Group, Inc. (formerly Star States Financial Services, Inc.) which markets various insurance products and mutual funds through the Bank's branch system. In June 1994, the Bank formed a consumer finance subsidiary, Community Credit Corporation ("CCC") which opened its first office in August 1994. CCC specializes in consumer loans secured by first and second mortgages. In November 1994, the Bank acquired Providential Home Income Plan, Inc. ("Providential"), a San Francisco, California-based reverse mortgage lender. An additional subsidiary, Star States Development Company, is currently phasing down its real estate investments and developments.

The long-term goal of the Corporation is to be a high-performing financial services company focused on its core savings bank business while developing unique niches in retail asset generation. Beginning in 1994, the Corporation focused its efforts on developing new businesses and avenues for asset growth which are expected to yield returns in the future. Toward that end, the Corporation opened the consumer finance subsidiary, CCC, and acquired Providential. These retail investments, combined with the growth in the investment portfolios, have favorably impacted net interest income and earnings since 1994 and are expected to provide favorable returns on investments in the coming years. Such investments for the future were possible since the Bank became "well-capitalized" in the second quarter of 1994. This was largely due to continued operating earnings and the Corporation's capital infusion of \$25.2 million of the proceeds of a \$32.0 million debt offering which was completed in December 1993. In the third quarter of 1995, the Bank recognized a gain of \$12.4 million, net of taxes and a supplemental contribution to the Corporation's 401(k) Plan, from the sale of deposits and certain real estate of four branches of its former bank subsidiary, Fidelity Federal Savings and Loan Association (the "Association"), located in the northeast section of Philadelphia, Pennsylvania. This transaction has allowed the Corporation to focus on its primary market area while enhancing capital.

During the 1980's, the Corporation had pursued a business strategy of growth and diversification by engaging in such activities as real estate brokerage, vehicle and equipment leasing and real estate development. This prior strategy combined with a recession in the U.S. economy resulted in significant operating and asset quality problems. These problems culminated in a record net operating loss of \$85.5 million in 1990. From 1991 through 1993, the Corporation had focused on restructuring its operations to achieve compliance with regulatory capital requirements while reducing nonperforming assets. These efforts resulted in the Bank achieving full regulatory capital compliance by

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completing the previously discussed debt offering as well as twelve consecutive quarters of earnings. During 1994, earnings continued to improve as the Corporation recorded record earnings from operations of \$8.1 million.

During 1995, the Corporation has reported higher earnings and continued reductions in nonperforming assets. These operating improvements are the result of earnings and operational strategies the Corporation has undertaken over the last several years. For these reasons, as well as the significant changes and ongoing consolidation in the financial services industry, the Corporation's Board of Directors selected a financial advisor to assist the Board in considering strategic alternatives, including a possible sale of the Corporation. On March 4, 1996, the Board of Directors announced its intention to operate the Corporation as an independent financial institution.

The following discussion focuses on the major components of operations and presents an overview of the significant changes in the Corporation's results of operations for the past three fiscal years and financial condition during the past two fiscal years. This discussion should be reviewed in conjunction with the Consolidated Financial Statements and Notes thereto presented elsewhere in this Annual Report.

RESULTS OF OPERATIONS

The Corporation recorded earnings of \$27.0 million in 1995 of which \$14.6 million was from operations. Both amounts represent new record earning levels in the Corporation's 164-year history. Earnings for 1994 and 1993 were \$8.1 million and \$6.4 million, respectively. The growth in net interest income during the three years ended December 31, 1995 was a significant factor contributing to the Corporation's improved earnings performance. Earnings for 1995 were also significantly impacted by the sale of the Association's deposits in the third quarter of 1995 which resulted in a gain of \$12.4 million after taxes and a supplemental contribution to the Corporation's 401(k) Plan. In addition, reductions in nonperforming assets have favorably impacted earnings since 1993.

Net Interest Income. Net interest income is the most significant component of operating income to the Corporation. Net interest income is reliant upon the levels of interest-earning assets and interest-bearing liabilities and the difference or "spread" between the respective yields earned and rates paid. The interest rate spread is influenced by regulatory, economic and competitive factors that affect interest rates, loan demand and deposit outflows. The level of nonperforming loans can also impact the interest rate spread by reducing the yield on the loan portfolio.

Net interest income increased to \$41.9 million in 1995 compared with \$36.0 million and \$33.8 million in 1994 and 1993, respectively. During these three years, the growth in interest-earning assets outpaced interest-bearing liabilities and contributed to the rise in net interest income. The implementation of an investment growth strategy in 1994, the acquisition of a \$47.5 million portfolio of discounted commercial loans and commercial mortgages in July 1995 and the reduction in nonperforming assets, also contributed to the growth in net interest income.

Net interest income can be analyzed in terms of the impact of changing rates and changing volumes of interest-earning assets and interest-bearing liabilities. The following table sets forth certain information regarding changes in net interest income attributable to changes in the volumes of interest-earning assets and interest-bearing liabilities and changes in the rates for the periods indicated. For each category of interest-earning assets

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and interest-bearing liabilities, information is provided on changes attributable to: (i) changes in volume (change in volume multiplied by prior year rate); (ii) changes in rates (change in rate multiplied by prior year volume); and (iii) net change. Changes due to the combination of rate and volume changes (changes in volume multiplied by changes in rate) are allocated proportionately between changes in rate and changes in volume.

	Year Ended December 31,					
	1995 vs. 1994			1994 vs. 1993		
	Volume	Rate	Net	Volume	Rate	Net
	(In Thousands)					
Interest income:						
Real estate loans (1).....	\$ 2,970	\$ 8,057	\$11,027	\$ (1,560)	\$ 163	\$ (1,397)
Commercial loans.....	123	781	904	(508)	(276)	(784)
Consumer loans.....	2,079	539	2,618	(695)	(454)	(1,149)
Loans held for sale.....	91	(2)	89	(210)	20	(190)
Mortgage-backed securities.....	2,714	577	3,291	10,917	153	11,070
Investment securities (2).....	(240)	511	271	(618)	(618)	
Investment in reverse mortgages...	697	(1,096)	(399)	1,241	(137)	1,104
Other.....	287	1,182	1,469	(200)	510	310
	8,721	10,549	19,270	8,367	(21)	8,346
Interest expense:						
Deposits:						
Money market and interest-bearing demand.....	(846)	638	(208)	(20)	(214)	(234)
Savings.....	(753)	508	(245)	(41)	(721)	(762)
Time.....	1,460	5,701	7,161	(1,371)	324	(1,047)
FHLB of Pittsburgh advances.....	4,315	(56)	4,259	6,006	(2,631)	3,375
Senior notes.....	(146)	10	(136)	3,606	3,606	
Other borrowed funds.....	2,264	320	2,584	1,595	(389)	1,206
	6,294	7,121	13,415	9,775	(3,631)	6,144
Net Change.....	\$ 2,427	\$ 3,428	\$ 5,855	\$ (1,408)	\$ 3,610	\$ 2,202

- (1) Includes commercial mortgage loans.
- (2) No adjustments have been made to restate the yields on tax-exempt obligations to a tax-equivalent basis. The income differential is not material.

The \$5.9 million increase in net interest income between 1995 and 1994 was attributable to both changes in rate of \$3.4 million and changes in volume of \$2.4 million. The changes in volume and rate reflect the various events and

	Average Balance	Interest	Yield/ Rate	Balance	Rate
Assets					
Interest-earning assets:					
Loans (1) (2):					
Real estate loans (3).....	\$ 547,271	\$ 43,447	7.94%	\$ 588,450	8.55%
Commercial loans.....	29,148	2,717	9.32	23,823	10.01
Consumer loans.....	166,716	15,681	9.41	199,733	9.26
Total loans.....	743,135	61,845	8.32	812,006	8.51
Mortgage-backed securities (4).....	38,914	2,333	6.00	237,132	6.91
Loans held for sale.....	2,862	229	8.00	4,345	7.69
Investment securities (4).....	62,817	3,714	5.91	28,772	6.21
Investment in reverse mortgages.....	15,502	1,787	11.53	35,614	11.56
Other interest-earning assets.....	66,067	2,412	3.65	52,128	5.91
Total interest-earning assets.....	929,297	72,320	7.78	1,169,997	8.27
Allowance for loan losses.....	(24,582)			(24,167)	
Cash and due from banks.....	26,797			31,135	
Other noninterest-earning assets.....	51,215			41,861	
Total assets.....	\$ 982,727			\$1,218,826	
Liabilities and Stockholders' Equity					
Interest-bearing liabilities:					
Interest-bearing deposits:					
Money market and interest-bearing demand	\$ 92,580	2,307	2.49	\$ 57,312	2.73
Savings.....	201,677	5,260	2.61	153,931	2.47
Time.....	472,432	21,834	4.62	442,545	5.70
Total interest-bearing deposits.....	766,689	29,401	3.83	653,788	4.66
FHLB of Pittsburgh advances.....	96,541	8,045	8.33	307,206	6.03
Senior notes.....	263	29	11.00	29,850	11.39
Other borrowed funds.....	13,061	1,033	7.91	63,589	6.08
Total interest-bearing liabilities.....	876,554	38,508	4.39	1,054,433	5.32
Noninterest-bearing demand deposits...	57,143			70,242	
Other noninterest-bearing liabilities.....	13,936			20,605	
Stockholders' equity.....	35,094			73,546	
Total liabilities and stockholders' equity	\$ 982,727			\$1,218,826	
Excess of interest-earning assets over interest-bearing liabilities. \$ 52,743					
Net interest and dividend income..... \$ 33,812					
Interest rate spread..... 3.39%					
Net interest margin..... 3.64%					
Net interest and dividend income to total average assets..... 3.44%					

- (1) Nonperforming loans are included in average balance computations.
- (2) Balances are reflected net of unearned income.
- (3) Includes commercial mortgage loans.
- (4) Includes securities available for sale.

Interest income and expense increased \$19.3 million and \$13.4 million, respectively, between 1995 and 1994. In general, the interest rate environment between periods, growth in interest-earning assets and the continued reduction in the level of nonperforming assets were key factors contributing favorably to net interest income. The increase in net interest income year over year was also attributable to the full year impact of the investment growth strategy which was implemented in phases throughout the first three quarters of 1994. In addition, the Bank's acquisition of a \$47.5 million portfolio of discounted commercial loans and commercial mortgages in July 1995 contributed favorably to net interest income. The weighted average yield on this acquired portfolio is approximately 18%.

The above favorable items were partially offset by the Association's deposit sale and an adjustment to the yield on the Corporation's investment in reverse mortgages which occurred in the third quarter of 1995. The unfavorable impact of the deposit sale was the result of the higher level of liquidity maintained prior to the consummation of the transaction. In addition, net interest income was unfavorably impacted as lower costing retail deposits were replaced with higher rate borrowings. A \$1.7 million reduction in interest income on the Corporation's investment in reverse mortgages was the result of reductions in the yield reflecting changes in the underlying assumptions regarding current and future real estate values.

Between 1994 and 1993, interest income and expense increased \$8.3 million and \$6.1 million, respectively. These increases were due in part to the implementation of the investment growth strategy during 1994 and the issuance of the 11% Senior Notes in December 1993.

Prevailing economic conditions greatly influence net interest income and the levels of interest-earning assets and interest-bearing liabilities. Management anticipates a moderate decline in interest rates in the early part of 1996 as economic growth stabilizes. The projected interest rate environment in conjunction with current asset/liability management strategies are anticipated to favorably impact net interest income.

Provision for Loan Losses. The Corporation considers, among other things, identifiable and inherent risks in its loan portfolio in periodically establishing the amount of the provision for loan losses, and the amount of the allowance for loan losses. Such risks are determined based upon an ongoing review of the loan portfolio, which includes the identification and assessment of adverse situations that may affect borrowers' debt servicing ability, an analysis of overall portfolio quality and prior loan loss experience as well as an appraisal of current and expected economic trends and conditions. Accordingly, the allowance for loan losses is maintained at a level which management deems adequate to provide for potential losses.

The provision for loan losses decreased from \$1.7 million in 1994 to \$1.4 million in 1995. The \$2.6 million provision in 1993 was due to the effects of certain nonaccruing loans including the addition of one nonperforming asset totalling \$9.3 million. The Corporation's continued efforts to resolve and collect problem loans, including nonaccrual and restructured loans, during 1995 resulted in the lowest level of nonaccruing loans since 1988.

The allowance for loan losses was \$24.2 million at December 31, 1995, an 11.4% increase from the level reported at December 31, 1994. The loan loss allowance as a percentage of total loans remained level at 2.90% versus 2.89% in 1995 and 1994, respectively. During the third quarter of 1995, a \$2.6 million allowance was established on a commercial/commercial real estate portfolio purchased at discounted prices.

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During 1996, the Corporation will continue to adjust the provision for loan losses periodically as necessary to maintain the allowance for loan losses at what is deemed to be an adequate level, based on the previously discussed criteria. As the provision is primarily a function of credit quality, changes in the provision for loan losses are contingent upon the economic conditions of the Corporation's market area and the economic prospects of borrowers.

Other Income. Other income grew \$15.4 million during 1995 to \$22.6 million. This significant increase resulted predominantly from a pretax gain of \$14.2 million on the sale of the Association's deposits during the third quarter of 1995. Other income for 1995 was also favorably impacted by growth in loan servicing fees and services charges on deposits which increased \$590,000 and \$288,000, respectively.

Other income declined \$760,000 between 1994 and 1993 to \$7.2 million. The most significant factor contributing to this decline was gains on the sales of mortgage loans which were \$675,000 lower in 1994. This decline was attributable to the slowdown of loan originations in 1994 as compared to 1993 when a strong refinance market existed. Conversely, an increase in leasing activity during 1994 contributed to a rise in loan servicing fees of \$485,000.

Other Expenses. Other expenses increased \$2.9 million during 1995 to \$37.3 million. Significant increases occurred in salaries, employee benefits and the net costs of assets acquired through foreclosure. These increases were partially offset by reductions in the deposit insurance premium, equipment and marketing expenses as well as professional fees.

Salaries increased \$3.7 million during 1995. The rise in salaries is primarily attributable to an increase of \$2.6 million in incentive related compensation. Included in such compensation were higher expenses associated with stock appreciation rights, resulting from the significant rise in the

Corporation's stock price during 1995. Employee benefits, which increased \$1.1 million during 1995, included a supplemental contribution of \$734,000 to the employee 401(k) Plan related to the sale of the Association's deposits. During 1994, salary levels were \$1.7 million higher than 1993. This increase was due to higher staffing levels and an incentive plan which was implemented in 1994. Staffing increases in 1994 resulted from the Corporation's investments in new businesses such as CCC and Providential. The increase of \$290,000 in employee benefits during 1994 corresponds to the rise in salaries. Salaries and benefits are expected to remain somewhat level in 1996.

Equipment expenses decreased \$887,000 in 1995 and \$64,000 in 1994. The decrease between 1995 and 1994 reflect computer conversion costs which were fully amortized by the end of 1994. Equipment expenses are expected to remain level through 1996.

Marketing expenses decreased \$420,000 between 1995 and 1994. These cost reductions reflect savings from the Association's deposit sale as well as management efforts to control costs. The increase in marketing expenses between 1994 and 1993 were attributable to management's efforts to promote its retail banking operations. Marketing expenses are expected to decline in 1996.

Professional fees were reduced \$502,000 during 1995 and \$491,000 in 1994. These decreases are primarily the result of a steady reduction in nonperforming assets over the past several years. As the level of professional fees are partially reliant upon the level of problem assets, future changes in these expenses are dependent upon the level of such assets.

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Federal deposit insurance premiums decreased \$1.2 million in 1995 and \$197,000 in 1994. The decrease in 1995 reflects an approximately 80% reduction in such premiums assessed by the FDIC. The decrease in 1994 reflects lower deposit levels between 1994 and 1993. Since the Bank is currently considered well-capitalized by the OTS, FDIC premiums are expected to be nominal in 1996.

The net costs of foreclosed assets increased \$924,000 between 1995 and 1994. This increase was due entirely to the increase in the provision for losses on foreclosed assets which increased \$927,000 in 1995. Conversely, the provision for losses on foreclosed assets, which declined \$2.0 million between 1994 and 1993 was the primary factor contributing to the \$1.4 million reduction in the net costs of foreclosed assets during 1994. Due to the reduction of nonperforming assets in 1995, related expenses are expected to decline in 1996.

Income Taxes. The Corporation recorded a \$1.3 million tax benefit for the year ended December 31, 1995 compared to tax benefits of \$1.0 million and \$1.7 million for the years ended December 31, 1994 and 1993, respectively. The provision (benefit) for income taxes includes federal, state and local income taxes currently payable and those deferred because of temporary differences between the financial statement and tax bases of assets and liabilities.

The Corporation analyzes its projections of taxable income on an ongoing basis and makes adjustments to its provision (benefit) for income taxes accordingly. Management expects that it will be fully taxable in 1996 as a result of fully utilizing its operating loss and tax credit carryforwards in fiscal year 1995. For additional information regarding the Corporation's tax provision and net operating loss carryforwards see Note 12 to the Consolidated Financial Statements.

FINANCIAL CONDITION

Consolidated assets grew \$23.1 million, or 2%, during the year. Asset growth was primarily in commercial mortgage loans and was offset in part by reductions in investments and mortgage-backed securities. Total liabilities decreased \$5.1 million during 1995. This decrease occurred primarily in deposits almost entirely offset by advances from the Federal Home Loan Bank of Pittsburgh. Stockholders' equity grew \$28.3 million to \$73.5 million at December 31, 1995.

Mortgage-backed securities. During 1995, mortgage-backed securities decreased by \$25.6 million. This decrease was due to principal repayments. No purchase transactions occurred during the year.

Investments. Federal funds sold and securities purchased under agreement to resell increased \$8.4 million and interest-bearing deposits in other banks decreased \$5.1 million. Investment securities decreased \$35.4 million primarily as a result of the net sales of \$23.7 million of U.S. government securities, the call of a \$10.0 million FHLB step-up note and the maturities and calls on municipal and corporate bonds of \$350,000 and \$2.3 million, respectively.

Loans. Net loans grew \$77.3 million to \$787.8 million at December 31, 1995. This increase is primarily due to the acquisition of a \$47.5 million portfolio of discounted commercial loans and commercial mortgages. Growth of \$23.1 million in consumer loans, \$12.3 million in residential mortgages and \$9.7

million in leases also contributed to this increase.

Deposits. Deposits decreased \$85.7 million during 1995. This decrease is largely attributable to the July 1995 sale of the Association's \$197.3 million in deposits. Offsetting this decrease was the addition of \$63.8 million in brokered certificates of deposits and \$8.1 million in deposits from a branch acquisition in the first quarter of 1995. Also, interest credited to deposits totalled \$24.4 million for a net increase in retail banking deposits of \$14.1 million. The table below depicts the changes in net deposits over the last three years:

	Year Ended December 31,		
	1995	1994	1993
	(In Millions)		
Beginning balance.....	\$ 809.7	\$ 806.6	\$ 859.1
Interest credited.....	24.4	22.9	24.5
Deposits (withdrawals), net.....	79.1	(19.8)	(77.0)
Deposits acquired (sold), net.....	(189.2)		
Ending balance.....	\$ 724.0	\$ 809.7	\$ 806.6

Borrowings. Total borrowings increased \$73.4 million during 1995. Approximately \$80.9 million of FHLB advances were added to fund the sale of the Association's deposits as discussed previously.

Stockholders' Equity. During 1995, stockholders' equity increased \$28.3 million to \$73.5 million. Included in this increase was net income of \$27.0 million and a \$1.3 million reduction in net unrealized losses on securities available-for-sale, net of tax. At December 31, 1995, the Bank was in compliance with all regulatory capital requirements and met the regulatory classification of a "well-capitalized institution." Tangible, core, tier-1 risk-based and risk-based capital to assets ratios were 7.85%, 7.85%, 11.14% and 12.29%, respectively.

Asset/Liability Management. The primary asset/liability management goal of the Corporation is to manage and control its interest rate risk, thereby reducing its exposure to fluctuations in interest rates, and achieving sustainable growth in the interest margins over the long term. Other objectives of asset/ liability management include: (1) ensuring adequate liquidity and funding, (2) maintaining a strong capital base and (3) maximizing net interest income opportunities.

In general, interest rate risk is mitigated by closely matching the maturities or repricing periods of interest-sensitive assets and liabilities to ensure a favorable interest rate spread. Management regularly reviews the Corporation's interest rate sensitivity, and uses a variety of strategies as needed to adjust that sensitivity within acceptable tolerance ranges established by management. Changing the relative proportions of fixed-rate and adjustable-rate assets and liabilities is one of the primary strategies utilized by the Corporation to accomplish this objective. The development of the Corporation's portfolio of adjustable-rate consumer loans in its primary market area as well as the continued reduction of nonperforming assets have been two of the key tactics used in conjunction with this strategy since 1991. With the improvement in the ratio of interest-sensitive assets which mature or reprice within one year to interest-sensitive liabilities with similar maturities (interest-sensitivity gap) since 1991, the Corporation began to hold for investment certain of its originated fixed-rate mortgage loans with terms less than 30 years. All other fixed-rate residential mortgage loans originated by the Corporation continue to be sold.

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest-rate sensitive" and by monitoring an institution's interest-sensitivity gap. An interest-sensitivity

gap is considered positive when the amount of interest-rate sensitive assets exceeds the amount of interest-rate sensitive liabilities and is considered negative when the amount of interest-rate sensitive liabilities exceeds the amount of interest-rate sensitive assets. Generally, during a period of rising interest rates, a positive gap would result in an increase in net interest income while a negative gap would adversely affect net interest income.

The repricing and maturities of the Corporation's interest-earning assets and interest-bearing liabilities at December 31, 1995 are set forth in the following table.

	Less than One Year -----	One to Five Years -----	Over Five Years -----	Total -----
(Dollars in Thousands)				
Interest-earning assets:				
Real estate loans (1).....	\$ 369,780	\$ 138,011	\$ 88,672	\$ 596,463
Commercial loans.....	21,027	1,736	1,131	23,894
Consumer loans.....	72,640	117,920	22,545	213,105
Mortgage-backed securities.....	41,401	96,807	98,924	237,132
Loans held for sale.....	4,402			4,402
Investment in reverse mortgages.....	2,255	11,643	21,716	35,614
Investment securities.....	6,336	8,849	13,587	28,772
Other investments.....	52,128			52,128
	-----	-----	-----	-----
	569,969	374,966	246,575	1,191,510
	-----	-----	-----	-----
Interest-bearing liabilities:				
Money market and interest-bearing demand deposits.....	15,275		42,037	57,312
Savings deposits.....	34,727		119,204	153,931
Time deposits.....	317,167	122,403	2,975	442,545
FHLB advances.....	83,969	213,237	10,000	307,206
Senior notes.....			29,850	29,850
Other borrowed funds.....	21,974	41,615		63,589
	-----	-----	-----	-----
	473,112	377,255	204,066	1,054,433
	-----	-----	-----	-----
Excess (deficiency) of interest-earning assets over interest-bearing liabilities ("interest-sensitive gap").....	\$ 96,857	\$ (2,289)	\$ 42,509	\$ 137,077
	=====	=====	=====	=====
Interest-sensitive assets/interest-sensitive liabilities.....	120.47%			
Interest-sensitive gap as a percent of total assets.....	7.95%			

(1) Includes commercial mortgage loans.

To provide a more accurate one-year gap position of the Corporation, certain deposit classifications are based on the interest sensitive attributes and not on the repricing characteristics of these deposits. Management estimates, based on historical trends of the Bank's deposit accounts, that 30% of money market and interest-bearing demand deposits are sensitive to interest rate changes and that 12% of savings deposits are sensitive to interest rate

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changes. However, deposit products with interest rates based on a particular index are classified according to the specific repricing characteristic of the index. Accordingly, the interest sensitive portion is classified in the less than one year category with the remainder in the over five years category.

Deposit rates other than time deposit rates are variable, and changes in deposit rates are generally subject to management's discretion and not related to any particular index.

The Corporation's positive interest-sensitivity gap indicates that rising interest rates could favorably impact net interest income and falling interest rates could negatively impact net interest income. However, the interest sensitivity table does not provide a comprehensive representation of the impact of interest rate changes on net interest income. Each category of assets or liabilities will not be affected equally or simultaneously by changes in the general level of interest rates. Even assets and liabilities which contractually reprice within the same period may not, in fact, reprice at the same price or the same time. It is also important to consider that the table represents a specific point in time. Variations can occur daily as the Bank adjusts its interest sensitivity throughout the year.

NONPERFORMING ASSETS

The Corporation's results of operations have been negatively affected by nonperforming assets, which include nonaccruing loans, nonperforming real estate investments and assets acquired through foreclosure. Nonaccruing loans are those on which the accrual of interest has ceased. Loans are placed on nonaccrual status immediately if, in the opinion of management, collection is doubtful, or when principal or interest is past due 90 days or more and the value of the collateral is insufficient to cover principal and interest. Interest accrued, but not collected at the date a loan is placed on nonaccrual status, is reversed and charged against interest income. In addition, the amortization of net deferred loan fees is suspended when a loan is placed on nonaccrual status. Subsequent cash receipts are applied either to the outstanding principal balance or recorded as interest income, depending on management's assessment of the ultimate collectibility of principal and interest.

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The following table sets forth the Corporation's nonperforming assets, restructured loans and past due loans at the dates indicated. Past due loans are loans contractually past due 90 days or more as to principal or interest payments but which remain in accrual status because they are considered well secured and in the process of collection.

	December 31,				
	1995	1994	1993	1992	1991
	----	----	----	----	----
	(Dollars in Thousands)				
Nonaccruing loans:					
Commercial.....	\$ 563	\$ 1,485	\$ 1,595	\$ 9,001	\$ 2,846
Consumer.....	291	593	674	923	715
Commercial mortgages.....	2,527	9,886	22,377	16,981	22,086
Residential mortgages.....	3,568	4,620	4,314	5,887	7,239
Construction.....	3,588	3,182	4,638	10,727	13,606
	-----	-----	-----	-----	-----
Total nonaccruing loans.....	10,537	19,766	33,598	43,519	46,492
Nonperforming investments in					
real estate.....	1,252	2,738	2,901	3,394	3,394
Assets acquired through					
foreclosure.....	11,614	18,936	14,583	28,898	37,979
	-----	-----	-----	-----	-----
Total nonperforming assets.....	\$ 23,403	\$ 41,440	\$ 51,082	\$ 75,811	\$ 87,865
	=====	=====	=====	=====	=====
Restructured loans.....					
	\$ 17,393	\$ 13,775	\$ 18,020	\$ 10,874	\$ 1,846
	=====	=====	=====	=====	=====
Past due loans:					
Residential mortgages.....	\$ 111	\$ 152	\$ 359	\$ 518	\$ 1,030
Commercial and					
commercial mortgages.....	789	240	5,590	854	3,865
Consumer.....	143	102	205	376	254
	-----	-----	-----	-----	-----
Total past due loans.....	\$ 1,043	\$ 494	\$ 6,154	\$ 1,748	\$ 5,149
	=====	=====	=====	=====	=====
Ratio of nonaccruing loans					
to total loans (1).....	1.30%	2.70%	4.74%	5.53%	5.46%
Ratio of allowance for loan					
losses to total gross					
loans (1).....	2.90	2.89	3.26	3.28	3.12
Ratio of nonperforming assets					
to total assets.....	1.92	3.47	5.14	7.51	7.66
Ratio of loan loss allowance					
to nonaccruing loans (2).....	201.84	97.79	63.23	60.35	58.02
Ratio of loan and foreclosed					
asset allowance to total					
nonperforming assets (2).....	94.87	51.17	45.51	38.34	32.29

(1) Total loans exclude loans held for sale.

(2) The applicable allowance represents general valuation allowances only.

Total nonperforming assets decreased by \$18.0 million between 1995 and 1994 and by \$9.6 million between 1994 and 1993. In 1995, collections of such assets were \$12.2 million and \$3.6 million in charge-offs and write-downs were recorded. Such decreases were offset by the addition of \$8.2 million of assets that were not previously classified as nonperforming assets. The decrease in the levels of nonperforming assets since 1991 reflects management's efforts to identify and resolve problem assets and, to a lesser extent, an improving economy.

An analysis of the change in the balance of nonperforming assets during the last three fiscal years is presented below.

	Year Ended December 31,		
	1995	1994	1993
	(In Thousands)		
Beginning balance.....	\$ 41,440	\$ 51,082	\$ 75,811
Additions.....	8,224	16,732	28,880
Collections.....	(12,247)	(17,884)	(31,133)
Transfers to accrual/restructured status.....	(10,424)	(3,151)	(14,877)
Charge-offs/write-downs.....	(3,590)	(5,339)	(7,599)
Ending balance.....	\$ 23,403	\$ 41,440	\$ 51,082

In 1995, nonaccruing loan reductions of \$7.4 million and \$1.1 million in the commercial mortgage and residential mortgage categories, respectively, a \$1.5 million decrease in nonperforming investments in real estate and a \$7.3 million decrease in assets acquired through foreclosure comprised the majority of the reduction in total nonperforming assets. During the first quarter, a \$4.4 million nonaccruing commercial mortgage loan was returned to accrual status and a \$2.8 million nonaccruing commercial mortgage loan was transferred to assets acquired through foreclosure after a \$744,000 partial charge-off was recorded to the allowance for loan losses. This property was subsequently sold during the third quarter of 1995. The decrease in residential mortgages was the result of \$1.9 million of loans returning to accrual status and the transfer of other loans to assets acquired through foreclosure. As of December 31, 1995, the Corporation has significantly reduced the level of assets acquired through foreclosure through sales and collections of properties which totalled \$11.8 million, offset in part by additions of \$6.7 million. The reduction in the nonaccruing loans to total loans ratio was due to the reductions noted above as well as charge-offs and collection activity. Consequently, the nonperforming assets to total assets ratio also decreased significantly.

A \$13.8 million reduction in nonaccruing loans was the most notable factor contributing to the reduction in nonperforming assets between 1994 and 1993. This decrease was primarily due to the reclassification of several loans to assets acquired through foreclosure. The most significant loan was a \$9.3 million commercial mortgage loan secured by a health care facility and unimproved land located in Delaware which was transferred after a \$2.7 million charge-off to the allowance for loan losses. Other nonaccruing commercial loan activity for the year ended December 31, 1994 includes three loans totalling \$3.8 million which were transferred to assets acquired through foreclosure. One property for \$1.1 million was sold subsequent to its transfer. In addition, a \$1.4 million nonaccruing construction loan was reclassified as accruing in August 1994.

Assets acquired through foreclosure increased \$4.4 million between December 31, 1994 and 1993. This was primarily due to four properties transferred from nonaccruing commercial mortgage loans, which totalled \$9.6 million after charge-offs. A \$2.8 million commercial mortgage was also transferred from restructured loans in December 1994. In addition, the Corporation foreclosed on a restaurant facility located in Delaware during the first quarter of 1994 which resulted in an increase of \$2.1 million. The sale of two foreclosed office buildings totalling approximately \$2.0 million were two of the more significant transactions offsetting the above increases. Sales of other commercial properties and to a lesser extent residential and consumer collection activity also offset these increases.

At December 31, 1995, nonperforming assets with carrying values of \$1.0

million or more totalled approximately 64.0% of the Corporation's total nonperforming assets, as compared to 70.9% at December 31, 1994. The following table reflects the stratification of such assets by size at December 31, 1995 and 1994.

	December 31,			
	1995		1994	
	No. of Items	Balance	No. of Items	Balance
	(Dollars in Thousands)			
\$5 million and over.....	1	\$ 5,950	1	\$ 6,700
\$1 million - \$4.99 million.....	4	9,021	10	22,695
\$0.5 million - \$0.99 million.....			2	1,437
Under \$500,000.....	150	8,432	198	10,608
Total nonperforming assets.....	155	\$23,403	211	\$ 41,440
	===	=====	===	=====

The reductions in the "\$1 million - \$4.99 million" and "\$0.5 million - \$0.99 million" categories were due exclusively to the \$4.4 million commercial mortgage returned to accrual status and sale of foreclosed assets previously discussed.

The timely identification of problem loans is a key element in the Corporation's management of its loan portfolios. Timely identification enables the Corporation to take appropriate action and, accordingly, minimize losses. A loan review system, which was established to monitor the asset quality of the Corporation's loans and investments in real estate portfolios, facilitates the identification of problem loans. In general, this system utilizes the guidelines established by federal regulation; however, there can be no assurance that the levels or the categories of problem loans and assets established by the Bank are the same as those which would result from a regulatory examination.

Allowance for Loan Losses. The Corporation maintains an allowance for loan losses and charges losses on loans to this allowance when such losses are considered probable. The allowance for loan losses is maintained at a level which management considers adequate to provide for potential loan losses based upon an evaluation of known and inherent risks in the loan portfolio. Management's evaluation is based upon a continuing review of the loan portfolio which includes factors such as identification of adverse situations which may affect the borrower's ability to repay, a review of overall portfolio quality, prior loan loss experience and an assessment of current and expected economic conditions. Changes in economic conditions and economic prospects of borrowers can occur quickly and, as a result, impact the estimates made by management.

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Additionally, management evaluates the collectibility of each loan in the nonperforming portfolio and the fair value of each asset in the assets acquired through foreclosure category quarterly. The most frequent form of collateral for loans and foreclosed assets regardless of type are income-producing properties, business-owned real estate and personal residences. The value of such collateral is frequently verified through the use of outside appraisals. Appraisals of collateral, together with the value of guarantees and the worth of other collateral, are combined to recognize current loan losses, write-downs of foreclosed assets, and to reserve for potential future losses.

The table below represents a summary of changes in the allowance for loan losses during the periods indicated.

	Year Ended December 31,				
	1995	1994	1993	1992	1991
	(Dollars in Thousands)				
Beginning balance.....	\$21,700	\$23,613	\$26,263	\$26,975	\$33,121
Allowance established on purchased loan portfolios.....	2,600				
Provision for loan losses.....	1,403	1,683	2,620	1,359	1,996
Transfer to allowance for foreclosed assets.....					(2,000)
Charge-offs:					
Residential real estate.....	154	24	399	124	442
Commercial real estate (1).....	814	3,168	3,599	1,799	2,118

Commercial.....	404	1,021	1,689	229	1,247
Consumer (2).....	826	514	655	910	3,321
	-----	-----	-----	-----	-----
Total charge-offs.....	2,198	4,727	6,342	3,062	7,128
	-----	-----	-----	-----	-----
Recoveries:					
Residential real estate.....	1	29	42	49	357
Commercial real estate (1).....	293	486	713	554	90
Commercial.....	169	322	46	171	309
Consumer (2).....	199	294	271	217	230
	-----	-----	-----	-----	-----
Total recoveries.....	662	1,131	1,072	991	986
	-----	-----	-----	-----	-----
Net charge-offs.....	1,536	3,596	5,270	2,071	6,142
	-----	-----	-----	-----	-----
Ending balance.....	\$24,167	\$21,700	\$23,613	\$26,263	\$26,975
	=====	=====	=====	=====	=====
Net charge-offs to average gross loans outstanding, net of unearned income.....	.20%	.51%	.71%	.25%	.78%
	=====	=====	=====	=====	=====

(1) Includes commercial mortgage and construction loans.

(2) Includes lease financings.

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The provision for loan losses decreased \$280,000 between 1995 and 1994. The reduction is due in part to the decrease in nonperforming loans and management's continuing review of the loan portfolio. During the third quarter of 1995, a \$2.6 million allowance was established on a commercial loan and commercial real estate portfolio purchased at discounted prices. The ratio of net charge-offs to average gross loans outstanding (net of unearned income) was .20% and .51% for the years ending December 31, 1995 and 1994, respectively. This decrease reflects the reduction in net charge-offs between the periods.

Charge-offs in 1994 and 1993 were due to the deterioration in the credit quality of certain commercial and commercial real estate loans. During 1994, the most significant charge-off in the commercial real estate category was a \$2.7 million partial charge-off of a nonaccruing commercial mortgage loan which was subsequently transferred to assets acquired through foreclosure. The high levels of charge-offs in 1991 were due to a variety of factors including the deterioration of the regional commercial real estate market and recessionary conditions. The provision for loan losses during 1993 was increased primarily due to a \$9.3 million commercial real estate loan being placed on nonaccrual in the first quarter of 1993 when the borrower filed bankruptcy. The decline in charge-offs during 1992 versus 1991 is in large part attributable to reduced charge-offs of commercial real estate loans (including construction loans). The 1991 consumer loan charge-offs is the result of a charge-off of a consumer loan portfolio that was subsequently sold.

The allowance for loan losses is allocated by major loan portfolio type. As these portfolios have developed, they have become a source of historical data in projecting delinquencies and loss exposure. The allocation of the allowance for loan losses at the end of each of the last five fiscal years and the percentage of outstanding loans in each category to total gross outstanding loans at such dates follow:

	December 31,									
	1995		1994		1993		1992		1991	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
	(Dollars in thousands)									
Residential real estate....	\$ 409	32.7%	\$ 506	34.7%	\$ 439	32.2%	\$ 774	31.5%	\$ 829	29.3%
Commercial real estate.....	13,663	38.8	14,273	37.9	15,967	41.8	17,052	41.1	17,244	41.1
Commercial.....	9,180	2.9	5,844	3.4	6,317	2.9	7,475	4.2	7,529	4.8
Consumer (1).....	915	25.6	1,077	24.0	890	23.1	962	23.2	1,373	24.8
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Total.....	\$24,167	100.0%	\$21,700	100.0%	\$23,613	100.0%	\$26,263	100.0%	\$26,975	100.0%
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====

(1) Includes lease financings.

LIQUIDITY

The Corporation itself engages only in limited business operations

independent of the Bank and its subsidiaries and therefore, does not require a substantial amount of liquid assets. The Corporation is required, however, to maintain a reserve at December 31, 1995 of 100% of the aggregate interest expense for 12 full calendar months on \$29.9 million of the 11% Senior Notes issued in December 1993. The Corporation's principal asset is its investment in the capital stock of the Bank and its primary source of liquidity is dividends from the Bank. Under applicable federal regulations, the Bank may pay dividends within certain limits and only after notice to the Office of Thrift Supervision (OTS). See Note 10 to the Consolidated Financial Statements for a further discussion of dividend restrictions.

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Under the Indenture for the 11% Senior Notes, the Corporation was required to maintain a reserve at December 31, 1995 of 100% of the aggregate interest expense for 12 full calendar months on \$29.9 million of the Senior Notes, issued in December 1993. At December 31, 1995, the Corporation retained approximately \$3.3 million for the purpose of meeting this reserve requirement. The Corporation's ability to comply with this requirement is dependent upon its ability to obtain dividends from the Bank.

As required by the OTS, institutions under its supervision must maintain a 5.0% minimum liquidity ratio of cash and qualified assets to net withdrawable deposits and borrowings due within one year. The liquidity ratios of the Bank were 8.0% and 6.2% at December 31, 1995 and 1994, respectively.

Management monitors liquidity daily and maintains funding sources to meet unforeseen changes in cash requirements. It is the policy of the Bank to maintain cash and investments slightly above required levels. The Corporation's primary financing sources are deposits, repayments of loans and investment securities, sales of loans and borrowings. In addition, the Corporation's liquidity requirements can be accomplished through the use of its borrowing capacity from the FHLB of Pittsburgh, the sale of certain securities under agreement to repurchase and the pledging of certain loans for other lines of credit. Management believes these sources are sufficient to maintain the required levels of liquidity.

At December 31, 1995 and 1994, the Bank had outstanding FHLB advances of \$307.2 and \$226.3 million, respectively. Additionally in December 1994, the Bank secured a \$97.8 million FHLB revolving line of credit of which none was outstanding at December 31, 1995. Other available funding sources included open ended secured lines of credit with three different brokerage firms and a \$40.0 million revolving line of credit with two lending institutions. No balances were outstanding on any of these credit facilities at December 31, 1995.

The Corporation routinely enters into commitments requiring the future outlay of funds. The Bank entered into an agreement in 1989, which was amended in 1993 and extended until December 31, 1997, whereby a facilities management company provides on-site data processing services. Under the terms of this agreement, average minimum payments of approximately \$2.4 million have been committed for each of the next two years. The above commitments, as well as loan commitments, are expected to be met through traditional funding sources, such as deposits, short-term borrowings, advances from the FHLB and principal repayments on loans.

During 1995, operating and financing activities provided cash and cash equivalents of \$12.3 and \$4.0 million, respectively, while investing activities used \$8.6 million. The cash provided by financing activities resulted primarily from additional borrowings from the FHLB and the net increase in certificates of deposit and time deposits. This cash was used to fund the sale of deposits as well as the repayment of other borrowings. Cash used for investment activities included a net increase in loans, offset in part by a net decrease in investment securities. In 1994, financing and operating activities provided \$190.3 and \$8.2 million of cash and cash equivalents, respectively, while investing activities used \$253.4 million. The funds provided by financing activities reflect the additional FHLB advances and reverse repurchase agreements resulting from the investment growth strategy implemented during 1994. These funds, supplemented with existing liquidity, were utilized to purchase mortgage-backed securities and were the major component of the cash and cash equivalents used for investment activities. During 1993, the primary source of cash and cash equivalents was investment activities. The funds provided by investment activities resulted primarily from the net reduction in the loan portfolio and maturities, sales and dispositions of investment securities. These cash flows were primarily used to fund deposit outflows and to a lesser extent repay

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borrowings. The Corporation derived \$76.0 million from investing activities in

1993, while financing activities resulted in a use of cash of \$25.2 million.

CAPITAL RESOURCES

Federal laws among other things, requires OTS to mandate uniformly applicable capital standards for all savings institutions. These standards currently require institutions such as the Bank to maintain a "tangible" capital ratio equal to 1.5% of adjusted total assets, "core" (or "leverage") capital equal to 4.0% of adjusted total assets, "Tier 1" capital equal to 4.0% of "risk-weighted" assets and "risk-based" capital (a combination of core and "supplementary" capital) equal to 8.0% of "risk-weighted" assets.

Regulations have been issued by the OTS which incorporate an interest rate risk (IRR) component into the risk-based capital calculation. Implementation of this regulation, however, has been postponed until further notice. The IRR component is based on the lowest calculated interest rate capital component for the preceding three quarters. The institution's actual measured IRR is expressed as the change that occurs in its net portfolio value as a result of a hypothetical 200 basis point increase or decrease in interest rates, subject to an established floor. An institution will be required to maintain one-half of the difference between its measured IRR and 2.0%, multiplied by the present value of its assets. Based on the current composition of the Bank's portfolio at December 31, 1995, management believes no additional capital would be required.

The Federal Deposit Insurance Corporation Improvement Act (FDICIA), as well as other requirements, established five capital tiers: well-capitalized, adequately capitalized, under capitalized, significantly under capitalized and critically under capitalized. A depository institution's capital tier depends upon its capital levels in relation to various relevant capital measures, which include leverage and risk-based capital measures and certain other factors. Depository institutions that are not classified as well capitalized are subject to various restrictions regarding capital distributions, payment of management fees, acceptance of brokered deposits and other operating activities.

At December 31, 1995, the Bank is classified as well-capitalized and is in compliance with all regulatory capital requirements. Management anticipates that the Bank will continue to be classified as well-capitalized. For additional information concerning the Bank's regulatory capital compliance see Note 10 to the Consolidated Financial Statements.

On March 4, 1996, the Corporation's Board of Directors announced the authorization of a 5% stock buyback program. No shares had been purchased by the Corporation prior to this date.

IMPACT OF INFLATION AND CHANGING PRICES

The Corporation's Consolidated Financial Statements have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without consideration of the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased costs of the Corporation's operations. Unlike most industrial companies, nearly all the assets and liabilities of the Corporation are monetary. As a result, interest rates have a greater impact on the

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Corporation's performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

CHANGE IN INDEPENDENT AUDITORS

During 1994, the Corporation engaged KPMG Peat Marwick LLP as its independent auditors beginning with the fiscal year ended December 31, 1994. Prior to 1994, the Corporation's independent auditors were Price Waterhouse LLP. There were no disagreements with Price Waterhouse LLP on any matter of accounting practices, financial statements disclosure or auditing scope or procedures at the time of their dismissal.

ACCOUNTING DEVELOPMENTS

In May 1995, the Financial Accounting Standards Board ("FASB") issued SFAS No. 122, "Accounting for Mortgage Servicing Rights." This standard requires an entity to recognize a separate asset for the right to service mortgage loans for others regardless of how such servicing rights were acquired. Additionally, an entity such as the Bank will be required to assess the fair value of these assets at each reporting date to determine impairment. The Corporation does not presently have servicing rights recorded as assets and management does not expect the adoption of SFAS No. 122 to have a material impact on its operations or financial position.

In October 1995, the FASB issued SFAS No. 123, "Accounting for Stock-Based Compensation." SFAS No. 123 establishes accounting and reporting standards for stock-based employee compensation plans. In general, this statement requires a fair value based method of accounting for stock-based awards or similar equity instruments and encourages all entities to adopt this method of accounting for all employee stock compensation plans. Entities may elect to continue accounting for stock-based compensation under prior accounting literature at their discretion, but must make proforma disclosures if the accounting standards of SFAS No. 123 are not adopted. The accounting requirements of SFAS No. 123 are effective for transactions entered into during 1996. The disclosure requirements of SFAS No. 123 are effective for financial statements for fiscal year 1996. Management has not completed an analysis of the effects, if any, this standard would have on its results of operations or financial condition.

On October 24, 1995, the FASB issued an exposure draft entitled, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." This proposed standard would require transfers to be recorded as sales if the transferor surrenders control over financial assets and certain conditions are met including if the transfer is not assuredly temporary. Management has not determined the effect this standard would have on its operations or financial condition, but believes present accounting practices fairly depict the financial transactions and obligations of the Corporation.

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Item 8. Financial Statements and Supplementary Data

(a) The following audited consolidated financial statements and related documents are set forth in this Annual Report on Form 10-K on the following pages:

Report of Independent Auditors	51
WSFS Financial Corporation (and Subsidiaries):	
Management's Statement on Financial Reporting.....	52
Consolidated Statement of Operations	53
Consolidated Statement of Conditions.....	54
Consolidated Statement of Changes in Stockholders' Equity.....	55
Consolidated Statement of Cash Flows.....	56
Notes to the Consolidated Financial Statements.....	58

(b) The following supplementary data is set forth in this Annual Report on form 10-K on the following pages:

Quarterly Financial Summary.....	89
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LOGO of KPMG Peat Marwick LLP

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders of WSFS Financial Corporation

We have audited the accompanying consolidated statement of condition of WSFS

Financial Corporation and subsidiaries (the "Corporation") as of December 31, 1995 and 1994, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The accompanying consolidated financial statements of WSFS Financial Corporation for the period ended December 31, 1993 were audited by other auditors whose report thereon, dated January 21, 1994, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 1995 and 1994 consolidated financial statements referred to above present fairly, in all material respects, the financial position of WSFS Financial Corporation and subsidiaries as of December 31, 1995 and 1994, and the results of their operations and cash flows for the years then ended in conformity with generally accepted accounting principles.

As discussed in Note 1 to the consolidated financial statements, the Corporation adopted the provisions of Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities" in 1994.

/s/ KPMG Peat Marwick LLP

January 22, 1996
Philadelphia, Pennsylvania

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To the Board of Directors and Stockholders of
WSFS Financial Corporation

Report of Independent Accountants

In our opinion, the consolidated statements of income, of cash flows and of changes in stockholders' equity for the year ended December 31, 1993 present fairly, in all material respects, the results of operations and cash flows of WSFS Financial Corporation and its subsidiaries for the year ended December 31, 1993, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for the opinion expressed above. We have not audited the consolidated financial statements of WSFS Financial Corporation for any period subsequent to December 31, 1993.

/s/ Price Waterhouse LLP

Price Waterhouse LLP

Washington, D.C.
January 21, 1994

MANAGEMENT'S STATEMENT ON FINANCIAL REPORTING

To Our Stockholders:

The management of WSFS Financial Corporation (the "Corporation") is responsible for the preparation, integrity and fair presentation of its published financial statements. The consolidated financial statements have been prepared in accordance with generally accepted accounting principles and, as such, include amounts that are based on judgements and estimates of management.

There are inherent limitations in the effectiveness of any system of internal control, including the possibility of human error and the circumvention or overriding of controls. Accordingly, even an effective internal control structure can only provide reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, the degree of effectiveness of an internal control structure may vary over time.

Management assessed the Corporation's internal control structure over financial reporting presented in conformity with generally accepted accounting principles. This assessment was based on criteria for effective internal control over financial reporting described in "Internal Control-Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management believes the Corporation maintained an effective internal control structure over financial data, presented in accordance with generally accepted accounting principles.

Management is also responsible for compliance with the federal laws and regulations concerning dividend restrictions and loans to insiders designated by the Office of Thrift Supervision and the Federal Deposit Insurance Corporation as safety and soundness laws and regulations.

The Corporation assessed its compliance with the designated laws and regulations relating to safety and soundness. Based on this assessment, management believes that WSFS Financial Corporation complied, in all material respects, with the designated laws and regulations related to safety and soundness for the year ended December 31, 1995.

/s/ Marvin N. Schoenhals

Marvin N. Schoenhals
Chairman, President &
Chief Executive Officer

/s/ R. William Abbott

R. William Abbott
Executive Vice President
& Chief Financial Officer

CONSOLIDATED STATEMENT OF OPERATIONS

	Year Ended December 31,		
	1995	1994	1993
	(In Thousands, Except Per Share Data)		
Interest income:			
Interest and fees on loans.....	\$ 73,192	\$ 58,554	\$ 62,074
Interest on mortgage-backed securities.....	16,694	13,403	2,333
Interest and dividends on investment securities.....	3,367	3,096	3,714
Other interest income.....	6,683	5,613	4,199
	-----	-----	-----
	99,936	80,666	72,320
	-----	-----	-----
Interest expense:			
Interest on deposits.....	34,066	27,358	29,401
Interest on Federal Home Loan Bank advances.....	15,679	11,420	8,045
Interest on senior notes.....	3,499	3,635	29
Interest on federal funds purchased and securities sold under agreements to repurchase.....	4,206	1,570	
Interest on other borrowed funds.....	617	669	1,033
	-----	-----	-----
	58,067	44,652	38,508
	-----	-----	-----
Net interest income.....	41,869	36,014	33,812
Provision for loan losses.....	1,403	1,683	2,620
	-----	-----	-----
Net interest income after provision for loan losses.....	40,466	34,331	31,192
	-----	-----	-----

Other income:			
Gain on sale of deposits.....	14,247		
Loan servicing fee income.....	3,016	2,426	1,941
Service charges on deposit accounts.....	2,811	2,523	2,650
Securities gains.....	265	175	298
Other income.....	2,276	2,086	3,081
	-----	-----	-----
	22,615	7,210	7,970
	-----	-----	-----
Other expenses:			
Salaries.....	15,921	12,254	10,545
Employee benefits and other personnel expenses.....	4,380	3,283	2,993
Equipment expense.....	1,298	2,185	2,249
Data processing expense.....	2,269	2,051	1,947
Occupancy expense.....	2,430	2,392	2,763
Marketing expense.....	1,050	1,470	862
Professional fees.....	850	1,352	1,843
Federal deposit insurance premium.....	1,165	2,328	2,525
Net costs of assets acquired through foreclosure.....	2,871	1,947	3,380
Other operating expenses.....	5,107	5,221	5,378
	-----	-----	-----
	37,341	34,483	34,485
	-----	-----	-----
Income before taxes.....	25,740	7,058	4,677
Income tax benefit.....	(1,268)	(1,012)	(1,682)
	-----	-----	-----
Net income.....	\$ 27,008	\$ 8,070	\$ 6,359
	=====	=====	=====
Earnings per share:			
Primary.....	\$ 1.84	\$.55	\$.88
Fully diluted.....	1.84	.55	.44

The accompanying notes are an integral part of these financial statements.

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CONSOLIDATED STATEMENT OF CONDITION

	December 31,	
	1995	1994
	-----	-----
	(Dollars in Thousands)	
Assets		
Cash and due from banks.....	\$ 31,135	\$ 31,876
Federal funds sold and securities purchased under agreements to resell.....	31,500	23,098
Interest-bearing deposits in other banks.....	4,768	9,837
Investment securities held-to-maturity (market value: 1995 - \$22,492 and 1994 - \$33,037).....	22,378	35,152
Investment securities available-for-sale.....	6,394	28,992
Mortgage-backed securities held-to-maturity (market value: 1995 - \$218,476 and 1994 - \$226,068).....	219,727	244,165
Mortgage-backed securities available-for-sale.....	17,405	18,583
Investment in reverse mortgages, net.....	35,614	32,172
Loans held-for-sale.....	4,345	253
Loans, net of allowance for loan losses of \$24,167 in 1995 and \$21,700 in 1994.....	787,839	710,523
Stock in Federal Home Loan Bank of Pittsburgh, at cost.....	15,860	11,314
Assets acquired through foreclosure.....	11,614	18,936
Premises and equipment.....	6,372	8,440
Accrued interest and other assets.....	23,875	22,345
	-----	-----
Total assets.....	\$1,218,826	\$1,195,686
	=====	=====
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing demand.....	\$ 70,242	\$ 69,432
Money market and interest-bearing demand.....	57,312	88,992
Savings.....	153,931	190,862
Time.....	442,545	460,421
	-----	-----
Total deposits.....	724,030	809,707
Securities sold under agreements to repurchase.....	56,159	56,708
Federal Home Loan Bank advances.....	307,206	226,284
Senior notes.....	29,850	32,000
Other borrowed funds.....	7,430	12,252
Accrued expenses and other liabilities.....	20,605	13,461
	-----	-----
Total liabilities.....	1,145,280	1,150,412
	-----	-----
Commitments and contingencies		
Stockholders' Equity:		
Serial preferred stock \$.01 par value, 7,500,000 shares authorized; 10% Convertible Preferred Stock, Series 1, 2,000,000 shares authorized; issued and outstanding, none at December 31, 1995 and 1994.....		
Common stock \$.01 par value, 20,000,000 shares authorized; issued and outstanding, 14,509,298 at December 31, 1995 and 14,507,098 at December 31, 1994.....	145	145
Capital in excess of par value.....	57,136	57,131
Net unrealized losses on securities available-for-sale, net of tax.....	(242)	(1,501)
Retained earnings.....	16,507	(10,501)
	-----	-----
Total stockholders' equity.....	73,546	45,274
	-----	-----

Total liabilities and stockholders' equity..... \$1,218,826 \$1,195,686
=====

The accompanying notes are an integral part of these financial statements.

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CONSOLIDATED STATEMENT OF CHANGES
IN STOCKHOLDERS' EQUITY

	Serial Preferred stock	Common stock	Capital in excess of par value	Net unrealized losses on securities	Retained earnings	Total stockholders' equity
(In Thousands)						
Balance, January 1, 1993.....	\$ 15	\$ 50	\$ 56,012	\$	\$ (23,810)	\$ 32,267
Imputed dividends on preferred stock.....			1,120		(1,120)	
Conversion from preferred to common stock.....	(1)	3	(2)			67
Exercise of common stock options.....			67			67
Net income.....					6,359	6,359
Balance, December 31, 1993.....	14	53	57,197		(18,571)	38,693
Reclassification of preferred stock to common stock.....	(14)	92	(79)			(1)
Exercise of common stock options.....			13			13
Net changes in unrealized losses on securities available-for- sale, net of tax.....				(1,501)		(1,501)
Net income.....					8,070	8,070
Balance, December 31, 1994.....		145	57,131	(1,501)	(10,501)	45,274
Exercise of common stock options.....			5			5
Net changes in unrealized losses on securities available-for-sale, net of tax.....				1,259		1,259
Net income.....					27,008	27,008
Balance, December 31, 1995.....	\$	\$ 145	\$ 57,136	\$ (242)	\$ 16,507	\$ 73,546

The accompanying notes are an integral part of these financial statements.

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CONSOLIDATED STATEMENT OF CASH FLOWS

	Year Ended December 31,		
	1995	1994	1993
(In Thousands)			
Operating activities:			
Net income.....	\$ 27,008	\$ 8,070	\$ 6,359
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses.....	1,403	1,683	2,620
Provision for losses on assets acquired through foreclosure.....	1,570	643	2,617
Depreciation, accretion and amortization	(1,304)	1,371	979
Decrease in accrued interest receivable and other assets.....	(3,718)	(6,019)	(3,640)
Origination of loans held for sale	(37,105)	(10,818)	(70,495)
Proceeds from sales of loans held for sale.....	33,151	12,512	71,552
Increase in accrued interest payable and other liabilities.....	5,882	522	1,040
Gain on sale of deposits.....	(16,553)		
Gain on sales of loans	(67)	(105)	(780)
Other, net	1,995	309	643
Net cash provided by operating activities.....	12,262	8,168	10,895
Investing activities:			

Net decrease of interest-bearing deposits in other banks	5,069	16,494	3,649
Maturities of investment securities	12,816	4,444	30,746
Sales of investment securities held-to-maturity.....			29,679
Sales of investment securities available-for-sale.....	63,493	35,413	
Purchases of investment securities held-to-maturity.....	(39,773)	(10,049)	(39,736)
Purchases of investment securities available-for-sale.....	(387)	(39,858)	(14,770)
Repayments of mortgage-backed securities held-to-maturity.....	23,903	37,706	19,199
Repayments of mortgage-backed securities available-for-sale.....	2,243	1,736	418
Purchases of mortgage-backed securities held-to-maturity.....		(260,105)	
Purchases of mortgage-backed securities available-for-sale.....		(22,133)	
Repayments on reverse mortgages.....	12,701	7,180	1,752
Disbursements for reverse mortgages.....	(14,619)	(7,300)	(4,051)
Purchases of reverse mortgages.....			(7,898)
Sales of loans.....	4,111	747	5,079
Purchase of loans	(54,271)	(5,846)	(7,280)
Net decrease (increase) in loans	(27,118)	(32,727)	63,019
Net decrease (increase) in stock of Federal Home Loan Bank of Pittsburgh	(4,546)	(5,435)	3,723
Sales of investments in real estate	1,481	1,082	3,767
Payments made for investments in real estate	(5)	(1,090)	(1,305)
Sales of assets acquired through foreclosure, net	7,816	10,758	12,808
Premises and equipment, net	(1,053)	(1,457)	(785)
Purchase of Providential Corporation, Inc., net of cash acquired.....		(2,031)	
Other, net.....	(417)	(3,065)	152
Net cash provided by (used for) investing activities.....	(8,556)	(253,403)	76,033

(Continued on next page)

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CONSOLIDATED STATEMENT OF CASH FLOWS (Continued)

	Year Ended December 31,		
	1995	1994	1993
	(In Thousands)		
Financing activities:			
Net increase (decrease) in demand and savings deposits	(13,527)	(14,624)	6,213
Net increase (decrease) in certificates of deposit and time deposits	122,701	19,381	(57,225)
Sale of deposits, net	(180,758)		
Repayment of municipal bond repurchase obligations	(2,690)	(1,122)	(4,595)
Net increase (decrease) in federal funds purchased and securities sold under agreements to repurchase	(549)	56,708	
Receipts from additional other borrowed funds	150,970	260,000	5,000
Repayments of other borrowed funds	(70,047)	(130,045)	(5,044)
Issuance of common stock	5	13	67
Issuance (extinguishment) of Senior Notes	(2,150)	30,430	
Net cash provided by (used for) financing activities	3,955	190,311	(25,154)
Increase (decrease) in cash and cash equivalents	7,661	(54,924)	61,774
Cash and cash equivalents at beginning of period	54,974	109,898	48,124
Cash and cash equivalents at end of period	\$ 62,635	\$ 54,974	\$ 109,898
Supplemental Disclosure of Cash Flow Information:			
Cash paid during the year for:			
Interest	\$ 53,689	\$ 41,969	\$ 38,504
Income taxes, net	2,184	745	505
Loans transferred to assets acquired through foreclosure	6,264	12,729	1,868
Loans transferred to investment in reverse mortgages	13,539		
Net change in unrealized losses on securities available-for-sale, net of tax	(1,259)	1,501	

The accompanying notes are an integral part of these financial statements.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

WSFS Financial Corporation (Corporation) is a thrift holding company organized under the laws of the State of Delaware. The Corporation's principal wholly owned subsidiary, Wilmington Savings Fund Society, FSB (Bank), is a

federal savings bank organized under the laws of the United States which conducts operations from 14 retail banking offices located in the Wilmington and Dover, Delaware area.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenues and expenses. The material estimates that are particularly susceptible to significant change in the near term relate to the determination of the adequacy of the allowance for possible loan losses and the valuations of other real estate owned, deferred tax assets, investment in reverse mortgages and contingencies.

Basis of Presentation

The consolidated financial statements include the accounts of the parent company, the Bank and its wholly owned subsidiaries, WSFS Credit Corporation (WCC), 838 Investment Group, Inc. (formerly Star States Financial Services, Inc.), Star States Development Company (SSDC), Community Credit Corporation (CCC) and Providential Home Income Plan, Inc. (Providential). Providential was acquired by the Bank in November 1994. Also included in the consolidated financial statements are the operations of Star States Pennsylvania Corporation (SSPA) and its subsidiary, Fidelity Federal Savings and Loan Association (Association), a federally-chartered stock savings and loan association, until November 1995. This was the result of the sale of the Association's deposits in July 1995 and the subsequent merger of the Association's remaining operations into the Bank in November 1995.

WCC is engaged in motor vehicle leasing. The related leases are accounted for as either direct financing or operating leases. 838 Investment Group, Inc. markets various insurance and mutual fund products to Bank customers through the Bank's branch system. SSDC was originally formed to acquire, develop and market improved and unimproved real estate either through wholly owned subsidiaries or investments in joint ventures. SSDC activities are presently limited to phasing down its existing real estate investments and developments. CCC is a consumer finance subsidiary specializing in consumer loans secured by first and second mortgages. Providential is a California-based reverse mortgage lender which offered a variety of reverse mortgage products to elderly homeowners. All significant intercompany transactions are eliminated in consolidation. Certain reclassifications have been made to the prior years' financial statements to conform them to the current year's presentation.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash, due from banks and federal funds sold and securities purchased under agreements to resell. Generally, federal funds are purchased and sold for periods ranging up to ninety days.

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Debt and Equity Securities

Effective January 1, 1994, the Corporation adopted Statement of Financial Accounting Standards (SFAS) No. 115, "Accounting for Certain Investments in Debt and Equity Securities." This statement requires that investments in equity securities that have a readily determinable fair value and investments in debt securities be classified into three categories and accounted for as follows:

- o Debt securities that the enterprise positively intends to hold to maturity are classified as "held-to-maturity" and reported at amortized cost.
- o Debt and equity securities purchased with the intention of selling them in the near future are classified as "trading securities" and are reported at fair value, with unrealized gains and losses included in earnings.
- o Debt and equity securities not classified in either of the above are classified as "available-for-sale securities" and reported at fair value, with unrealized gains and losses excluded from earnings and reported, net of tax, as a separate component of stockholders' equity.

The cumulative effect of this change in accounting principle was immaterial at adoption. There were no investment or mortgage-backed securities classified as "trading" during 1994 or 1995.

Debt and equity securities include investment and mortgage-backed securities, corporate bonds, notes, debentures and certain equity securities. Premiums and discounts on debt and equity securities held-to-maturity and available-for-sale are recognized in interest income using a level yield over the period to expected maturity.

Declines in the fair value of individual held-to-maturity and available-for-sale securities below their cost that are other than temporary

result in write-downs of the individual securities to their fair value. The related write-downs are included in earnings as realized losses. The specific identification method is used to determine realized gains and losses on sales of investment and mortgage-backed securities. All sales are made without recourse.

Prior to 1994, investment and mortgage-backed securities held for investment were carried at cost, adjusted for amortization of premium and accretion of discount, because the Corporation had the ability and management had the intent to hold such securities to maturity. The amortization of premium and accretion of discount were computed using a level yield method and the amortization of premiums and the accretion of discounts were periodically adjusted to reflect increases and decreases in the expected life of the underlying security, such as changes in prepayment rates. Equity securities that were nonmarketable or that had mandatory sinking funds were carried at cost unless, in the opinion of management, such securities had been permanently impaired. The specific identification method was used to determine realized gains and losses on sales of investment securities. All sales were made without recourse. Investment and mortgage-backed securities to be held for indefinite periods of time, including investment and mortgage-backed securities that management intended to use as part of its asset/liability strategy, or that may have been sold in response to changes in interest rates, changes in prepayment risk, the need to increase regulatory capital or other similar factors, were classified as held-for-sale and were carried at the lower of the cost or market value. Gains and losses on securities held-for-sale, including market value adjustments, were included in gains on sales of investments or mortgage-backed securities.

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Loans

Loans are stated net of deferred fees and costs and unearned discount. Loan interest income is accrued using various methods which approximate a constant yield. Loan origination and commitment fees and direct loan origination costs are deferred and recognized over the life of the related loans using a level yield method over the period to maturity.

In the first quarter of 1995, the Corporation adopted SFAS No. 114 "Accounting by Creditors for Impairment of a Loan," and its amendment, SFAS No. 118 "Accounting by Creditors for Impairment of a Loan- Income Recognition and Disclosures," which require that impaired loans be measured based on the present value of expected future discounted cash flows, the market price of the loan or the fair value of the underlying collateral if the loan is collateral dependent. Impaired loans as defined in SFAS No. 114 include loans within the Corporation's commercial, commercial mortgage and commercial construction portfolios. The adoption of SFAS No. 114 had no effect on the results of operations or the financial position of the Corporation since a portion of the allowance for credit losses was allocated to the allowance for impairment losses.

Nonaccrual Loans

Nonaccrual loans are those on which the accrual of interest has ceased. Loans are placed on nonaccrual status immediately if, in the opinion of management, collection is doubtful, or when principal or interest is past due 90 days or more and collateral is insufficient to cover principal and interest. Interest accrued, but not collected at the date a loan is placed on nonaccrual status, is reversed and charged against interest income. In addition, the amortization of net deferred loan fees is suspended when a loan is placed on nonaccrual status. Subsequent cash receipts are applied either to the outstanding principal or recorded as interest income, depending on management's assessment of ultimate collectibility of principal and interest. Loans are returned to an accrual status when the borrower's ability to make periodic principal and interest payments has returned to normal (i.e. - brought current with respect to principal or interest or restructured) and the paying capacity of the borrower and/or the underlying collateral is deemed sufficient to cover principal and interest in accordance with the Corporation's previously established loan-to-value policies.

Allowances for Loss

The allowance for loan losses is maintained at a level which management considers adequate to provide for potential loan losses based upon an evaluation of known and inherent risks in the loan portfolio. Management's evaluation is based upon a continuing review of the loan portfolio which includes factors such as identification of adverse situations which may affect the borrower's ability to repay, a review of overall portfolio quality, prior loan loss experience and an assessment of current and expected economic conditions. Allowances for estimated losses on investments in real estate and assets acquired through foreclosure are provided if the carrying value exceeds the fair value less estimated disposal costs. Consideration is also given to examinations performed by regulatory authorities.

Changes in economic conditions and economic prospects of borrowers can occur quickly and, as a result, impact the estimates made by management. These estimates are continually reviewed and, as adjustments become necessary, are included in operations in the period which they become known. Identified losses on specific loans, investments in real estate or assets acquired through foreclosure are charged against the applicable allowance. Provisions for estimated losses are based on management's estimate of net realizable value or fair value of the underlying collateral, as applicable.

Loans Held for Sale

Loans held for sale are carried at the lower of cost or market as determined on a net aggregate basis.

Assets Under Lease to Others

Assets under lease to others are stated at cost less accumulated depreciation. Depreciation expense is computed on a straight-line basis over the terms of the related leases. Accelerated methods are used in depreciating certain assets for income tax purposes.

Assets Acquired Through Foreclosure

Assets acquired through foreclosure are recorded at the lower of the recorded investment in the loan or fair value less estimated disposal costs. Costs subsequently incurred to improve the assets are included in the carrying value provided that the resultant carrying value does not exceed fair value. Costs relating to holding the assets are charged to expense in the current period. An allowance for estimated losses is provided when declines in fair value below the carrying value are identified. Net costs of assets acquired through foreclosure includes costs of holding and operating the assets, net gains or losses on sales of the assets and provisions for losses to reduce such assets to fair value less estimated disposal costs.

Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. Costs of major replacements, improvements and additions are capitalized. Depreciation expense is computed on the straight-line basis over the estimated useful lives of the assets or, for leasehold improvements, over the life of the related lease if less than the estimated useful life. Accelerated methods are used in depreciating certain assets for income tax purposes.

Securities Sold Under Agreements to Repurchase

The Corporation enters into sales of securities under agreements to repurchase. Reverse repurchase agreements are treated as financings with the obligation to repurchase securities sold reflected as a liability in the Consolidated Statement of Condition. The securities underlying the agreements remain in the asset accounts.

Income Taxes

The provision or benefit for income taxes includes federal, state and local income taxes currently payable and those deferred because of temporary differences between the financial statement and tax bases of assets and liabilities.

Earnings per Share

Primary earnings per share is computed by dividing income applicable to common stockholders by the weighted average number of common stock and common stock equivalents outstanding during the periods presented. For the year ended December 31, 1993, income applicable to common stockholders is net income less imputed preferred stock dividends of \$1,120,000. No such dividends were accrued in 1995 or 1994 due to the reclassification of the 10% Convertible Preferred

Stock Series 1 (Preferred Stock). Common stock equivalents represent the dilutive effect of the assumed exercise of certain outstanding stock options using the treasury stock method. Fully diluted earnings per share computations assume the conversion of the Preferred Stock during the period that such stock was outstanding and that no Preferred Stock dividends were paid.

The weighted average number of shares used in computing earnings per share were as follows:

	1995 -----	1994 -----	1993 -----
Primary.....	14,676,071	14,608,579	5,944,577
Fully diluted.....	14,676,071	14,608,579	14,613,261

As a result of the reclassification of the Preferred Stock in June 1994, an additional 648,706 shares of Common Stock were issued in the form of a stock dividend and the weighted average number of shares used to determine primary and fully diluted earnings per share have been restated for prior years. Under the original terms of the Preferred Stock, each share could be converted at the option of the holder into six shares of Common Stock. An additional .47 shares of Common Stock was issued to each Preferred Stockholder at the time of the Preferred Stock reclassification. The additional .47 shares were intended to be equal to the present value of the accrued dividends on the Preferred Stock prior to the first redemption date.

2. DISPOSITION OF CERTAIN ASSETS AND LIABILITIES

On July 28, 1995, the Corporation's wholly-owned subsidiary, Fidelity Federal Savings and Loan Association, completed the sale of deposits and certain real estate at four of its branches to Commonwealth Savings Bank. Commonwealth assumed approximately \$197.3 million of deposit liabilities in exchange for certain branch related assets, loans and cash. The premium paid of the deposit base was 8.52%, subject to certain adjustments at closing. The Corporation reported a gain of approximately \$12.4 million, net of taxes and a supplemental contribution to the Corporation's 401(k) Plan, or \$.84 per outstanding share from this sale. The Corporation funded the \$177.6 million cash outflow through long-term borrowings of \$70.0 million and \$63.8 million in brokered CD's. This transaction allowed the Corporation to focus on its primary market area while enhancing capital.

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3. INVESTMENT SECURITIES

	Amortized Cost -----	Gross Unrealized Gains -----	Gross Unrealized Losses -----	Fair Value -----
	(In Thousands)			
Available-for-sale securities:				
December 31, 1995:				
State and political subdivisions.....	\$ 757	\$ 134	\$ 283	\$ 891
Other investments.....	5,786		283	5,503
	-----	-----	-----	-----
	\$ 6,543	\$ 134	\$ 283	\$ 6,394
	=====	=====	=====	=====
December 31, 1994:				
U.S. Government and agencies.....	\$23,363	\$	\$ 335	\$23,028
State and political subdivisions.....	757	6	2	761
Other investments.....	5,398		195	5,203
	-----	-----	-----	-----
	\$29,518	\$ 6	\$ 532	\$28,992
	=====	=====	=====	=====
Held-to-maturity:				
December 31, 1995:				
Corporate bonds.....	\$16,748	\$ 154	\$ 50	\$16,852
State and political subdivisions.....	5,542	54	41	5,555
Other investments.....	88		3	85
	-----	-----	-----	-----
	\$22,378	\$ 208	\$ 94	\$22,492
	=====	=====	=====	=====
December 31, 1994:				
U.S. Government and Agencies.....	\$10,000	\$	\$ 692	\$ 9,308
Corporate bonds.....	19,077	31	1,415	17,693
State and political subdivisions.....	6,075	1	40	6,036
	-----	-----	-----	-----
	\$35,152	\$ 32	\$ 2,147	\$33,037
	=====	=====	=====	=====

Securities with book values aggregating \$18,716,000 at December 31, 1995 are pledged as collateral for municipal bond repurchase obligations and other borrowings (See Note 9). Accrued interest receivable relating to investment securities was \$696,000 and \$1,221,000 at December 31, 1995 and 1994, respectively. Substantially all of the interest and dividends on investment

securities represented taxable income.

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The scheduled maturities of securities held-to-maturity and securities available-for-sale at December 31, 1995 were as follows:

	Held-to-Maturity		Available-for-Sale	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Within one year.....	\$ 1,093	\$ 1,093	\$ 5,786	\$ 5,503
After one year but within five years.....	8,159	8,209		
After five but within ten years.....	6,224	6,276		
After ten years.....	6,902	6,914	757	891
	<u>\$22,378</u>	<u>\$22,492</u>	<u>\$ 6,543</u>	<u>\$ 6,394</u>

Proceeds from the sales of investments available-for-sale during 1995 were \$63,493,000. Gains of \$333,000 and losses of \$87,000 were realized on these sales. There were no sales of securities classified as held-to-maturity nor transfers between categories of investment securities during 1995.

Proceeds from the sales of investments during 1994 and 1993 were \$35,497,000 and \$32,350,000, respectively. Gains of \$70,000 and \$32,000 in 1994 and 1993, respectively, and losses of \$42,000 in 1994 were realized on these sales.

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4. MORTGAGE-BACKED SECURITIES

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
(In Thousands)				
Available-for-sale securities:				
December 31, 1995:				
GNMA.....	\$17,586	\$ 181		\$17,405

Weighted average yield.....	6.44%			
December 31, 1994:				
GNMA.....	\$19,920	\$	\$ 1,337	\$18,583
	=====	=====	=====	=====
Weighted average yield.....	6.41%			

Held-to-maturity securities:

December 31, 1995:				
Collateralized mortgage obligations.....	\$ 72,222	\$ 1,280	\$ 39	\$ 73,463
FNMA.....	72,590		1,310	71,280
GNMA.....	1,718	45		1,763
FHLMC.....	73,197	82	1,309	71,970
	-----	-----	-----	-----
	\$219,727	\$ 1,407	\$ 2,658	\$218,476
	=====	=====	=====	=====

Weighted average yield..... 6.75%

December 31, 1994:				
Collateralized mortgage obligations.....	\$ 78,847	\$	\$ 3,207	\$ 75,640
FNMA.....	81,513		7,305	74,208
GNMA.....	1,941	2	39	1,904
FHLMC.....	81,864		7,548	74,316
	-----	-----	-----	-----
	\$244,165	\$ 2	\$ 18,099	\$226,068
	=====	=====	=====	=====

Weighted average yield..... 6.80%

At December 31, 1995, mortgage-backed securities with book values aggregating \$103,307,000 were pledged as collateral for retail customer repurchase agreements and securities sold under agreements to repurchase. Accrued interest receivable relating to mortgage-backed securities was \$1,372,000 and \$1,508,000 at December 31, 1995 and 1994, respectively. There were no sales of mortgage-backed securities classified as held-to-maturity or available-for-sale, nor transfers between categories of mortgage-backed securities during 1995 and 1994.

5. LOANS

	December 31,	
	-----	-----
	1995	1994
	-----	-----
	(In Thousands)	
Real estate mortgage loans:		
Residential (1-4 family)	\$272,525	\$260,185
Other	296,884	262,226
Real estate construction loans.....	36,486	34,382
Commercial loans.....	26,620	35,001
Consumer loans	114,265	91,182
Lease financings.....	98,840	89,095
	-----	-----
	845,620	772,071
Less:		
Loans in process	12,158	21,706
Unearned income	21,456	18,142
Allowance for loan losses	24,167	21,700
	-----	-----
	\$787,839	\$710,523
	=====	=====

At December 31, 1995, the Corporation has impaired loans totalling approximately \$16.6 million, all of which had a related allowance for impairment. The average recorded investment in these loans was \$16.5 million in 1995. The allowance for losses on impaired loans totalled \$2.9 million at December 31, 1995. There were no charge-offs or recoveries of impaired loans during 1995. The Corporation recognizes interest income on a cash basis method on impaired loans. Total interest income recognized on impaired loans totalled \$1.3 million for the year ended December 31, 1995.

The total amounts of loans serviced for others were \$229,144,000, \$179,562,000 and \$190,555,000 at December 31, 1995, 1994 and 1993, respectively. Accrued interest receivable on loans outstanding was \$4,965,000, \$4,318,000 and \$3,702,000 at December 31, 1995, 1994 and 1993, respectively.

Nonaccruing loans aggregated \$10,537,000, \$19,766,000 and \$33,598,000 at December 31, 1995, 1994 and 1993, respectively. If interest on all such loans had been recorded, net interest income would have increased by \$735,000 in 1995, \$1,191,000 in 1994 and \$2,277,000 in 1993.

A summary of changes in the allowance for loan losses follows:

	Year Ended December 31,		
	1995	1994	1993
	(In Thousands)		
Beginning balance	\$21,700	\$23,613	\$26,263
Allowance on purchased loan portfolios.....	2,600		
Provision for loan losses.....	1,403	1,683	2,620
Loans charged-off	(2,198)	(4,727)	(6,342)
Recoveries.....	662	1,131	1,072
Ending balance	\$24,167	\$21,700	\$23,613

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6. ASSETS ACQUIRED THROUGH FORECLOSURE

	December 31,	
	1995	1994
	(In Thousands)	
Real estate	\$13,802	\$24,229
Other	568	384
	14,370	24,613
Less:		
Allowance for losses.....	2,756	5,677
	\$11,614	\$18,936

A summary of changes in the allowance for losses follows:

	Year Ended December 31,		
	1995	1994	1993
	(In Thousands)		
Beginning balance.....	\$ 5,677	\$ 5,570	\$ 3,267
Provision for losses	1,570	643	2,617
Net charge-offs	(4,491)	(536)	(314)
Ending balance	\$ 2,756	\$ 5,677	\$ 5,570

7. PREMISES AND EQUIPMENT

December 31,	
1995	1994
(In Thousands)	

Land	\$ 720	\$ 1,337
Buildings	6,088	8,814
Leasehold improvements	2,269	2,088
Furniture and equipment	7,208	11,589
	-----	-----
	16,285	23,828
Less:		
Accumulated depreciation	9,913	15,388
	-----	-----
	\$ 6,372	\$ 8,440
	=====	=====

The Corporation occupies certain premises and operates certain equipment under noncancelable leases with terms ranging from 1 to 19 years. These leases

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are accounted for as operating leases. Accordingly, lease costs are expensed as incurred. Rent expense was \$921,000 in 1995, \$806,000 in 1994 and \$1,282,000 in 1993. Future minimum payments under these leases at December 31, 1995 are:

1996	\$1,100,538
1997	905,080
1998	741,525
1999.....	513,440
2000.....	496,480
Thereafter	2,979,082

Total minimum lease payments	\$6,736,145
	=====

8. DEPOSITS

Time deposits include certificates of deposit in denominations of \$100,000 or more which aggregate \$37,520,000 and \$42,031,000 at December 31, 1995 and 1994, respectively.

The following is a summary of deposits by category including a summary of the remaining time to maturity for time deposits:

	December 31,	
	1995	1994
	-----	-----
	(In Thousands)	
Money market and demand:		
Noninterest-bearing demand	\$ 70,242	\$ 69,432
Money market and interest-bearing demand	57,312	88,992
	-----	-----
Total money market and demand	127,554	158,424
	-----	-----
Savings	153,931	190,862
	-----	-----
Time certificates by maturity (1):		
Less than one year	260,826	286,054
One year to two years	81,132	118,467
Two years to three years	36,597	26,970
Three years to four years.....	32,108	16,491
Four years to five years.....	28,906	10,441
Over five years.....	2,976	1,998
	-----	-----
Total time certificates	442,545	460,421
	-----	-----
Total deposits	\$ 724,030	\$ 809,707
	=====	=====

(1) Includes \$63.8 million of brokered certificates of deposits.

Interest expense by deposit category follows:

	Year Ended December 31,		
	1995	1994	1993
	(In Thousands)		
Money market and interest-bearing demand	\$ 1,865	\$ 2,074	\$ 2,307
Savings	4,261	4,498	5,263
Time	27,940	20,786	21,831
	\$ 34,066	\$ 27,358	\$ 29,401

9. BORROWED FUNDS

	Balance End of Period	Weighted Average Interest Rate	Maximum Amount Outstanding at Month End During the Period	Average Amount Outstanding During the Period	Weighted Average Interest Rate During the Period
(Dollars in Thousands)					
1995					
FHLB advances.....	\$307,206	6.03%	\$317,210	\$259,071	6.05%
Senior Notes.....	29,850	11.39	32,000	30,710	11.39
Municipal bond repurchase obligations.....	2,658	11.71	4,632	4,180	9.43
Securities sold under agreements to repurchase.....	56,159	5.96	87,951	67,383	6.24
Other collateralized borrowings.....	4,772	4.40	7,253	5,461	4.08
1994					
FHLB advances.....	\$226,284	5.66%	\$226,284	\$187,946	6.08
Senior Notes.....	32,000	11.36	32,000	32,000	11.36
Municipal bond repurchase obligations.....	5,206	9.00	6,161	5,488	9.37
Securities sold under agreements to repurchase.....	56,708	6.35	80,083	29,364	5.33
Other collateralized borrowings.....	7,046	4.00	7,559	5,389	2.88

Federal Home Loan Bank Advances

Advances from the Federal Home Loan Bank (FHLB) of Pittsburgh with fixed rates ranging from 4.49% to 8.40% at December 31, 1995 are due as follows (dollars in thousands):

	Amount	Weighted Average Rate

1996	\$ 83,969	5.93%
1997.....	112,000	6.22
1998.....	30,000	5.19
1999.....	40,000	5.97
2001.....	10,000	5.82
	\$ 275,969	5.97
	=====	

Also outstanding at December 31, 1995 is a \$30,000,000 advance from the FHLB with a variable rate based on prime rate less 2.05% which matures in 1997. The Bank also has FHLB advances of \$511,000 and \$726,000 maturing in 1996 and 1997, respectively, with fixed rates of 2.25%. These low rate advances are part of the FHLB of Pittsburgh's Affordable Housing Program.

In January 1995, the Bank and Association secured a \$97,800,000 and \$24,442,000 FHLB revolving line of credit, of which none was outstanding at December 31, 1995. These lines expired January 3, 1996 and were replaced by a line of credit in the amount of \$120,771,000, which expires January 2, 1997.

Pursuant to collateral agreements with the FHLB, advances are secured by qualifying first mortgage loans, collateralized mortgage obligations, FHLB stock and interest-bearing demand deposit accounts with the FHLB.

Senior Notes

In December 1993, the Corporation completed the private placement of \$32.0 million of 11% Senior Notes (the Notes). The net proceeds totalled \$30.4 million, after issuance costs of \$1.6 million. Issuance costs are being amortized on a straight line basis over the life of the Notes as a yield adjustment. Net proceeds equal to two semi-annual interest payments are retained by the Corporation. The remainder of the net proceeds were invested in the common stock of the Bank, the Corporation's principal subsidiary. During 1995, the Corporation repurchased and cancelled \$2.2 million of the bonds outstanding.

The Notes mature on December 31, 2005. All outstanding principal will be due and payable at maturity. There is no sinking fund requiring principal payments prior to maturity. The Corporation may elect to redeem the Notes, in whole or in part, at any time on or after December 31, 1998 at 105% of par plus accrued interest, declining ratably (but not below par) over the remaining term to maturity. Semi-annual interest payments are due each January 1 and July 1 until maturity.

The covenants of the Notes require the Corporation to maintain specified amounts of investment grade securities (in an amount equal to two semi-annual interest payments), restrict the ability of the Corporation to pay dividends or to make other capital distributions, limits the creation of liens and guarantees with respect to certain other indebtedness, restricts the Corporation's ability to dispose of the capital stock of the Bank, and limits the creation of additional senior debt. The maturity of the Notes may also be accelerated in the event of a default.

Municipal Bond Repurchase Obligations

In December 1984, the Bank conveyed municipal bonds with a book value of \$28,959,000 to a unit investment trust in exchange for \$22,604,000. Holders of units in the trust have the option of requiring the trust to redeem their units and the trust has the option of reselling the units or requiring the Bank to repurchase any or all of the bonds at stated amounts. The price to be paid by the Bank to repurchase individual bonds increases on each anniversary of the conveyance and the Bank's obligation to repurchase individual bonds ceases one year prior to the final maturity of such bonds. The Bank's maximum obligation for the repurchase of bonds over the next two years is as follows: 1996 - \$1,671,000 and 1997 - \$395,000.

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Given the historical relationships of short- and long-term yields on municipal bonds and the coupon rates of the bonds conveyed to the trust, it can be reasonably expected that the trust will require the Bank to repurchase the bonds prior to the expiration of the repurchase obligations. Consequently, this transaction has been accounted for as a financing arrangement with the bonds included in investment securities at book value and the proceeds received by the Bank recorded as a liability. This liability is increased annually to reflect the increase in the amounts the Bank is obligated to pay to repurchase individual bonds with a corresponding charge to interest expense (\$394,000, \$514,000 and \$939,000 for the years ended December 31, 1995, 1994 and 1993, respectively). Interest earned on the bonds is included in interest income and an equal amount is recorded as interest expense, since the unit trust is entitled to the income on the bonds prior to any exercise of the option to require the Bank to repurchase the bonds. The effective annual interest rate on this financing arrangement, comprising the foregone interest on the municipal bonds and the increase in the Bank's repurchase obligation, approximates 9.4%.

If, at anytime, it is no longer probable that the repurchase option will be exercised by the trust, this transaction will be recorded as a sale resulting in the recognition of a loss equal to the excess of the book value of the bonds over the related liability for the repurchase obligation.

Securities Sold Under Agreements to Repurchase

During 1995, the Bank sold securities under agreements to repurchase as a short-term funding source. At December 31, 1995, securities sold under agreements to repurchase had fixed rates of 5.58% and 6.12%. The underlying securities are mortgage-backed securities with book and market values aggregating \$50.4 million and \$50.7 million, respectively, at December 31, 1995.

Other Collateralized Borrowings

Collateralized borrowings of \$4,772,000 and \$7,046,000 at December 31, 1995 and 1994, respectively, consisted of outstanding retail repurchase agreements, contractual arrangements under which portions of certain securities are sold on an overnight basis to retail customers under agreements to repurchase. At

December 31, 1995, such borrowings were collateralized by a collateralized mortgage obligation and a mortgage-backed security. Rates on these borrowings during 1995 ranged from 4.00% to 4.40%. In 1994, the Bank secured open ended lines of credit with three different brokerage firms, of which none was outstanding at December 31, 1995. Advances on these open ended lines of credit can be secured by investment, mortgage or mortgage related securities.

10. STOCKHOLDERS' EQUITY

Under Office of Thrift Supervision (OTS) capital regulations, savings institutions, such as the Bank, must maintain "tangible" capital equal to 1.5% of adjusted total assets, "core" capital equal to 4.0% of adjusted total assets and "total" or "risk-based" capital (a combination of core and "supplementary" capital) equal to 8.0% of risk-weighted assets and Tier 1 capital equal to 4.0% of risk-weighted assets. At December 31, 1995, the Bank was in compliance with all such requirements and is deemed a "well-capitalized" institution for regulatory purposes.

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A table presenting the Bank's consolidated capital position relative to the minimum regulatory requirements as of December 31, 1995 follows (dollars in thousands):

	Consolidated Bank Capital		Regulatory Requirement		Excess	
	Amount	Percent of Assets	Amount	Percent of Assets	Amount	Percent of Assets
Tangible Capital.....	\$ 95,643	7.85%	\$ 18,270	1.50%	\$ 77,373	6.35%
Core Capital.....	95,643	7.85	48,719	4.00	46,924	3.85
Tier 1 Capital.....	95,643	11.14	34,353	4.00	61,290	7.14
Risk-based Capital.....	105,552	12.29	68,706	8.00	36,846	4.29

Preferred Stock

In September 1992, the Corporation issued 1,491,413 shares of 10% Convertible Preferred Stock, Series 1, at a subscription price of \$9.00 per share. The net proceeds totalled \$11.8 million, after issuance costs of \$1.6 million. The proceeds of the issuance were used to recapitalize the Bank, the Corporation's principal subsidiary. Dividends were to accrue and become payable at the stated rate of \$.90 per share per annum, payable quarterly in arrears in cash, after March 31, 1994.

At the Annual Meeting of Stockholders held in June 1994, an amendment to the Certificate of Incorporation was approved whereby each share of issued and outstanding 10% Convertible Preferred Stock was reclassified into 6.47 shares of Common Stock. By its original terms, each share of Preferred Stock could be converted at the option of the holder into six shares of Common Stock. The additional .47 shares of Common Stock into which the Preferred Stock was converted as a result of the reclassification was intended to be approximately equal to the present value of the accrued dividends on the Preferred Stock prior to the first redemption date. Such a reclassification was undertaken to simplify the Corporation's capital structure, to reduce the overall ratio of earnings to fixed charges and preferred stock dividends and to avoid an increase in the interest rate the Corporation would have been required to pay on its Senior Notes.

The Holding Company

Although the holding company does not have significant assets or engage in significant operations separate from the banking subsidiary, the Corporation has agreed to cause the Bank's required regulatory capital level to be maintained by infusing sufficient additional capital as necessary. To that end, the Corporation issued the 11% Senior Notes described in Note 9.

Pursuant to federal laws and regulations, the Bank's ability to engage in transactions with affiliated corporations is limited and the Bank generally may not lend funds to nor guarantee indebtedness of the Corporation.

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The Bank is also limited in its declaration and payment of dividends to the Corporation. Dividends from the Bank, and investment income earned thereon by the Corporation, are the only source of funds from which the Corporation currently can pay dividends to its stockholders or interest on the Senior Notes.

OTS regulations impose additional limitations on the payment of dividends and other capital distributions (including stock repurchases and cash mergers) by the Bank. Under these regulations, an institution that immediately prior to, and on a pro forma basis after giving effect to, a proposed capital distribution, has total capital that is equal to or greater than the amount of its fully phased-in capital requirements is generally permitted to make a capital distribution after notice. Capital distributions are limited to the greater of: (a) 75% of its net income for the previous four quarters; or (b) up to 100% of its net income to date during the calendar year plus an amount that would reduce by one-half the amount by which its ratio of total capital to assets exceeded its fully phased-in risk-based capital ratio requirement at the beginning of the calendar year.

11. EMPLOYEE BENEFIT PLANS

Employee 401(k) Savings Plan

Certain subsidiaries of the Corporation maintain a qualified plan in which employees may participate. The Corporation's contributions to the plan on behalf of its employees resulted in an expense of \$1,417,000, \$480,000 and \$325,000 in 1995, 1994 and 1993, respectively. The plan purchased 161,000, 59,000 and 67,000 shares of common stock of the Corporation during 1995, 1994 and 1993, respectively. The significant increase in expense and shares purchased resulted from a special supplemental contribution of \$734,000 in the third quarter of 1995 related to the sale of the Association's deposits.

Postretirement Benefits

The Corporation shares certain costs of providing health and life insurance benefits to retired employees (and their eligible dependents). Substantially all employees may become eligible for these benefits if they reach normal retirement age while working for the Corporation.

The Corporation adopted the provisions of SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions," effective January 1, 1993. SFAS No. 106 requires that the costs of these benefits be recognized over an employee's active working career.

Net periodic postretirement benefit costs for the years ended December 31, 1995, 1994 and 1993 included the following components (in thousands):

	1995	1994	1993
Service cost for benefits during the period.....	\$ 62	\$ 35	\$ 31
Interest cost on accumulated postretirement benefit obligation.....	108	104	107
Amortization of unrecognized transition obligation.....	70	78	50
Actual (gain) loss on plan assets.....	(7)	20	
	-----	-----	-----
Net postretirement benefit cost.....	\$ 240	\$ 210	\$ 208
	=====	=====	=====

The Corporation's unrecorded accumulated postretirement benefit obligation (APBO) at adoption was \$1.4 million. As permitted, this liability is being amortized through charges to earnings over a 20-year period. The following summarizes the APBO at each year ended December 31 (dollars in thousands):

Accumulated Postretirement Benefit Obligation:

Retirees.....	\$1,312	\$1,162
Future retirees.....	279	250
	-----	-----
Total obligation.....	1,591	1,412
Market value of plan assets.....		
Unrecognized net gain (loss).....	(162)	(12)
Unrecognized transition liability.....	(1,196)	(1,267)
	-----	-----
Postretirement benefit liability recognized in the balance sheet.....	\$ 233	\$ 133
	=====	=====
Assumptions used to value the APBO:		
Discount rate.....	7.0%	8.0%
Health care cost trend rate.....	9.5%	13.0%

The Corporation assumes that the average annual rate of increase for medical benefits will decrease by one-half of 1% per year to 5% in the tenth and all future years. The costs incurred for retirees health care are limited since future retirees are limited to an annual medical premium cap of \$1,500 indexed by the lesser of 4% or the actual increase in medical premiums paid by the Corporation. A 1% increase in the annual health care trend rates would not have a material impact on the APBO or postretirement benefit expense at or for the years ended December 31, 1995, 1994 and 1993.

12. TAXES ON INCOME

The Corporation and its subsidiaries file a consolidated federal income tax return and separate state income tax returns. The income tax provision (benefit) consists of the following:

	Year Ended December 31,		
	1995	1994	1993
	----	----	----
	(In Thousands)		
Current income taxes:			
Federal taxes	\$ 514	\$ 226	\$ 202
State and local taxes	1,730	816	284
Deferred income taxes:			
Federal taxes	(3,668)	(2,056)	(2,221)
State and local taxes	156	2	53
	-----	-----	-----
	\$ (1,268)	(1,012)	(1,682)
	=====	=====	=====

Current federal income taxes represent taxes on income which cannot be offset by net operating loss carryforwards. This is due to the limitation on the amount of alternative minimum taxable income that can be offset by net operating loss carryforwards (NOL's) as provided in the Internal Revenue Code of 1986, as amended (the Code).

Based on the Corporation's history of prior operating earnings and its expectations of the future, management believes that operating income will more likely than not be sufficient to recognize a net deferred tax asset of \$9.3 million and \$5.9 million at December 31, 1995 and 1994, respectively. Adjustments to the valuation allowance were made in 1995 and 1994 and the fourth quarter of 1993 as a result of continued operating earnings, the issuance of the Corporation's 11% Senior Notes in December 1993 and subsequent recapitalization of WSFS.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The following is a summary of the significant components of the Corporation's deferred tax assets and liabilities as of December 31, 1995 and December 31, 1994 (in thousands):

	1995	1994
	-----	-----
Deferred tax liabilities:		
Accelerated depreciation.....	\$ (1,552)	\$ (1,773)
Other.....	(215)	(338)
Origination costs.....		(633)
	-----	-----
Total deferred tax liabilities.....	(1,767)	(2,744)
	-----	-----
Deferred tax assets:		
Bad debt deductions.....	9,711	9,929
Tax credit carryforwards.....	79	1,375
Net operating loss carryforwards.....	7,507	8,108
Loan fees.....	1,034	1,895
Provisions for losses on reverse mortgages.....	20,317	18,929
Other.....	3,006	1,570
	-----	-----
Total deferred tax assets.....	41,654	41,806
	-----	-----
Valuation allowance.....	(30,557)	(33,138)
	-----	-----
Net deferred tax assets.....	\$ 9,330	\$ 5,924
	=====	=====

Approximately \$28.0 million of the Corporation's deferred tax assets are related to Providential's write-downs and income on its portfolio of reverse mortgages. Management has assessed substantial valuation allowances on Providential's deferred tax assets due to limitations and uncertainties surrounding Providential's ability to generate future earnings sufficient to recognize a tax benefit.

Included in the table above is the effect of certain temporary differences for which no deferred tax expense or benefit was recognized. Such items consisted primarily of unrealized losses on certain investments in debt and equity securities accounted for under SFAS No. 115.

Net operating loss carryforwards of \$24.9 million remain at December 31, 1995. There are also alternative minimum tax credit carryforwards of approximately \$79,000 at December 31, 1995 which can be offset against regular taxes in future years. The expiration dates and amounts of such carryforwards and credits are listed below (in thousands):

	NOL's		Credit Carryforwards
	Federal	State	
	-----	-----	-----
1998.....	\$	\$ 928	
1999.....		5,215	
2004.....	213		
2005.....	3,850		
2006.....	1,098		
2007.....		1,659	
2008.....	5,203		
2009.....	6,755		
Unlimited.....			79
	-----	-----	-----
	\$17,119	\$ 7,802	\$ 79
	=====	=====	=====

The Corporation's ability to use its NOL's to offset future income is subject to restrictions enacted in Section 382 of the Code. These restrictions would limit the Corporation's future use of its NOL's if there are significant Ownership Changes in or acquisitions of the Corporation's stock (referred to herein as an "Ownership Change"). The utilization of approximately \$17.1 million of net operating loss carryforwards is limited to approximately \$1.5 million

each year as a result of such "Ownership Changes" in Providential's stock. Such NOL's also can only be utilized to offset Providential's future taxable income.

A reconciliation setting forth the differences between the effective tax rate of the Corporation and the U.S. Federal Statutory tax rate is as follows:

	Year Ended December 31,		
	1995	1994	1993
Statutory federal income tax rate	35.0%	34.0%	34.0%
State tax net of federal tax benefit.....	4.8	7.6	4.8
Amortization of intangibles.....		1.8	2.8
Utilization of loss carryforwards and valuation allowance adjustments.....	(42.3)	(61.6)	(78.4)
Tax credits utilized.....	(4.2)		
Other.....	1.8	3.9	.8
Effective tax rate	(4.9)%	(14.3)%	(36.0)%

13. STOCK OPTION PLAN

The Corporation has a stock option plan (Option Plan) for officers, directors and employees of the Corporation and its subsidiaries. The Option Plan was amended and restated effective January 1, 1992. The Option Plan provides for the granting of incentive stock options as defined in Section 422 of the Internal Revenue Code as well as nonincentive stock options and stock appreciation rights (SARs). All options are awarded at not less than the market price of the Corporation's common stock on the date of grant. Such options are exercisable one year from the date of grant and expire no later than the tenth anniversary of the date on which the option was granted.

The Option Plan also provides for the granting of SARs which allow an optionee to surrender the SARs in consideration for payment by the Corporation of an amount equal to the excess of the fair market value of the common stock over the option price of the SARs. SARs granted are exercisable one year from the date of grant and vest in 20% per annum increments. Such payments shall be made in cash; however, no SARs are exercisable unless at the time of surrender the Corporation has the ability to pay dividends and the Bank has sufficient capital to exceed its federal regulatory capital requirements. The SARs expire seven years from the date of grant. The Corporation recorded salary expense related to such SAR's of \$1,573,000, \$137,000 and \$298,000 in 1995, 1994 and 1993, respectively.

The number of shares for which options or SARs may be granted cannot exceed 1,000,000 shares of the Corporation's common stock. The Option Plan shall terminate on the tenth anniversary of its original effective date, November 26, 1986, after which no awards may be granted.

Transactions involving the Option Plan are summarized as follows:

Option Shares	Shares	Option Price Per Share
Outstanding at January 1, 1993	290,055	\$ 2.1875 - 10.375
Exercised.....	(31,350)	2.1875
Cancelled.....	(5,000)	9.1875 - 10.375
Outstanding at December 31, 1993.....	253,705	2.1875 - 2.9375
Exercised.....	(6,000)	2.1875
Granted.....	22,000	3.9375
Outstanding at December 31, 1994.....	269,705	2.1875 - 3.9375
Exercised.....	(2,200)	2.1875
Outstanding at December 31, 1995 of which all are exercisable at December 31, 1995.....	267,505	2.1875 - 3.9375

Stock Appreciation Rights

Outstanding SARs at January 1, 1993.....	291,900	\$ 1.65 - 2.15
Granted.....	50,000	3.50 - 4.125
Cancelled.....	(11,905)	1.65

Outstanding SARs at December 31, 1995, 1994 and 1993 of which 192,581 are exercisable at December 31, 1995.....	329,995	1.65 - 4.125

Total awards outstanding at December 31, 1995.....	597,500	
	=====	

At December 31, 1995, there were 347,150 shares available for future grants under the Option Plan.

14. COMMITMENTS

Lending Operations

At December 31, 1995, outstanding letters of credit were \$3,968,000 and outstanding commitments to make or acquire mortgage loans aggregated \$11,573,000, of which approximately \$7,627,000 were at fixed rates ranging from 6.00% to 7.50% and approximately \$3,946,000 were at variable rates ranging from 4.50% to 8.50%. All mortgage commitments are expected to have closing dates within a six month period.

Computer Operations

In 1988, the Bank entered into an agreement with a data processing facilities management company. The Bank's operations were fully converted to this computer system in November 1989 and SSPA was converted in February 1991. Certain costs for both conversions were capitalized during the conversion period. The Bank amortized such costs over the original remaining term of the agreement. These costs were fully amortized by November 1994. Amortization for 1994 and 1993 totalled \$965,000 and \$975,000, respectively. This agreement was subsequently amended, and the term of the agreement was extended to December 1997.

The projected amount of future minimum payments due under the terms of the amended agreement at December 31, 1995, is as follows:

1996.....	\$2,318,000
1997.....	2,389,000

	\$4,707,000
	=====

Legal Proceedings

In the ordinary course of business, the Corporation, Bank and its subsidiaries are subject to legal actions which involve claims for monetary relief. Based upon information presently available to management and its counsel, it is management's opinion that any legal and financial responsibility arising from such claims will not have a material adverse effect on the Corporation's results of operations.

In February 1994, a class-action complaint was filed against the Corporation's subsidiary, Providential, in the United States District Court, Northern District of California. The class-action complaint was amended in April 1994 to add as defendants Providential's President and Executive Vice President, as well as additional claims. The action was purportedly filed on behalf of a class of persons who acquired Providential's Lifetime Reverse Mortgage products and alleges violations of the federal Truth in Lending Act and Regulation Z promulgated thereunder, fraud and deceit, negligent misrepresentation, unlawful, unfair or fraudulent business practices and violations of the Consumers Legal Remedies Act based upon alleged misrepresentations in connection with the sale of reverse mortgages. It seeks unspecified compensatory and punitive damages and penalties, an accounting of all loan portfolios, an injunction barring further alleged violations, interest, costs, expert witness fees and attorneys' fees.

Providential and the individual defendants have moved to compel arbitration on an individual basis. In July 1994, the District Court issued an Order Granting Motion to Compel Arbitration, which also dismissed the case and held

that the Court was without authority to order that arbitration proceed as a class action. In August 1994, the plaintiffs served a notice of appeal to the United States Court of Appeals for the Ninth Circuit from the Order Granting Motion to Compel Arbitration. A hearing was held in December 1995 and a decision is pending.

The Corporation believes that all such actions are without merit and intends to defend itself vigorously.

Providential's loan documents provide for the arbitration of disputes that may arise in connection with Lifetime Reverse Mortgages. Providential may from time-to-time be involved in arbitration or litigation with the borrowers or with the heirs of borrowers. Some kinds of disputes may delay or impair Providential's ability to liquidate its collateral promptly after maturity of a loan. Because reverse mortgages are a relatively new product, there can be no assurances regarding how courts or arbitrators may apply existing legal principles to the interpretation and enforcement of the terms and conditions of Providential's reverse mortgage loans.

Financial Instruments With Off-Balance Sheet Risk

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business primarily to meet the financing needs of its customers. These financial instruments involve, to varying degrees, elements of credit risk that are not recognized in the Consolidated Statement of Financial Condition.

Exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit written is represented by the contractual amount of those instruments. The Corporation generally requires collateral to support such financial instruments in excess of the contractual amount of those instruments and essentially uses the same credit policies in making commitments as it does for on-balance sheet instruments.

The following represents a summary of off-balance sheet financial instruments at year end:

December 31,	
-----	-----
1995	1994
----	----

(In Thousands)

Financial instruments whose contract amounts represent potential credit risk:		
Construction loan commitments	\$10,526	\$10,509
Commercial mortgage loan commitments	3,127	3,375
Commercial loan commitments	10,290	7,365
Commercial standby letters of credit	3,968	2,725
Residential mortgage loan commitments	11,573	8,142
Consumer lines of credit	65,342	77,841

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being completely drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Standby letters of credit written are conditional commitments issued to guarantee the performance of a customer to a third party. The Corporation evaluates each customer's creditworthiness and obtains collateral based on management's credit evaluation of the counterparty.

Concentrations of Credit Risk

The Corporation considers its primary market area for lending and savings activities to be the Mid-Atlantic region of the United States. The Corporation estimates that approximately 93% of its loan portfolio is based in Delaware and

its three contiguous states: New Jersey, Pennsylvania and Maryland. The remainder is distributed throughout the United States. Although the Corporation has a diversified loan portfolio, a substantial factor in its debtors' ability to honor their contractual obligation is the economic stability of the region.

15. FAIR VALUE OF FINANCIAL INSTRUMENTS

In October 1994, the FASB issued SFAS No. 119 which requires disclosure about derivative financial instruments and the fair values of financial instruments. The Corporation does not presently invest in such derivative financial instruments and thus has no disclosure regarding such investments. The other provisions of SFAS No. 119 and 107 require disclosure of estimated fair values about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. The reported fair values of financial instruments are based on a variety of factors. In certain cases, fair values represent quoted market prices for identical or comparable instruments. In other cases, fair values have been estimated based on assumptions regarding the amount and timing of estimated future cash flows which are discounted to reflect varying degrees of risk. Accordingly, the fair values may not represent actual values of the financial instruments that could have been realized as of year end or that will be realized in the future.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and short-term investments: For cash and short-term investments, including due from banks, federal funds sold, securities purchased under agreements to resell and interest-bearing deposits with other banks, the carrying amount is a reasonable estimate of fair value.

Investment and mortgage-backed securities: Fair value for investment securities are based on quoted market prices, where available. If a quoted market price is not available, fair value is estimated using quoted prices for similar securities.

Investment in reverse mortgages: The fair value of the Corporation's investment in reverse mortgages is based on discounted net cash flows. The discount rate utilized in determining such fair value is based on current rates of similar instruments with comparable maturities.

Loans: Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type: commercial, commercial mortgages, construction, residential mortgages, consumer and direct financing leases. The fair value of residential mortgage loans are estimated using quoted market prices for sales of whole loans with similar characteristics such as repricing dates, product type and size. For residential loans that reprice frequently, the carrying amount approximates fair value.

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The fair value of direct financing leases is based upon recent market prices of sales of similar receivables. The fair value of other types of loans for which quoted market prices are not available is estimated by discounting expected future cash flows using the current rates at which similar loans would be made to borrowers with comparable credit ratings and for similar remaining maturities. The fair value of nonperforming loans is based on recent external appraisals. Estimated cash flows, discounted using a rate commensurate with the risk associated with the estimated cash flow are utilized if appraisals are not available.

Deposit liabilities: SFAS No. 107 defines the fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, money market and interest-bearing demand deposits and savings deposits, to be equal to the amount payable on demand as of December 31, 1995 and 1994. The carrying value of variable rate time deposits and time deposits that reprice frequently also approximate fair value at December 31, 1995 and 1994. The fair value of the remaining time deposits is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits with comparable remaining maturities.

Borrowed funds: Rates currently available to the Corporation for debt with similar terms and remaining maturities are used to estimate fair value of existing debt.

Off-balance sheet instruments: The fair value of off-balance sheet instruments, including commitments to extend credit and standby letters of credit, is estimated using the fees currently charged to enter into similar agreements with comparable remaining terms and reflect the present creditworthiness of the counterparties.

The carrying amount and estimated fair value of the Corporation's financial instruments are as follows (in thousands):

	December 31,			
	1995		1994	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets:				
Cash and short-term investments.....	\$ 67,403	\$ 67,403	\$ 64,811	\$ 64,811
Investment securities.....	28,772	28,886	64,144	62,029
Mortgage-backed securities.....	237,132	235,881	262,748	244,651
Investment in reverse mortgages.....	35,614	31,087	32,172	36,159
Loans, net.....	792,184	801,989	710,776	712,058
Financial liabilities:				
Deposits.....	724,030	721,700	809,707	807,980
Borrowed funds.....	400,645	403,013	327,244	311,899

The estimated fair value of the Corporation's off-balance sheet financial instruments are as follows (in thousands):

	December 31,	
	1995	1994
Off-balance sheet instruments:		
Commitments to extend credit.....	\$355	\$294
Standby letters of credit.....	40	27

16. PARENT COMPANY FINANCIAL INFORMATION

Condensed Statement of Financial Condition

	December 31,	
	1995	1994
	(In Thousands)	
Assets:		
Cash	\$ 8,299	\$ 890
Investment in the Bank	95,605	73,296
Investment securities.....		3,536
Other assets.....	1,167	1,400
	\$105,071	\$ 79,122

	=====	=====
Liabilities and stockholders' equity:		
Senior notes.....	\$ 29,850	\$ 32,000
Interest payable senior notes.....	1,642	1,760
Other liabilities.....	33	88
	-----	-----
Total liabilities.....	31,525	33,848
	-----	-----
Stockholders' equity:		
Common stock	145	145
Capital in excess of par value	57,136	57,131
Unrealized loss on securities available- for-sale, net of tax.....	(242)	(1,501)
Retained earnings	16,507	(10,501)
	-----	-----
Total stockholders' equity	73,546	45,274
	-----	-----
	\$105,071	\$ 79,122
	=====	=====

Condensed Statement of Operations

	Year Ended December 31,		
	-----	-----	-----
	1995	1994	1993

	(In Thousands)		
Income:			
Interest	\$ 178	\$ 196	\$ 6
Loss on extinguishment of debt.....	(90)		
Loss on sale of investment.....	(31)	(36)	
	-----	-----	-----
	57	160	6
	-----	-----	-----
Expenses:			
Interest.....	3,499	3,635	29
Other operating expenses.....	32	133	143
	-----	-----	-----
	3,531	3,768	172
	-----	-----	-----
Loss before equity in undistributed income of the Bank.....	(3,474)	(3,608)	(166)
Equity in undistributed income of the Bank	30,482	11,678	6,525
	-----	-----	-----
Net income	\$ 27,008	\$ 8,070	\$ 6,359
	=====	=====	=====

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Condensed Statement of Cash Flows

	Year Ended December 31,		
	-----	-----	-----
	1995	1994	1993

	(In Thousands)		
Operating activities:			
Net income	\$ 27,008	\$ 8,070	\$ 6,359
Adjustments to reconcile net income to net cash used for operating activities:			
Equity in undistributed income of the Bank	(30,482)	(11,678)	(6,525)
Amortization	132	125	41
Loss on sale of investments.....	31	36	
Increase (decrease) in liabilities	(173)	285	1,602
Decrease (increase) in other assets.....	113	(22)	
	-----	-----	-----
Net cash provided by (used for) operating activities	(3,371)	(3,184)	1,477
	-----	-----	-----
Investing activities:			
Decrease (increase) in investment in Bank.....	9,340	725	(25,150)
Decrease (increase) in investment securities.....	3,585	(3,665)	
	-----	-----	-----
Net cash provided by (used for) investing activities.....	12,925	(2,940)	(25,150)
	-----	-----	-----
Financing activities:			
Issuance of common stock	5	13	67
Repurchase of senior notes.....	(2,150)		
Issuance of senior notes.....			30,430
	-----	-----	-----
Net cash provided by (used for) financing activities	(2,145)	13	30,497
	-----	-----	-----
Increase (decrease) in cash	7,409	(6,111)	6,824
Cash at beginning of period	890	7,001	177
	-----	-----	-----
Cash at end of period	\$ 8,299	\$ 890	\$ 7,001
	=====	=====	=====

17. INVESTMENT IN AND ACQUISITION OF REVERSE MORTGAGES

Reverse mortgage loans are contracts that require the lender to make monthly advances throughout the borrower's life or until the borrower relocates, prepays or the home is sold, at which time the loan becomes due and payable. Since reverse mortgages are nonrecourse obligations, the loan repayments are generally limited to the sale proceeds of the borrower's residence and the mortgage balance consists of cash advanced, interest compounded over the life of the loan and a premium which represents a portion of the shared appreciation in the home's value, if any, or a percentage of the value of the residence.

The Corporation accounts for its investment in reverse mortgages in accordance with instructions provided by the staff of the Securities and Exchange Commission entitled "Accounting for Pools of Uninsured Residential Reverse Mortgage Contracts" which requires grouping the individual reverse mortgages into "pools" and recognizing income based on the estimated effective yield of the pool. In computing the effective yield, the Corporation must project the cash inflows and outflows of the pool including actuarial

projections of the life expectancy of the individual contract holder and changes in the collateral values of the residence. At each reporting date, a new economic forecast is made of the cash inflows and outflows of each pool of reverse mortgages and the effective yield of each pool is recomputed and income is adjusted to reflect the revised rate of return.

In November 1994, the Corporation purchased Providential Home Income Plan, Inc., a California-based reverse mortgage lender, for approximately \$24.4 million. The acquisition was accounted for by the purchase method of accounting; accordingly, Providential's results are included in the Corporation's consolidated statement of operations for the period in which they were owned.

Providential's assets at acquisition primarily consisted of cash and its investment in reverse mortgages (the "1994 Pool"). The carrying value of the reverse mortgages at December 31, 1995 was \$9.8 million. Providential's available liquidity was utilized to fund the purchase price. Prior to its acquisition, Providential had been an originator of approximately 1,250 reverse mortgages all of which were located in California. Due to continued declines in the values of California real estate and other operating difficulties, Providential ceased originating such mortgages in the first quarter of 1994 and actively sought a merger partner.

The Corporation acquired Providential since it has previously purchased other portfolios of reverse mortgages and believes such investments provide a fair return on investment while providing income to elderly homeowners.

In 1993, the Corporation acquired a pool of reverse mortgages (the "1993 Pool") from the FDIC and another lender. The Corporation's investment in this pool of reverse mortgages totalled \$25.8 million at December 31, 1995. Of the 657 loans which comprise the 1993 Pool, 544 loans, or 83%, are located in Delaware, New Jersey, Pennsylvania and Maryland.

At December 31, 1995, the Corporation's actuarial estimate of net cash flows from each pool of reverse mortgages was as follows:

	Inflows (outflows)		
	1994 Pool	1993 Pool	Total
	-----	-----	-----
	(In Thousands)		
Year ending:			
1996.....	\$(2,124)	\$ 3,883	\$ 1,759
1997.....	338	2,378	2,716
1998.....	1,031	2,597	3,628
1999.....	1,726	2,739	4,465
2000.....	2,230	2,813	5,043
2001-2005.....	16,182	13,311	29,493
2006-2010.....	19,596	9,781	29,377
2011-2015.....	18,312	5,516	23,828
Thereafter.....	20,621	3,402	24,023

The effective yield used to accrue investment income on the Corporation's investment in reverse mortgages is sensitive to changes in collateralized values and other actuarial and prepayment assumptions. Future estimated changes in collateral values were revised in 1995 as follows for each pool:

	1994 Pool -----	1993 Pool ----
Year ended December 31, 1996.....	0.00%	2.00%

Year ended December 31, 1997.....	1.00	1.00
Year ended December 31, 1998.....	2.00	2.00
Thereafter.....	3.00	3.00

These changes in estimates resulted in an effective yield of approximately 21.5% on the 1994 Pool and reduced income by \$273,000 in the year ended December 31, 1995. Included in this reduction in income was a cumulative catch-up adjustment of \$24,000. The effective yield on the 1993 Pool was 7.2% in 1995 and reflects a reduction in income of \$1.7 million, which includes a cumulative catch-up adjustment of \$1.3 million.

At December 31, 1994, the Corporation's estimates of future changes in collateral values were as follows:

	1994	1993
	Pool	Pool
	----	----
Year ended December 31, 1995.....	0.00%	2.00%
Year ended December 31, 1996.....	1.00	3.00
Thereafter.....	2.00	4.00

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In making these estimates of current and expected collateral values, the Corporation considers its own experience on reverse mortgages which have matured, expected rates of future inflation and housing indices published by the Bureau of Labor Statistics and the Department of Housing and Urban Development. The projections also incorporate actuarial estimates of contract terminations using mortality tables published by the Office of the Actuary of the United States Bureau of Census adjusted for expected prepayments and relocations. The effect on the yield and income assuming no changes in collateral values or a 1% annual reduction in the projected future changes of collateral values is presented below for the year ended December 31, 1995 (dollars in thousands):

	1994 Pool		1993 Pool	
	No future changes in collateral values	1% annual reduction in the projected future changes in collateral values	No future changes in collateral values	1% annual reduction in the projected future changes in collateral values
Effective yield.....	15.63%	19.37%	4.96%	6.42%
Effect on income of reverse mortgages.....	\$(435)	\$(168)	(1,598)	\$(555)

The cumulative catchup adjustments included in the above decreases in net income are \$948,000 and \$327,000 at January 1, 1995 for the 1993 Pool, respectively. The cumulative catchup adjustments for the 1994 Pool are \$31,000 and \$12,000, respectively, at January 1, 1995.

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QUARTERLY FINANCIAL SUMMARY

	Three Months Ended							
	12/31/95	9/30/95	6/30/95	3/31/95	12/31/94	9/30/94	6/30/94	3/31/94
(In Thousands, Except Per Share Data)								
Interest income	\$26,161	\$24,266	\$25,712	\$23,797	\$22,591	\$20,925	\$ 19,212	\$17,938
Interest Expense	14,493	14,921	14,972	13,681	12,739	11,290	10,655	9,968
Net interest income	11,668	9,345	10,740	10,116	9,852	9,635	8,557	7,970
Provision for loan losses	349	47	653	354	335	471	373	504
Net interest income after provision for loan losses	11,319	9,298	10,087	9,762	9,517	9,164	8,184	7,466
Other income	2,122	16,530	2,045	1,918	1,864	1,764	1,677	1,905
Other expenses	8,711	9,818	9,544	9,268	9,187	8,676	8,366	8,254
Income before taxes on	4,730	16,010	2,588	2,412	2,194	2,252	1,495	1,117
Income tax provision	(1,188)	985	(588)	(477)	(729)	(100)	(107)	(76)
Net income	\$ 5,918	\$15,025	\$ 3,176	\$ 2,889	\$ 2,923	\$ 2,352	\$ 1,602	\$ 1,193
Earnings per share	\$.40	\$ 1.02	\$.22	\$.20	\$.20	\$.16	\$.11	\$.08

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ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

This information is incorporated herein by reference from "Change in Independent Auditors" included in MDA.

PART III

Items 10 through 13 are incorporated by the following references from the indicated pages of the Proxy Statement for the 1996 Annual Meeting of Stockholders:

	Page
ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT	4, 5, 8, 9
ITEM 11. EXECUTIVE COMPENSATION	8, 10-13
ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT	2, 3, 6, 7
ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	9

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PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a)(1) The financial statements listed on the index set forth in Item 8 of this Annual Report on Form 10-K are filed as part of this Annual Report.

Financial statement schedules are not required under the related instructions of the Securities and Exchange Commission or are inapplicable and, therefore, have been omitted.

(a)(2) The following exhibits are incorporated by reference herein or annexed to this Annual Report:

Exhibit Number - - - - -	Description of Document
3.1	Registrant's Certificate of Incorporation, as amended, is incorporated herein by reference to Exhibit 3.1 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 1994.
3.2	Bylaws of WSFS Financial Corporation is incorporated herein by reference to Exhibit 3.2 of the Registrant's Registration Statement on Form S-1 (File No. 33-45762) filed with the Commission on February 24, 1992.
4	Indenture, dated June 15, 1994, by and between WSFS Financial Corporation and Wilmington Trust Company, Trustee for the 11% Senior Notes, Series B, due 2005 is incorporated herein by reference to Exhibit 4 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 1994.
10.1	Employment Agreement between WSFS Financial Corporation and Wilmington Savings Fund Society, Federal Savings Bank and Marvin N. Schoenhals is incorporated herein by reference to Exhibit 10.1 of Registrant's Registration Statement on Form S-4 (File No. 33-76470) filed with the Commission on March 15, 1994.
10.2	Amended Employment Agreement between Wilmington Savings Fund Society, Federal Savings Bank and Gordon M. Dyott is incorporated herein by reference to Exhibit 10.4 of Registrant's Registration Statement on Form S-1 (File No. 33-45762) filed with the Commission on February 24, 1992.

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Exhibit Number - - - - -	Description of Document
10.3	Wilmington Savings Fund Society, Federal Savings Bank 1986 Stock Option Plan, as amended is incorporated herein by reference to Exhibit 4.1 of Registrant's Registration Statement on Form S-8 (File No. 33-56108) filed with the Commission on December 21, 1992.
10.4	Employment Agreement, dated March 24, 1993, by and between Wilmington Savings Fund Society, Federal Savings Bank and R. William Abbott is incorporated herein by reference to Exhibit 10.8 of Registrant's Registration Statement on Form S-4 (File No. 33-76470) filed with the Commission on March 15, 1994.
10.5	WSFS Financial Corporation, 1994 Short Term Management Incentive Plan Summary Plan Description is incorporated herein by reference to Exhibit 10.7 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 1994.
21 Exhibit 1	Subsidiaries of Registrant.
22 Exhibit 2	Proxy Statement for 1995 Annual Meeting of Stockholders.
23.2 Exhibit 3	Consent of Price Waterhouse LLP.

23.3 Exhibit 4 Consent of KPMG Peat Marwick LLP.

27 Exhibit 5 Financial Data Schedules.

(b) No current reports on Form 8-K were filed during the fourth quarter of 1995.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WSFS FINANCIAL CORPORATION

Date: March 28, 1996 BY: /s/ MARVIN N. SCHOENHALS

Marvin N. Schoenhals
Chairman, President and
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Date: March 28, 1996 BY: /s/ MARVIN N. SCHOENHALS

Marvin N. Schoenhals
Chairman, President and Chief Executive
Officer

Date: March 28, 1996 BY: /s/ CHARLES G. CHELEDEN

Charles G. Cheleden
Vice Chairman and Director

Date: March 28, 1996 BY: /s/ JOSEPH R. JULIAN

Joseph R. Julian
Director

Date: March 28, 1996 BY: /s/ RANDALL T. MURRILL, JR.

Randall T. Murrill, Jr.
Director

Date: March 28, 1996 BY: /s/ THOMAS P. PRESTON

Thomas P. Preston
Director

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Date: March 28, 1996 BY: /s/ MICHELE M. ROLLINS

Michele M. Rollins
Director

Date: March 28, 1996 BY: /s/ CLAIBOURNE D. SMITH

Claibourne D. Smith
Director

Date: March 28, 1996 BY: /s/ R. TED WESCHLER

R. Ted Weschler
Director

Date: March 28, 1996 BY: /s/ DALE E. WOLF

Dale E. Wolf
Director

Date: March 28, 1996 BY: /s/ R. WILLIAM ABBOTT

R. William Abbott
Executive Vice President and
Chief Financial Officer

Date: March 28, 1996 BY: /s/ JERRY D. HOLBROOK

Jerry D. Holbrook
Senior Vice President and Controller

Subsidiaries of the Registrant

Parent Company -----	Subsidiary -----	Percent Owned -----	State or Other Jurisdiction of Incorporation -----
WSFS Financial Corporation	Wilmington Savings Fund Society, Federal Savings Bank	100%	United States
Wilmington Savings Fund Society, Federal Savings Bank	Star States Development Company	100	Delaware
	838 Investment Group, Inc. (1)	100	Delaware
	WSFS Credit Corporation	100	Delaware
	Community Credit Corporation	100	Delaware
	Providential Home Income Plan, Inc.	100	Delaware
Star States Development Company	Star States Brandywine, Inc.	100	Delaware
	Star States Eagle, Inc.	100	Delaware
	Star States Gate, Inc.	100	Delaware
	Star States Southwood, Inc.	100	Delaware
	Star States Woods, Inc.	100	Delaware
	Thornwood-Star, Inc.	100	Delaware
	SAM Management, Limited	100	Delaware
	RIG, Inc.	100	Delaware

(1) Formerly Star States Financial Services, Inc.

WSFS FINANCIAL CORPORATION
838 Market Street
Wilmington, Delaware
(302) 792-6000

March 25, 1996

Dear Stockholder:

I am pleased to invite you to attend the Annual Meeting of Stockholders of WSFS Financial Corporation (the "Company"), to be held at Arsht Hall, University of Delaware, Wilcastle Center, 2600 Pennsylvania Avenue, Wilmington, Delaware on Thursday, April 25, 1996 at 4:00 p.m. At this meeting, stockholders will be asked to consider a proposal to elect Directors.

Your vote is important for the approval of this proposal regardless of how many shares of Company stock you own. If you hold stock in more than one account or name, you will receive a proxy card for each account. Please sign and return each card since each represents a separate number of shares. Postage paid envelopes are provided for your convenience.

You are cordially invited to attend the Annual Meeting. REGARDLESS OF WHETHER YOU PLAN TO ATTEND, WE URGE YOU TO SIGN, DATE AND RETURN THE ENCLOSED PROXY CARD AS SOON AS POSSIBLE EVEN IF YOU CURRENTLY PLAN TO ATTEND THE ANNUAL MEETING. This will not prevent you from voting in person but will assure that your vote is counted if you are unable to attend the meeting.

Sincerely,

/S/ Marvin N. Schoenhals

Marvin N. Schoenhals
Chairman, President and
Chief Executive Officer

WSFS FINANCIAL CORPORATION
838 Market Street
Wilmington, Delaware 19801

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS
To be held on April 25, 1996

To the Stockholders:

Notice is hereby given that the Annual Meeting of Stockholders of WSFS Financial Corporation (the "Company") will be held at Arsht Hall, University of Delaware, Wilcastle Center, 2600 Pennsylvania Avenue, Wilmington, Delaware, on Thursday, April 25, 1996, at 4:00 p.m., for the purpose of considering and acting upon the following:

1. Election of three directors for terms of three years each.
2. Such other matters as may properly come before the meeting or any adjournment thereof.

Any action may be taken on any one of the foregoing proposals at the Annual Meeting on the date specified above or any date or dates to which, by original or later adjournment, the Annual Meeting may be adjourned. The Board of Directors has fixed the close of business on March 15, 1996, as the record date for the determination of stockholders entitled to notice of and to vote at the meeting and any adjournment thereof.

A complete list of stockholders entitled to vote at the Annual Meeting will be open for examination by any stockholder for any purpose germane to the Annual Meeting during ordinary business hours at the Company's main office during the ten days prior to the Annual Meeting.

You are requested to fill in and sign the enclosed form of proxy which is solicited by the Board of Directors and to mail it promptly in the enclosed envelope. The proxy will not be used if you attend and vote at the Annual Meeting.

By Order of the Board of Directors,

/S/ R. William Abbott

R. William Abbott
Executive Vice President,
Chief Financial Officer & Secretary

March 25, 1996

IMPORTANT: THE PROMPT RETURN OF PROXIES WILL SAVE YOUR COMPANY THE EXPENSE OF FURTHER REQUESTS FOR PROXIES IN ORDER TO INSURE A QUORUM. A SELF-ADDRESSED ENVELOPE IS ENCLOSED FOR YOUR CONVENIENCE. NO POSTAGE IS REQUIRED IF MAILED IN THE UNITED STATES.

WSFS FINANCIAL CORPORATION
838 Market Street
Wilmington, Delaware 19801
(302) 792-6000

PROXY STATEMENT

Annual Meeting of Stockholders to be Held on April 25, 1996

This Proxy Statement and the accompanying proxy card are being furnished to stockholders of WSFS Financial Corporation (the "Company") by the Board of Directors in connection with the solicitation of proxies for use at the Annual Meeting of Stockholders of the Company to be held on April 25, 1996, and at any adjournments thereof (the "Annual Meeting"). This Proxy Statement and the accompanying proxy card are first being mailed to stockholders on or about March 25, 1996.

VOTING AND REVOCABILITY OF PROXIES

Proxies solicited by the Board of Directors of the Company will be voted in accordance with the directions given therein. Where no instructions are indicated, proxies will be voted FOR the nominees for directors as set forth below. The proxy confers discretionary authority on the persons named therein to vote with respect to the election of any person as a director where the nominee is unable to serve or for good cause will not serve, and with respect to matters incident to the conduct of the Annual Meeting. If any other business is presented at the Annual Meeting, proxies will be voted by those names therein in accordance with the determination of a majority of the Board of Directors. Proxies marked as abstentions will not be counted as votes cast. In addition, shares held in street name which have been designated by brokers on proxy cards as not voted will not be counted as votes cast. Proxies marked as abstentions or as broker no votes will be treated as shares present for purposes of determining

whether a quorum is present.

Stockholders who execute proxies retain the right to revoke them at any time. Unless so revoked, the shares represented by properly executed proxies will be voted at the Annual Meeting and all adjournments thereof. Proxies may be revoked by written notice to the Secretary of the Company at the address above or by the filing of a later dated proxy prior to a vote being taken on the proposal at the Annual Meeting. A proxy will not be voted if a stockholder attends the Annual Meeting and votes in person. The presence of a stockholder at the Annual Meeting will not revoke such stockholder's proxy.

VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF

The securities entitled to vote at the Annual Meeting consist of the Company's common stock, \$.01 par value per share (the "Common Stock"). The close of business on March 15, 1996 has been fixed as the record date for determination of stockholders entitled to notice of and to vote at the Annual Meeting (the "Record Date"). As of the Record Date, the Company had outstanding 14,386,598 shares of Common Stock, the holders of which are entitled to one vote for each share of Common Stock held except in elections of directors, in which holders have cumulative voting rights.

Stock Ownership of Certain Beneficial Owners

Persons and groups beneficially owning in excess of 5% of the Common Stock are required to file certain reports with respect to such ownership pursuant to the Securities Exchange Act of 1934. The following table sets forth, as of the Record Date, certain information as to those persons who have filed the reports required of persons beneficially owning more than 5% of the Common Stock or who were known to the Company to beneficially own more than 5% of the Company's Common Stock outstanding at the Record Date.

Name	Amount and Nature of Beneficial Ownership (1)	Percent of Class
John W. Rollins, Sr. (2)	2,168,543 shares	14.95%
Thrift Investors, L.P. (3)	3,569,440 shares	24.81

(1) In accordance with Rule 13d-3 under the Securities Exchange Act of 1934, a person is deemed to be the beneficial owner, for purposes of this table, of any shares of Common Stock if he or she has or shares voting or investment power with respect to such Common Stock or has a right to acquire beneficial ownership at any time within 60 days from the Record Date. As used herein, "voting power" is the power to vote or direct the voting of shares and "investment power" is the power to dispose or direct the disposition of shares. Except as otherwise noted, ownership is direct, and the named individuals and group exercise sole voting power over the shares of the Common Stock.

(2) John W. Rollins, Sr. owns 2,009,143 shares of Common Stock individually and has sole voting and investment power with respect to these shares. The amount shown in the table includes 159,400 shares of Common Stock owned by his wife, Michele M. Rollins, a director of the Company, who has sole voting and investment power with respect to these shares. Mr. and Mrs. Rollins have entered into an agreement with the Office of Thrift Supervision of the U.S. Department of the Treasury ("OTS") for the purpose of rebutting the regulatory presumption that they would be in control of the Company by virtue of their ownership of more than 10% of the Company's outstanding stock (the "Rebuttal Agreement"). The Rebuttal Agreement limits Mr. and Mrs. Rollins to one representative on the Board of Directors (which representative may not be the chairman of the board or president of the Company) and one additional representative who may attend meetings of the board of directors but may not vote therein or function as a director; prohibits them from

engaging in intercompany transactions with the Company or its affiliates; limits their ability to engage in proxy solicitations; and prevents them from attempting to influence management policies or business operations of the Company except as incident to the performance of duties as a director. Under OTS regulations, Mr. and Mrs. Rollins cannot take any of the foregoing actions or increase their ownership above 25% without an additional filing with the OTS. The address of Mr. Rollins is One Rollins Plaza, Post Office Box 1026, Wilmington, Delaware 19899.

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- (3) Thrift Investors, L.P. ("Thrift") is a limited partnership of which Quad-C, Inc., a Delaware Corporation and investment management firm, acts as general partner. Thrift and Quad-C, Inc. each exercise sole voting and investment power of their shares. The President, principal stockholder and sole director of Quad-C, Inc. is Terrence D. Daniels. The other executive officers of Quad-C, Inc. are Edward T. Harvey, Vice President, and R. Ted Weschler, Secretary/Treasurer. Mr. Weschler serves as a director of the Company and the Bank. Messrs. Daniels, Harvey and Weschler disclaim beneficial ownership of any shares held by limited partnerships in which Quad-C, Inc. is the general partner. Quad-C, Inc., Thrift, Mr. Daniels and certain other related parties have also entered into an agreement with the OTS for the purpose of rebutting the regulatory presumption that they would be in control of the Company by virtue of the ownership by Quad-C, Inc. of more than 10% of the Company's outstanding stock (the "Quad-C Rebuttal Agreement"). The Quad-C Rebuttal Agreement limits Quad-C, Inc., Thrift and other parties who joined the Quad-C Rebuttal Agreement to one voting representative on the Board of Directors (which representative may not be the chairman of the board or president of the Company); prohibits them from engaging in intercompany transactions with the Company or its affiliates; limits their ability to engage in proxy solicitations; and prevents them from attempting to influence management policies or business operations of the Company except as incident to the performance of duties as a director. Under OTS regulations, Quad-C, Inc., Thrift and other parties who joined the Quad-C Rebuttal Agreement cannot take any of the foregoing actions or increase their ownership above 25% without an additional filing with the OTS. The business address of Thrift Investors, L.P. is 230 East High Street, Charlottesville, Virginia 22902.

PROPOSAL 1 -- ELECTION OF DIRECTORS

The Board of Directors is divided into three classes and the number of directors is currently fixed by Board resolution at ten. The members of each class are elected for a term of three years and until their successors are elected and qualified; provided that in the event the number of directors has been increased during the preceding year and such new directorships have been filled by action of the Board of Directors, the terms of those newly appointed directors expire at the annual meeting when the class to which they have been elected expires. Each of the current members of the Board of Directors of the Company also serves on the Board of Directors of the Company's principal subsidiary, Wilmington Savings Fund Society, Federal Savings Bank ("WSFS" or the "Bank"). In accordance with the Delaware General Corporation Law, directors of the Company will be elected by a plurality vote of the outstanding shares of Common Stock present in person or represented by proxy at the Annual Meeting.

Pursuant to the Certificate of Incorporation, every stockholder voting for the election of directors is entitled to cumulate his votes by multiplying his shares times the number of directors to be elected. Each stockholder will be entitled to cast his votes for one director or distribute his votes among any number of the nominees being voted on at the Annual Meeting. The Board of Directors intends to vote the proxies solicited by it equally among the three nominees for the Board of Directors. Stockholders may not cumulate their votes on the form of proxy solicited by the Board of Directors. In order to cumulate votes, stockholders must attend the meeting and vote in person or make arrangements with their own proxies. Unless otherwise specified in the proxy, however, the right is reserved, in the sole discretion of the Board of Directors, to distribute votes among some or all of the nominees of the Board of Directors in a manner other than equally so as to elect as directors the maximum possible number of such nominees.

At the Annual Meeting, three directors will be elected for terms of three years each and until their successors have been elected and qualified. The Board of Directors has nominated Charles G. Cheleden, Joseph R. Julian and Dale E. Wolf, all of whom are currently directors, for election as directors at the Annual meeting. If any nominee is unable to serve, the shares represented by all properly executed proxies will be voted for the election of such substitute as the Board of Directors may recommend or the Board of Directors may reduce the number of authorized directors to eliminate the vacancy.

Directors and Nominees

The following table sets forth for each director and nominee, his or her name, age (as of December 31, 1995), year first elected as a director of the Company, year of expiration of his or her current term as a director, his or her principal occupation for the last five years and his or her directorships in other subsidiaries of the Company and in other companies:

Name	Age	Year First Elected Director of WSFS	Current Term to Expire	Principal Occupation	Directorships
NOMINEES FOR A TERM TO EXPIRE IN 1999					
Charles G. Cheleden	52	1990	1996	August 1990 to October 1992: Chairman WSFS Financial Corporation; October 1992 to present: Vice Chairman of WSFS Financial Corporation; January 1990 to present self-employed (i) consultant to banks and thrifts, and (ii) attorney; April 1989 to October 1989: Vice Chairman of EquiManagement, Inc.; Prior to April 1989: President Chief Executive Officer and Chairman of the Board of Liberty Financial Corporation and Liberty Savings Bank	WSFS, Star States Development Company
Joseph R. Julian	58	1983	1996	President and Chief Executive Officer, James Julian, Inc. (highway construction company)	WSFS, James Julian, Inc., Delaware Motor Club
Dale E. Wolf	71	1993	1996	1993 - Senior International Consultant, Mezullo and McCandlish (law firm); 1989-1993, Lieutenant Governor/Governor of the State of Delaware; Prior to 1989, Director, Delaware Development Office; Group Vice President, Agricultural Products, E.I. duPont de Nemours & Company, Incorporated (multi-national chemical company)	WSFS, WSFS Credit Corporation

DIRECTORS CONTINUING IN OFFICE

Randall T. Murrill, Jr.	74	1976	1997	Retired November 1986 from E.I. duPont de Nemours & Company, Incorporated, (multinational chemical company), Production Manager, Finishes & Fabricated Products	WSFS, Profile Plastics Corporation
Michele M. Rollins	50	1992	1997	President, Rollins Jamaica, LTD (real estate development holding	WSFS

Name	Age	Start	End	Company	Position
Claibourne D. Smith	57	1994	1997	company)	WSFS, Community Credit Corporation
				Vice President - Technology and Professional Development, E.I. duPont de Nemours & Company, Incorporated, (multinational chemical company)	
Thomas P. Preston	49	1990	1998	Partner, Duane, Morris & Heckscher (law firm)	WSFS
Marvin N. Schoenhals	48	1990	1998	Chairman of WSFS Financial Corporation since 1992; President and Chief Executive Officer of WSFS Financial Corporation since November 1990; President and Chief Executive Officer, Peoples Savings Bank, Monroe, Michigan from April 1988 to January 1990	WSFS, Star States Development Company, WSFS Credit Corporation, 838 Investment Group, Inc., Community Credit Corporation, Providential Home Income Plan, Inc.
R. Ted Weschler	34	1992	1998	1990-Present, Executive Officer - Quad-C, Inc., a Delaware corporation which commenced operations in 1990 and acts as the general partner for several investment partnerships. Prior to 1990, Mr. Weschler worked at W.R. Grace & Co., as assistant to the Vice Chairman	WSFS, Star States Development Company, Providential Home Income Plan, Inc., Applied Video Technologies, Deerfield Healthcare Corporation, Wireless Cable of Atlanta

Stock Ownership of Management

The following table sets forth, as of the Record Date, the amount of Common Stock beneficially owned by the Company's directors, by each executive officer named in the Summary Compensation Table, and by all directors and executive officers as a group:

Name	Amount and Nature of Beneficial Ownership (1)	Percent of Class
Charles G. Cheleden (2)	45,100 shares	*
Joseph R. Julian (3)	59,176 shares	*
Randall T. Murrill, Jr.	18,720 shares	*
Thomas P. Preston (4)	3,000 shares	*
Michele M. Rollins (5)	2,168,543 shares	15.07%
Marvin N. Schoenhals (6)	218,918 shares	1.52
Claibourne D. Smith	300 shares	*
R. Ted Weschler (7)	--	--
Dale E. Wolf	21,640 shares	*
R. William Abbott (8)	28,782 shares	*
Patricia A. Muldoon (9)	43,640 shares	*
Gordon M. Dyott (10)	48,782 shares	*
Francis J. Pennella	4,546 shares	*
Directors and executive officers as a group (13 persons)	2,661,147 shares	18.50

* Less than 1.0%.

(1) For purposes of this table, a person is deemed to be the beneficial owner of any shares of Common Stock over which he or she has or shares voting or investment power or of which he or she has the right to acquire beneficial ownership within 60 days of the Record Date. As used herein, "voting power" is the power to vote or direct the voting of shares and "investment power" is the power to dispose or direct the

disposition of shares. Other than as noted below, all persons shown in the table above have sole voting and investment power, except that the following directors and executive officers held the following numbers of shares jointly with their respective spouses: Mr. Cheleden, 16,500 shares; Mr. Julian, 59,176 shares; Mr. Dyott, 1,000 shares; and Mr. Murrill, 18,720 shares.

- (2) The amount shown includes 18,700 shares of Common Stock held in an Individual Retirement Account ("IRA"), 2,200 shares of Common Stock which are held in an IRA for Mr. Cheleden's wife, 4,000 shares of Common Stock held as trustee of trusts for which he is one of the named beneficiaries, 800 shares held as custodian for his children and 2,900 shares of Common Stock held as trustee of a trust of which Mr. Cheleden's children are beneficiaries.
- (3) Mr. Julian is a beneficiary (but not a trustee) of a trust which holds 117,135 shares of Common Stock not shown in this table. Mr. Julian disclaims beneficial ownership of these shares.
- (4) The amount shown includes 1,000 shares of Common Stock owned by Mr. Preston's spouse, who holds sole voting and investment power over these shares. Mr. Preston disclaims beneficial ownership of these shares.

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- (5) The amount shown includes 2,009,143 shares of Common Stock owned by Mrs. Rollins' spouse, John W. Rollins, Sr., who has sole voting and investment power with respect to these shares. Michele M. Rollins disclaims beneficial ownership of these shares.
- (6) The amount shown includes 107,405 shares of Common Stock that may be acquired through options granted under the Stock Option Plan all of which were exercisable as of the Record Date and also includes 5,500 shares of Common Stock held by his wife in an Individual Retirement Account. The amount does not include 6,470 shares of Common Stock held by his mother.
- (7) The amount shown does not include 3,569,440 shares of Common Stock owned by Thrift Investors, L.P. of which Mr. R. Ted Weschler, a director of the Company, disclaims ownership. Mr. Weschler is an executive officer of Quad-C, Inc. which exercises sole voting and investment power of the stock held by Thrift Investors, L.P. Had this amount been included in the table, the stock held by directors and executive officers as a group would have been 6,230,587 shares, or 43%, of the Company's outstanding stock.
- (8) The amount shown includes 10,000 shares of Common Stock that may be acquired through the exercise of options granted under the Stock Option Plan, all of which are exercisable as of the Record Date.
- (9) The amount shown includes 30,000 shares of Common Stock that may be acquired through the exercise of options granted under the Stock Option Plan, all of which are exercisable as of the Record Date.
- (10) The amount shown includes 27,800 shares of Common Stock that may be acquired through the exercise of options granted under the Stock Option Plan, all of which were exercisable as of the Record Date.

Based solely on the Company's review of the copies of initial statements of beneficial ownership and reports of changes in beneficial ownership, which it has received in the past fiscal year or with respect to the last fiscal year, or written representations from such persons that no annual report of change in beneficial ownership was required, the Company believes that during the 1995 fiscal year all persons subject to such reporting requirements have complied with such reporting requirements.

Meetings and Committees of the Board of Directors

The Board of Directors conducts its business through meetings of the Board and of its committees. During the year ended December 31, 1995, the Board

of Directors held 14 meetings. No director other than Mr. Wolf attended fewer than 75% of the total aggregate meetings of the Board of Directors and committees on which such Board member served during this period.

A list of the Committees of the Board of Directors and a general description of their respective duties follows:

Executive Committee. The Executive Committee generally meets one time each month and as needed, and exercises the powers of the Board of Directors between meetings of the Board. The Executive Committee is presently composed of Marvin N. Schoenhals, Chairman, Charles G. Cheleden, Joseph R. Julian, Michele M. Rollins and R. Ted Weschler. The Executive Committee met 17 times during 1995.

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Audit Committee. The Audit Committee is composed of directors who are not officers of the Company and oversees the audit program of the Company and subsidiaries. This Committee reviews the examination reports of federal regulatory agencies as well as reports of the internal auditors and independent auditors. The Committee meets with the head of the Audit Department and representatives of the Company's independent auditors, with and without representatives of management present, to review accounting and auditing matters, including an annual review of risk analysis and the associated audit plan. The appointment of the independent auditors is made by the Board of Directors upon the recommendation of the Audit Committee. Present members of the Committee are Charles G. Cheleden, Chairman, Randall T. Murrill, Jr. and Thomas P. Preston. The Audit Committee meets at least quarterly and met four times during fiscal year 1995.

Nominating Committee. The Nominating Committee consists of the entire Board of Directors and considers candidates for nomination for election as directors. The Committee did not meet during 1995. The Nominating Committee will consider nominees recommended by stockholders in accordance with the procedures set forth in the Bylaws of the Company.

Personnel and Compensation Committee. The Personnel and Compensation Committee is composed of directors who are not officers of the Company. The Personnel and Compensation Committee reviews and recommends for approval of the Board of Directors the compensation and benefits of the executive officers, broad guidelines for the salary and benefits administration for other officers and employees, and the compensation of directors. In addition, the Personnel Committee is responsible for the administration of the Stock Option Plan and the executive incentive plans, including recommendations to the Board of Directors for awards under such plans. The Committee met three times during 1995. Present members of the Personnel Committee are Randall T. Murrill, Jr., Chairman, Joseph R. Julian, R. Ted Weschler and Dale E. Wolf.

Directors' Compensation

For the period January through June 1995, the usual fees for directors other than Charles G. Cheleden and Marvin N. Schoenhals were fixed at \$600 for each month in which the director attended at least one board or committee meeting.

Effective July 1995, each director other than Messrs. Cheleden and Schoenhals received an annual retainer of \$5,000. Each director also received \$400 for each Board meeting attended. Chairpersons of board committees or subsidiary boards receive an additional \$1,000 annual retainer and each member of a committee or subsidiary board received \$200 for each meeting attended.

As Vice Chairman of the Company, Mr. Cheleden received a monthly fee of \$1,900 per month through June 1995. Effective July 1995, Mr. Cheleden's monthly fee is \$1,650. Such amounts are intended to compensate Mr. Cheleden for his continuing advice and service to the Company. Mr. Schoenhal's as Chairman, President and Chief Executive Officer does not receive director fees.

Executive Officers

Marvin N. Schoenhals, age 48, has served as President and Chief

Executive Officer of the Company since November 1990 and was elected Chairman in October 1992. Prior to joining the Company, Mr. Schoenhals was President and Chief Executive Officer of Peoples Savings Bank of Monroe, Michigan from April 1988 until January 1990. From April 1987 until October 1987, Mr. Schoenhals was President and Chief Executive Officer of Sterling Savings Bank, Southfield, Michigan.

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Prior to that, Mr. Schoenhals held various management positions at Old Kent Financial Corporation, a bank holding company located in Grand Rapids, Michigan from 1974 to 1987.

R. William Abbott, age 55, has served as Executive Vice President and Chief Financial Officer since April 1993. Prior to joining the Company, Mr. Abbott was Senior Vice President at Transohio Federal Savings Bank in Cleveland, Ohio from 1992 until March 1993. During 1990 and 1991, Mr. Abbott was a financial consultant for banks and thrifts. Mr. Abbott served as Executive Vice President and Chief Financial Officer for Broadview Federal Savings Bank from November 1984 until May 1990 when it was merged into Charter One Savings Bank, Cleveland, Ohio. Mr. Abbott also serves as a Director of Star States Development Company, WSFS Credit Corporation and Providential Home Income Plan, Inc.

Gordon M. Dyott, age 42, has been Executive Vice President for Consumer Services of the Bank since January 1989. In September 1991, Mr. Dyott assumed the additional responsibility of overseeing the Operations and Data Processing functions. Mr. Dyott also serves as a Director of 838 Investment Group, Inc. He was hired as Vice President of Marketing in March 1983 and later promoted to Senior Vice President of the Consumer Banking Department. Mr. Dyott resigned effective March 15, 1996.

Patricia A. Muldoon, age 56, has served as Executive Vice President of the Commercial Services Division since March 1, 1995. From September 1992 until February 1995, Ms. Muldoon served as Senior Vice President of the Special Asset Management Group and the Commercial Services Division of the Company. Ms. Muldoon joined the Company in January 1991 as Senior Vice President of the Special Asset Management Group. Ms. Muldoon also serves as President and a Director of Star States Development Company. Prior to assuming this responsibility, Ms. Muldoon provided consulting services to financial institutions relative to problem loans. Ms. Muldoon was employed by Equimark Corporation, a bank holding company headquartered in Pittsburgh, Pennsylvania, from March 1985 to May 1990, most recently holding the position of Executive Vice President, Manager of Corporate Assets (Problem Loans).

Francis J. Pennella, age 52, has served as Senior Vice President of the Retail Credit Division since June 1993. Mr. Pennella was promoted to Executive Vice President in 1995. Prior to joining the Company, Mr. Pennella held various positions at Marine Midland Bank Delaware, N.A., the most recent position being Senior Vice President/Group Executive.

Business Relationships and Related Transactions

Thomas P. Preston is a partner with the Wilmington, Delaware office of the law firm of Duane, Morris & Heckscher. The law firm represented the Company and its affiliates in certain matters during fiscal year 1995 and expects to continue such representation in fiscal year 1996.

Certain directors and executive officers of the Company and their associates were customers of and had transactions with the Company and the Bank in the ordinary course of business during fiscal year 1995. Similar transactions may be expected to take place with the Company and the Bank in the future. Loans and commitments included in such transactions were made on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with other persons and did not involve more than the normal risk of collectibility, nor did such loans present other unfavorable features.

SUMMARY COMPENSATION TABLE

The following table sets forth the cash and noncash compensation for the years ended December 31, 1995, 1994 and 1993 for the Company's Chief Executive Officer and the four most highly compensated executive officers of the Company whose salary and bonus earned in 1995 exceeded \$100,000 (herein referred to as "Named Executive Officers").

Name and Principal Position	Year	Annual Compensation		Other Annual Compensation (2)	Long-Term Compensation Awards Options/SARs Shares (3)	All Other Compensation (4)
		Salary	Bonus (1)			
Marvin N. Schoenhals	1995	\$260,400	\$251,000	\$ --	--	\$ 16,166
Chairman of the Board, President and Chief Executive Officer	1994	260,400	88,550	--	--	8,988
	1993	253,356	--	--	--	8,658
R. William Abbott (5)	1995	140,707	91,000	--	--	14,568
Executive Vice President	1994	137,833	25,000	--	10,000	3,493
Chief Financial Officer	1993	100,298	--	--	40,000	45,516
Patricia A. Muldoon	1995	129,183	94,000	--	--	13,757
Executive Vice President, Commercial Lending	1994	124,000	25,000	--	5,000	4,288
	1993	120,000	--	--	--	5,054
Gordon M. Dyott (6)	1995	127,847	78,000	--	--	13,889
Executive Vice President	1994	125,218	17,000	--	--	3,619
Consumer Services & Operations	1993	121,474	--	--	--	3,332
Francis J. Pennella (7)	1995	121,100	71,000	--	--	12,675
Executive Vice President, Retail Lending	1994	120,500	17,000	--	--	2,677
	1993	58,824	--	--	10,000	816

- (1) Includes 1995 bonuses earned but not paid until 1996 under the Company's Short-Term Incentive Plan of \$78,000, \$91,000, \$78,000 and \$71,000 for Messrs. Schoenhals, Abbott, Dyott and Pennella respectively, and \$94,000 for Ms. Muldoon.
- (2) Does not include certain perquisites and other personal benefits the value of which did not exceed the lesser of \$50,000 or 10% of salary for any named executive officer.
- (3) Represents Stock Options granted in 1994 and SARs granted in 1993 under the Company's 1986 Stock Option Plan, as amended and restated.
- (4) The amounts included in All Other Compensation in 1995 include contributions by the Company to the 401(k) Plan in the amounts of \$15,502, \$14,568, \$13,578 and \$12,675 for Messrs. Schoenhals, Abbott, Dyott and Pennella respectively, and \$13,757 for Ms. Muldoon. All other amounts represent the compensation value of life insurance.
- (5) Mr. Abbott became Chief Financial Officer in April 1993.
- (6) Mr. Dyott resigned effective March 15, 1996.
- (7) Mr. Pennella became Senior Vice President in June 1993.

Overview and Philosophy. The Company's executive compensation program is administered by the Personnel and Compensation Committee (the "Personnel Committee") of the Board of Directors. The Committee's responsibilities include reviewing and making recommendations to the Board of Directors regarding compensation of the Chief Executive Officer and reviewing and approving the compensation paid to other executive officers of the Company listed in the "Summary Compensation Table" that follows this report (the "Named Executive Officers"). The committee also administers the stock option and incentive plans and assures compliance with Rule 16b-3 of the Securities Act of 1934.

The objective of the compensation program is to establish levels of compensation sufficient to attract and retain highly qualified and motivated executives. The program also seeks to align the interests of the Company's executive management with those of stockholders through the use of incentive based compensation for specific performance based criteria and stock based compensation for long-term stockholder value.

Compensation Program Elements. The Company's executive compensation program consists of base salaries, a short-term cash incentive plan, a stock option plan and miscellaneous other fringe benefits.

Base Salary. Base salary levels are determined by the Committee with reference to corporate and individual performance in relation to strategic goals established each year, competitive market trends and special circumstances particular to the Company's staffing needs. In determining base salaries, the committee refers to data obtained from nationally recognized compensation surveys as well as information from similar sized banks and thrifts in the Mid-Atlantic region.

Short-Term Incentive Plan. In 1994, the Personnel Committee of the Board of Directors approved a Management Incentive Plan (MIP) designed to reward the accomplishment of specific annual financial objectives. These objectives for 1995 were profitability, capitalization and reductions in nonperforming asset levels. Plan participants include members of management as designated from time-to-time by the Committee. A "bonus pool" is established under the MIP each year. The pool size is generally considered to equal 20% of the growth in pretax earnings. Final determination of the "bonus pool," is subject to adjustment by the Committee based upon the nature and the quality of pretax earnings.

Individual awards are earned for successfully completing agreed upon objectives as well as the individual's contribution to the Company's financial performance. All of the "Named Executive Officers" (including the CEO) are eligible to receive such awards. Total awards accrued under the MIP in 1995 were approximately \$1,200,000. Awards in 1994 were approximately \$300,000. Such awards, however, may not be paid unless the levels of nonperforming assets are 2% or less of total consolidated assets. All awards under the MIP are paid in cash and have been paid since nonperforming asset levels were less than 2% at December 31, 1995.

Stock Options and SARs. As a performance incentive and to encourage ownership of the Common Stock and further align managements' and stockholders' interests, the Committee has issued stock options and stock appreciation rights. The Committee did not issue any such stock awards during 1995. The Committee periodically reviews and awards stock options and/or SARs to management based on factors it deems important; however, the Committee does not intend to issue awards on an annual basis.

Compensation of Chief Executive Officer. In 1995, Mr. Schoenhals received total cash payments of \$509,400 in salary and bonuses (as shown in the Summary Compensation Table). During 1995, Mr. Schoenhals earned a bonus of \$251,000 under the Company's Short-Term Incentive Plan of which \$173,000 was paid in calendar year 1995. Mr. Schoenhals' base salary was established at \$248,000 in his employment agreement with the Company. This base salary may be maintained, increased or decreased from time-to-time by the Board. Based upon the recommendations of the Committee, Mr. Schoenhals' base compensation was

increased to \$260,400 in 1994.

The Committee considered the above compensation appropriate in light of WSFS Financial Corporation's record earnings, continued reductions in the levels of nonperforming assets and the leadership of Mr. Schoenhals in accomplishing these goals.

Compensation Committee Interlock and Insider Participation. During fiscal year 1995, no members of the Personnel Committee were considered insiders nor were there any interlocking relationships other than as disclosed in the "Business Relationships and Related Transactions" section of this Proxy Statement.

Randall T. Murrill, Jr.
Joseph R. Julian
R. Ted Weschler
Dale E. Wolf
Members of the Personnel and
Compensation Committee

OPTION/SAR GRANTS IN LAST FISCAL YEAR

There were no stock option or stock appreciation awards made during fiscal year 1995.

OPTION/SAR EXERCISES AND YEAR-END VALUE

The following table sets forth information concerning the exercise of options and SARs by the Chief Executive Officer and the other Named Executive Officers during the last fiscal year, as well as the value of such options and SARs held by such persons at the end of the fiscal year.

	Shares Acquired on Exercise	Value Realized	Number of Securities Underlying Unexercised Options/SARs Held at December 31, 1995		Value of Unexercised In-The-Money Options/SARs at December 31, 1995 (1)	
			Exercisable	Unexercisable	Exercisable	Unexercisable
Marvin N. Schoenhals	--	\$ --	208,622	67,478	\$1,455,683	\$488,685
R. William Abbott	--	--	26,000	24,000	138,625	132,000
Patricia A. Muldoon	--	--	34,500	3,000	228,700	22,050
Gordon M. Dyott	--	--	34,304	4,336	237,192	31,870
Francis J. Pennella	--	--	4,000	6,000	19,500	29,250

(1) Based on the closing price of \$9.00 as reported on the National Association of Securities Dealers Automated Quotation ("NASDAQ") National Market System on December 31, 1995 less the exercise/base price. Options and SARs are considered in-the-money if the market value of the underlying securities exceeds their exercise or base prices, respectively.

Employment and Severance Agreements. The Company has entered into an employment agreement with Mr. Schoenhals for a period of thirty-six months, beginning May 1, 1993. In 1995 the term of this agreement was extended to May 1, 1998. The agreement provides for the employment of Mr. Schoenhals as Chairman, President and Chief Executive Officer at a base salary of \$248,000, as maintained, increased or decreased from time-to-time by the Board. The employment agreement further provides for participation by Mr. Schoenhals in incentive compensation and other employee benefit plans maintained by the Company. In the event of Mr. Schoenhals' involuntary termination of employment in connection with, or within one year after, any change in control of the Bank or the Company, other than for "just cause," he will be paid within 10 days of such termination an amount equal to 2.99 times his annual salary at the rate in

effect immediately prior to termination provided that the aggregate amount payable under the agreement may not equal or exceed the difference between (i) 2.99 times his "base amount," as defined in Section 280G(b)(3) of the Internal Revenue Code of 1986 (the "Code"), and (ii) the sum of any other parachute payments, as defined under Section 280G(b)(2) of the Code, that Mr. Schoenhals receives on account of a change in control. "Control" generally refers to the acquisition, by any person or entity, of the ownership or power to vote more than 25% of the Bank's or Company's voting stock, the control of the election of a majority of the Bank's or the Company's directors or the exercise of a controlling influence over the management or policies of the Bank or the Company. In addition, under the employment agreement, a change in control occurs when, during any consecutive two-year period, directors of the Company or the Bank at the beginning of such period cease to constitute two-thirds of the Board of Directors of the Company or the Bank, unless the election of replacement directors was approved by two-thirds vote of the initial directors then in office. The employment agreement also provides for a similar lump sum payment to be made in the event of Mr. Schoenhals' voluntary termination of employment within one year following a change in control if certain events have occurred, which have not been consented to in writing by Mr. Schoenhals, including (i) Mr. Schoenhals being requested to move his personal residence or perform his principal executive functions more than 35 miles from his current primary office, (ii) a reduction in his compensation and benefits as then in effect, (iii) the assignment of duties and responsibilities to Mr. Schoenhals which are other than those normally associated with his position with the Company and the Bank, (iv) a material decrease in his authority and responsibility, or (v) failing to re-elect him to the Company's or the Bank's Board of Directors. The maximum aggregate payments that would be made to Mr. Schoenhals assuming his termination of employment under the foregoing circumstances at December 31, 1995 would have been approximately \$779,000.

WSFS also has entered into a severance agreement with Mr. William Abbott, which provides for one year severance benefits to be paid in one lump sum to Mr. Abbott in the event of termination without cause. The amount payable to Mr. Abbott under this agreement if he had been terminated without cause during fiscal year 1995 would have been approximately \$141,000.

The Bank also has an executed, amended and restated employment agreement with Mr. Dyott whereby he will serve as an executive vice president of WSFS, and in the event of death or disability, he or his beneficiaries would receive an amount equal to three times his average annual salary for the preceding five years reduced by other benefits paid by the Company. Mr. Dyott resigned effective March 15, 1996.

COMPARATIVE STOCK PERFORMANCE GRAPH

The graph and table which follow show the cumulative total return on the common stock of the Company over the last five years, compared with the cumulative total return of the Dow Jones Equity Market Index and the Dow Jones Savings and Loan Index over the same period. Cumulative total return on the stock or the index equals the total increase in value since December 31, 1990 assuming reinvestment of all dividends paid into the stock or the index, respectively. The graph and table were prepared assuming that \$100 was invested on December 31, 1990 in the Common Stock of the Company and in each of the indexes.

CUMULATIVE TOTAL SHAREHOLDER RETURN

During 1994, the Company changed independent auditors. This change was unanimously approved by the Audit Committee of the Board of Directors. Prior to 1994, the Company's independent auditors were Price Waterhouse LLP. There were no disagreements with Price Waterhouse LLP on any matter of accounting practices, financial statement disclosures or auditing scope or procedure at the time of their dismissal.

ADVANCE NOTICE OF CERTAIN MATTERS
TO BE CONDUCTED AT AN ANNUAL MEETING

The Bylaws of the Company provide an advance notice procedure for certain business, or nominations to the Board of Directors, to be brought before the Annual Meeting. In order for a stockholder to properly bring business before the Annual Meeting or to propose a nominee to the Board of Directors, the stockholder must give written notice to the Secretary of the Company not less than thirty days before the time originally fixed for such meeting; provided, however, that in the event that less than forty days' notice or prior public disclosure of the date of the meeting is given or made to stockholders, notice by the stockholder to be timely must be received no later than the close of business on the tenth day following the day on which such notice of the date of the Annual Meeting was mailed or such public disclosure was made. The notice must include the stockholder's name and address as they appear on the records of the Company and number of shares beneficially owned by the stockholder and describe briefly the proposed business, the reasons for bringing the business before the Annual Meeting and any material interest of the stockholder in the proposed business. In the case of nominations to the Board of Directors, certain information regarding the nominee must also be provided.

STOCKHOLDER PROPOSALS FOR 1997 ANNUAL MEETING

It is anticipated that the proxy statement and form of proxy for the 1997 Annual Meeting of Stockholders will be mailed during March of 1997. Stockholder proposals intended to be presented at the 1997 annual meeting of stockholders of WSFS Financial Corporation must be received by December 1, 1996, to be considered for inclusion in the proxy statement and form of proxy relating to such meeting and should be addressed to the Secretary at the Company's principal office.

ADDITIONAL INFORMATION

No matters other than those set forth in the Notice of Meeting accompanying this Proxy Statement are expected to be presented to stockholders for action at the Annual Meeting. However, if other matters are presented which are proper subject for action by stockholders and which may properly come before the meeting, it is the intention of those named in the accompanying proxy to vote such proxy in their discretion upon such matters.

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MISCELLANEOUS

The expenses of the solicitation of the proxies, including the cost of preparing and distributing the proxy materials, the handling and tabulation of proxies received and charges of brokerage houses and other institutions, nominees or fiduciaries in forwarding such documents to beneficial owners, will be paid by the Company. In addition to the mailing of the proxy materials, solicitation may be made in person or by telephone, telegraph or other modes of electronic communication by the Company or its employees. The Company's directors, management and employees will receive no compensation for their proxy solicitation services other than their regular salaries and overtime, if applicable, but may be reimbursed for out-of-pocket expenses.

ANNUAL REPORT AND FINANCIAL STATEMENTS

The Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1995, including financial statements prepared in conformity with generally accepted accounting principles, accompanies this Proxy Statement. Such Annual Report is not part of the proxy solicitation materials.

/x/ Please mark your
votes as in this
example.

		WITHHOLD AUTHORITY	
		to vote for all	
	FOR	nominees listed below	Nominees: Charles G. Cheleden,
1. Election of	/ /	/ /	Joseph R. Julian and
Directors:			Dale E. Wolf each for
			three year terms
			expiring 1999.

(To withhold authority to vote any individual nominee write
the nominee's name on the line provided below).

The proxy is revocable and, when properly executed, will be
voted in the manner directed hereby by the undersigned. If no
directions are made, this proxy will be voted FOR each of the
nominees listed. The undersigned, by executing and delivering
this proxy, revokes the authority given with respect to any
earlier dated proxy submitted by the undersigned.

The Board of Directors recommends a vote FOR all nominees
listed to the left:

Unless contrary direction is given, the right is reserved in
the sole discretion of the Board of Directors to distribute
votes among some or all of the above nominees in a manner
other than equally so as to elect as directors the maximum
possible number of such nominees.

In their discretion the proxies are authorized to vote upon
such other business as may properly come before the Annual
Meeting.

The undersigned acknowledges receipt of the Notice of
Annual Meeting of Stockholders and of a Proxy Statement of

WSFS Financial Corporation.

PLEASE MARK, SIGN, DATE AND RETURN THIS CARD
PROMPTLY USING THE ENCLOSED ENVELOPE.

SIGNATURES (S) _____ DATE _____

NOTE: Please sign exactly as name appears hereon. If signing as attorney, executor, administrator, trustee or guardian, please indicate the capacity in which you are acting. Proxies executed by corporations should be signed by a duly authorized officer.

This Proxy is Solicited on Behalf of the Board of Directors of

WSFS FINANCIAL CORPORATION
for the
1996 Annual Meeting of Stockholders

REVOCABLE PROXY

The undersigned hereby appoints Marvin N. Schoenhals, and R. William Abbott or any of them, with full power of substitution, to act as attorneys and proxies for the undersigned and to vote all shares of Common Stock of WSFS Financial Corporation, which the undersigned is entitled to vote, at the Annual Meeting of Stockholders to be held on April 25, 1996 at 4:00 p.m., or at any adjournments thereof, as follows:

THIS PROXY IS CONTINUED ON THE REVERSE SIDE.
PLEASE SIGN ON THE REVERSE SIDE AND RETURN PROMPTLY.

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 of WSFS Financial Corporation of our report dated January 21, 1994 appearing on page 51a of the Annual Report to Stockholders which is incorporated by reference in the Annual Report on Form 10-K.

/S/ Price Waterhouse LLP

Washington, D.C.
March 29, 1996

KPMG PEAT MARWICK LLP

1600 Market Street
Philadelphia, PA 19103-7212

Consent of Independent Auditors

The Board of Directors
WSFS Financial Corporation:

We consent to incorporation by reference in the registration statement (No. 33-56108) on Form S-8 of WSFS Financial Corporation of our report dated January 22, 1996, relating to the consolidated statement of condition of WSFS Financial Corporation and subsidiaries as of December 31, 1995, and 1994, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for the years then ended, which report appears in the December 31, 1995, annual report on Form 10-K of WSFS Financial Corporation.

/s/ KPMG PEAT MARWICK LLP

Philadelphia, Pennsylvania
March 22, 1996

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